

S140 – Behavioural Economics

Course Description: This course offers an introduction to the behavioural approach to economics. Among the topics covered are behavioural game theory, neuroeconomics, intertemporal decision making, cognitive biases, decision-making heuristics and addiction. The course includes both theoretical and empirical material, but a recurring theme is the importance of experimental findings both in the laboratory and in the field.

Books: There is no required textbook for the course. However, you may enjoy reading the following books that cover many of the topics of the course for a non-academic audience:

1. Elster J (1998): “Emotions and Economic Theory”, *Journal of Economic Literature*, vol. 36, no. 1, pp. 47-74.
2. Kahneman, D., “Thinking fast and slow,” Farrar, Straus and Giroux, 2011.
3. Thaler, R. H. and Sunstein, C.R., “Nudge: Improving Decisions About Health, Wealth, and Happiness,” Penguin Books, 2009.
4. Glimcher, P. (2003): *Decisions, Uncertainty and the Brain*, MIT Press, Cambridge MA.