

# Double-Question Survey Measures for the Analysis of Financial Bubbles and Crashes\*

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August 15, 2018

## Abstract

This paper proposes a new double-question survey whereby an individual is presented with two sets of questions; one on beliefs about current asset values and another on price expectations. A theoretical asset pricing model with heterogeneous agents is advanced and the existence of a negative relationship between price expectations and asset valuations is established, and is then tested using survey results on equity, gold and house prices. Leading indicators of bubbles and crashes are proposed and their potential value is illustrated in the context of a dynamic panel regression of realized house price changes across key Metropolitan Statistical Areas (MSAs) in the US. In an out-of-sample forecasting exercise it is also shown that forecasts of house price changes (pooled across MSAs) that make use of bubble and crash indicators perform significantly better than a benchmark model that only uses lagged and expected house price changes.

JEL Classifications: C83, D84, G12, G14.

Keywords: Price expectations, bubbles and crashes, house prices, belief valuations.

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\*Earlier versions of this paper have been presented at the Reserve Bank of India, Queen's University, Canada, York University, England, the Federal Reserve Bank of San Francisco, Bank of England, and at the Rady School of Management at UCSD. The survey questions have been designed jointly with Jeff Dominitz and Charles Manski. We are grateful to Arie Kapteyn (now at USC but previously at RAND) for his generous support of this project, and to Julie Newell, Angela Hung, and Tania Gutsche for overseeing the conduct of the surveys at the RAND American Life Panel. Qiankun Zhou helped by carrying out some of the panel data regressions and Jorge Tarrasó helped with the initial analysis of the survey data. We would also like to acknowledge constructive and helpful comments from the Editor (Todd Clark), an Associate Editor, and two anonymous reviewers, and helpful discussions with Ron Smith.

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<sup>‡</sup>Ida Johnsson was a Graduate Fellow of USC Dornsife INET while working on this project.

## **Disclosure Statement**

M. Hashem Pesaran: “I acknowledge research funding from the Institute for New Economic Thinking and the support of the RAND with carrying out the surveys and providing us with the survey data. We are grateful to Arie Kapteyn (now at USC but previously at the RAND) for his generous support of this project, and to Julie Newell, Angela Hung, and Tania Gutsche for overseeing the conduct of the surveys at the RAND American Life Panel.”

Ida Johnsson: “I acknowledge the Institute for New Economic Thinking for supporting my Graduate Fellowship at USC Dornsife INET during the academic years 2014-2015 and 2015-2016. I also acknowledge the support of the RAND with carrying out the surveys and providing the survey data. We are grateful to Arie Kapteyn (now at USC but previously at the RAND) for his generous support of this project, and to Julie Newell, Angela Hung, and Tania Gutsche for overseeing the conduct of the surveys at the RAND American Life Panel.”

# 1 Introduction

Expectations formation is an integral part of the decision making process, yet little is known about the way individuals actually form expectations. At the theoretical level and in the context of representative agent models, the rational expectations hypothesis (REH) has gained general acceptance as the dominant model of expectations formation. But in reality markets are populated with agents that differ in *a priori* beliefs, information, knowledge, cognitive and processing abilities, and there is no reason to believe that such heterogeneities will be eliminated by market interactions alone. As argued in the seminal work of [Grossman and Stiglitz \(1980\)](#), the price revelation cannot be perfect and heterogeneity is likely to be a prevalent feature of expectations across individuals. Allowing for heterogeneity of expectations is particularly important for a better understanding of bubbles and crashes in asset prices. This is apparent in the theoretical literature on price bubbles where most recent contributions consider different types of traders, variously referred to as “fundamental” and “noise” traders, or “behavioral” traders. See, for example, [Allen et al. \(1993\)](#), [Daniel et al. \(1998\)](#), [Hirshleifer \(2001\)](#), [Odean \(1998\)](#), [Thaler \(1991\)](#), [Shiller \(2000\)](#), [Shleifer \(2000\)](#), and [Abreu and Brunnermeier \(2003\)](#). There is also a related literature on higher-order beliefs in asset pricing, inspired from Keynes’s example of the beauty contest, that focusses on the departure of asset prices from the average expectations of the fundamentals across agents. See, for example, [Allen et al. \(2006\)](#), [Bacchetta and Van Wincoop \(2006\)](#), and [Bacchetta and Van Wincoop \(2008\)](#). This literature provides a formal framework for the analysis of market psychology and the possibility of bubbles and crashes arising when market expectations of the fundamentals deviate from realized asset prices.

Furthermore, it has proven difficult to develop tests of bubbles/crashes based on representative agent models, as was recognized early on by [Blanchard \(1979\)](#), who concluded that “...*Detecting their [bubbles] presence or rejecting their existence is likely to prove very hard.*” There is also a large econometrics literature on tests of asset price bubbles based on long historical time series of asset returns. But the outcomes of such tests are generally inconclusive.

For example, [Gürkaynak \(2008\)](#) after surveying a large number of studies concludes that “We are still unable to distinguish bubbles from time-varying or regime switching fundamentals, while many small sample econometrics problems of bubble tests remain unresolved.” Recent recursive time series tests proposed in a series of papers by Phillips and Yu provide more powerful tests, but these tests are purely statistical in nature and do not allow us to infer if structural breaks detected in the time series processes of asset prices are evidence of bubbles or are due to breaks in the underlying (unobserved) fundamentals. See [Phillips et al. \(2011\)](#) and [Phillips et al. \(2015\)](#). Also see [Homm and Breitung \(2012\)](#). Analysis of aggregate time series observations can provide historical information about price reversals and some of their proximate causes. But it is unlikely that such aggregate time series observations on their own could provide timely evidence of building up of bubbles and their subsequent collapse.

In this paper we consider an alternative survey-based strategy and propose indicators of bubbles and crashes that exploit the heterogeneity of expectations across individuals and the disparities that exist between individual subjective asset valuations and their expected price changes. We show that in a heterogeneous agent model with bubble-free equilibrium outcomes, we would expect a negative association between valuation and expected price changes, and use this theoretical result as a benchmark for categorizing individual respondents as belonging to bubble, crash and normal states. The proportions of respondents in bubble and crash states can be used as leading indicators in forecasting or policy analysis.

The heterogeneity of expectations is a key feature of our analysis and has been well documented in the literature. For example, [Ito \(1990\)](#) considers expectations of foreign exchange rates in Japan, and finds that exporters tend to anticipate a yen depreciation while importers anticipate an appreciation, a kind of ‘wishful thinking’. [Dominitz and Manski \(2011\)](#) and [Branch \(2004\)](#) study the heterogeneity of equity price expectations using the Michigan Surveys, and find that there is a large degree of heterogeneity in expectation formation. Similar patterns of expectations heterogeneity are documented for house prices. See, for example, [Case and Shiller \(1988\)](#), [Case and Shiller \(2003\)](#), [Case et al. \(2012\)](#), [Niu](#)

and Van Soest (2014), Kuchler and Zafar (2015), and Bover (2015). A review of the literature on survey expectations can be found in Pesaran and Weale (2006).

However, all surveys of price expectations focus on individual expectations of future price movements either qualitatively (whether the prices are expected to rise, fall or stay the same) or quantitatively in the form of predictive densities. The outcomes of such surveys are used in disaggregated or aggregated forms in tests of rationality of expectations and for forecasting of aggregate trends. Typically, such survey questions are not placed in particular decision contexts. For the analysis of many economic problems, however, more information about the nature of individual beliefs and expectations is required. This is particularly the case when individual decisions depend not only on their own expectations of future outcomes, but also on their beliefs about the expectations of other market participants.

But elicitation of individual expectations of others can be quite difficult. It is also likely to be unreliable since the reference group might not be known and could be changeable over time. In this paper we approach the problem indirectly and present an individual respondent with two sets of questions, one that asks about the individual's subjective belief regarding valuations (whether the prevailing asset is "fairly valued"), and another regarding the individual's expectations of the future price of that asset. Responses to these two questions are then used to measure the extent to which prices are likely to move towards or away from the subjectively perceived fundamental values. These questions do not require that the notation of a fundamental value is commonly understood or agreed upon. It is also worth noting that the double-question surveys proposed in this paper are to be distinguished from other double-questions considered in the survey literature, such as the "double-barreled" questions that ask a respondent two questions but require one answer, and questions with anchoring vignettes, introduced by King et al. (2004), which are aimed at enhancing cross-respondent comparability of survey measures.

We report the results of such double-question surveys for gold, equity and house prices conducted with US households using the RAND American Life Panel (ALP). The ALP

covers over 6,000 members with ages 18 and over, and is nationally representative, drawing from respondents recruited from several sources, including University of Michigan Phone-Panel and Internet-Panel Cohorts, and National Survey Project Cohort. We started with two pilot surveys, and introduced the double-question surveys as a new module starting in January 2012 and ended January 2013 (13 waves altogether). The number of survey participants ranged from a low of 4,477 in January 2012, to a high of 5,911 in January 2013. All respondents provided demographic information, but were not compelled to respond to our questions. Nevertheless, as it turned out, the response rate was around 72%, and we ended up with a panel of around 4,000 individuals who completed our survey questions over the period January 2012 to January 2013.

The survey responses provide information on individuals' price expectations as well as their valuation beliefs. It is these two questions together that allow us to construct bubble and crash indicators. To our knowledge this has not been done before.

Under standard representative agent rational expectations models there is no relationship between asset valuations and future expected price changes, and the question on valuation will not be necessary. But, as we shall show, this is not the case when we consider heterogeneous agent rational expectations models where agents differ in their beliefs about future dividend processes. Under certain conditions on how individuals form expectations of others in the market place, we show that individual expectations of price changes are negatively related to their market valuation. In the absence of price bubbles/crashes, individuals who believe market prices are too high tend to have lower price expectations, whilst those who believe market prices are too low tend to have higher price expectations. However, such an error-correcting process need not hold at times of bubbles (or crashes) when individuals could believe the prices to be too high (low), and yet expect higher (lower) prices. The theoretical relationship between expected future price changes and valuation allows us to define bubbles and crash indicators by considering responses that contradict the predictions of the theory under rational expectations. This pattern of expectations formation is in line with

theories of speculative behavior and bubbles and crashes, which argue that rational traders understand that market prices might be over-valued, but continue to expect higher prices as they believe they can ride the bubble and exit just before the crash. See, for example, [Abreu and Brunnermeier \(2003\)](#).

We provide estimates of the relationship between expected price changes and a valuation indicator using an unbalanced panel of responses from the double-question surveys. We find statistically significant relationships between expected price changes (at one, three and twelve months ahead) and asset valuations (under or over) for all the three asset classes. But these relationships are error correcting (in the sense discussed above) for equity price expectations at longer horizons and for house price expectations at all three horizons under consideration. Gold price expectations do not seem to be equilibrating. The effects of demographic factors, such as sex, age, education, ethnicity, and income are also investigated. It is shown that for house price expectations such demographic factors cease to be statistically significant once we condition on the respondents' location and their asset valuation indicator.

Finally, using the double-question survey responses, we propose bubble and crash indicators for use as early warning signals of bubbles and crashes in the economy as a whole or in a particular region. There is also the issue of how to evaluate the usefulness of such indicators. One approach would be to investigate their contribution in modeling and forecasting realized price changes in a given region or nationally. A pure time series approach would require sufficiently long time series data and is not possible in the case of the present survey (which covers a very short time period). But it is possible to exploit the panel dimension of our data and see if crash and bubble indicators can significantly contribute to the explanation of *realized* house price changes across different metropolitan statistical areas (MSAs). To this end we begin with a dynamic fixed effects panel data model in monthly realized house price changes and then add expected house price changes and crash and bubble indicators at different horizons to see if such survey based indicators can help in cross-sectional explanation of realized house price changes. We employ dynamic panel data models with fixed

and time effects and include MSA-specific crash and bubble indicators together with similar indicators constructed for the neighboring MSAs. We find such indicators to have significant explanatory power for realized house price changes over and above past price changes. All estimated coefficients have the correct signs, predicting expected price changes to rise with bubble indicators and to fall with the crash indicators. In an out-of-sample forecasting exercise we also show that forecasts of house price changes (pooled across MSAs) that make use of bubble and crash indicators perform significantly better than a benchmark model that only uses lagged and expected house price changes.

The remainder of the paper is organized as follows: Section 2 provides a brief review of the literature on asset pricing models with heterogeneous agents and sets out the key theoretical relationship used in the rest of the paper between individual expected price changes and their asset valuations at different horizons. In order to save space, the theoretical model and the related derivations are provided in an online supplement. Section 3 describes the survey design, provides summary statistics of survey responses, and presents some preliminary data analyses. Section 5 introduces the bubble and crash leading indicators. Section 4 gives the panel regressions of respondents' expected price changes on their valuation indicator, and discusses the effects of location, socio-demographic characteristics and other factors on the expectations formation process. Section 6 investigates the in-sample and out-of-sample importance of such leading indicators for the analysis and prediction of realized house price changes across MSAs. Section 7 ends with some concluding remarks. The exact survey questions and the filtering rules used to clean the survey data for panel regression analyses are given in an online supplement, which also includes the theoretical derivations.

## 2 Valuation and expected price changes

The basic idea behind the newly conducted double-question surveys is the theoretical insight that, in a bubble-free rational expectations equilibrium with heterogeneous agents, expected



future price changes and asset valuations must be consistent, in the sense that if agents believe assets are over (under) -valued then they should expect prices to fall (rise). Observed deviations from such mean-reverting beliefs can then be used to construct bubble and crash indicators as proposed in Section 5.

The importance of heterogeneity for speculative behavior and over-valuation has been emphasized by Miller (1977). Miller was the first to show that in markets with heterogeneous agents and short-sales constraints, security prices are likely to be over-valued, since short-sales restrictions deter pessimists from trading without a commensurate effect on optimists. The quantitative importance of this effect is investigated by Chen et al. (2002). Miller's result is obtained in a static framework, but similar outcomes are also obtained in a dynamic setting. Harrison and Kreps (1978) show that, in the presence of short-sales restrictions, and when agents differ in their beliefs about the probability distributions of dividend streams, then over-valuation can arise since agents believe that in the future they will find a buyer willing to pay more than their asset's current worth. In a related paper, Scheinkman and Xiong (2003) argue that such speculative behavior can generate important bubble components even for small differences in beliefs. As noted earlier, Allen et al. (2006), Bacchetta and Van Wincoop (2006), and Bacchetta and Van Wincoop (2008) have also emphasized the importance of high-order beliefs for under- and over-valuation of asset prices. In particular, Bacchetta and Van Wincoop (2008) investigate the impact of higher-order expectations on the equilibrium price and establish the existence of a gap between the equilibrium price and the average expectations of the fundamentals, which they refer to as the "higher order wedge". They show that such a non-zero wedge is compatible with rationality and arises purely due to persistent heterogeneity across agents.

These and other theoretical models of asset price over-valuation in the literature provide important insights into interactions of trader heterogeneity and other market features such as short-sales constraints. However, they are silent on the way over-valuation (or under-valuation) can affect price expectations. Building on the contributions of Allen et al. (2006),

and Bacchetta and Van Wincoop (2008) we consider a multi-period asset pricing model with heterogeneous traders, and show that the model has a unique bubble-free solution when traders are anonymous and individual traders base their expectations of others only on publicly available information. Our model solution strategy differs from that adopted in the literature on higher-order beliefs and does not aim to provide an explicit solution for the equilibrium asset price. Instead we make use of the anonymity of traders in their trading relationships to derive an explicit relationship between expected price changes and a valuation indicator. Specifically, we show that individual traders' expected price changes are related to their asset valuation, as measured by the gap between market prices and the traders' own valuation. This relationship is shown to be error correcting in expectations formation, with traders who believe the market to be over-valued (under-valued) expecting prices to fall (rise). This result holds for expectations formed for longer horizons, with the weight attached to the asset valuation variable declining with the horizon. By implication, it also follows that the error correcting mechanism could become perverse if cross-agent expectations are likely to lead to indeterminate outcomes, possibly resulting in the build-up of forces for bubbles or crashes. In such situations, it is possible for traders to believe the market is over-valued (under-valued), and yet continue to expect prices to rise (fall).

A formal statement of the model's assumptions and related derivations are provided in the online supplement to save space. The main theoretical result is the following *negative* relationship between expected price changes and valuation

$$\pi_{i,t+h}^e = \alpha_i^{(h)} + \beta^{(h)} V_{it} + u_{it}^{(h)}, \quad (1)$$

where  $\pi_{i,t+h}^e = E_{it}(\pi_{t+h})$ , is individual  $i^{th}$  expected rate of price change formed at time  $t$  for  $h$  periods ahead,  $\pi_{t+h} = h^{-1}(P_{t+h} - P_t)/P_t$ ,  $P_t$  is the asset price at time  $t$ , and

$$\beta^{(h)} = -\frac{(1+r)^h}{h}, \quad \text{and} \quad V_{it} = \frac{P_t - P_{it}^*}{P_t}, \quad (2)$$

where  $P_{it}^*$  is individual  $i^{th}$  subjective valuation of the asset's price at time  $t$ . Equation (1) establishes a negative relationship between the  $i^{th}$  trader's expected rate of price change to his/her over- or under-valuation as defined by  $V_{it}$ , which measures the degree to which trader  $i^{th}$  asset valuation,  $P_{it}^*$ , differs from the commonly observed prevailing price,  $P_t$ . This is an equilibrating relationship between valuation beliefs and expected price changes, with prices expected to rise (fall) when it is believed prices are under- (over-) valued. Most likely, equation (1) could also be consistent with other asset pricing models, but it is beyond the scope of this paper to consider such alternative formulations.

Exact expressions for  $\alpha_i^{(h)}$  and  $u_{it}^{(h)}$  for  $h = 2$  are given in Section S2 of the online supplement, and can be obtained similarly for a general  $h$ . But for the empirical analysis to follow, it is sufficient to note that the asset valuation coefficient,  $(1+r)^h/h$ , tends to fall with  $h$  for small values of  $r$  and so long as  $h$  is not too large. Empirically we model  $\alpha_i^{(h)}$  as individual fixed effects and consider a general time series process for  $u_{it}^{(h)}$ . By considering the relationships between expectations and valuations at different horizons,  $h$ , also allows us to examine the extent to which such relationships are time-consistent in the sense that

$$\frac{\beta^{(h_2)}}{\beta^{(h_1)}} = \frac{h_1 (1+r)^{h_2-h_1}}{h_2} > 0, \text{ for } h_2 > h_1, \quad (3)$$

which is a testable restriction. But first we need to provide further details of the double-question surveys.

### 3 Double-question surveys

To our knowledge the use of double-question surveys to elicit a respondent's asset valuation along with her/his price expectations is new. Whilst there is a large and expanding literature on surveys of price expectations, we are not aware of any attempts at measurement of an individual's subjective asset valuation. We needed to carry out a fresh survey that simultaneously included both questions on expectations and valuations. With this in mind

and in collaboration with Jeff Dominitz and Charles Manski, we designed survey questions on expectations and valuations for US households, using the RAND American Life Panel (ALP). We are particularly grateful to Arie Kapteyn for his generous support of this project. The sampling frame of ALP surveys, and other details can be found under the following link [http://www.rand.org/pubs/corporate\\_pubs/CP508-2016-04.html](http://www.rand.org/pubs/corporate_pubs/CP508-2016-04.html).

The ALP has a modular form, which allowed us to combine demographic, education and income data with the results from our double-question surveys. The double-question surveys on belief and expectations added to the ALP surveys covered equity, gold, and house prices. The two questions for equity prices were as follows:

**Question 1** (equity)

We have some questions about the price of publicly traded stocks. Do you believe the US stock market (as measured by S&P 500 index) to be currently:

**1 Overvalued**

**2 Fairly valued** (in the sense that the general level of stock prices is in line with what you personally regard to be fair)

**3 Undervalued**

Note: The S&P 500 is an index of 500 common stocks actively traded in the United States. It provides one measure of the general level of stock prices.

**Question 2** (equity)

Bearing in mind your response to the previous question, suppose now that today someone were to invest 1000 dollars in a mutual fund that tracks the movement of S&P 500 very closely. That is, this “index fund” invests in shares of the companies that comprise the S&P 500 Index. What do you expect the \$1000 investment in the fund to be worth

- **in one month from now,**
- **in three months from now,**
- **in one year from now.**

We also asked respondents a third question regarding the chance of \$1,000 investment to fall in three different ranges. Further details can be found in the online supplement. A similar set of questions was asked about gold prices.

For house prices respondents were also provided with the median price of a single family home in the area close to their place of residence, we used quarterly house prices disaggregated by 180 areas from the National Association of Realtors(<http://www.realtor.org/topics/existing-home-sales>), which broadly match metropolitan statistical areas (MSA) as defined by the US Office of Management and Budget. This turned out to be an important consideration

given the large disparity of house prices across the US. Despite the fact that ALP does not provide ZIP code information on respondents (due to privacy considerations), we were able to match respondents to MSAs using their self-reported city and state of residence. Respondents who resided further than 500 miles away from a major metropolitan area were instead provided with the median US house price. The survey questions on house prices for respondents who resided closer than 500 miles away from a major metropolitan area are presented below. A complete description of the survey questions can be found in the online supplement.

**Question 1** (house prices)

We now have some questions about housing prices. The median price of a single family home in the [*fill for city nearest to R zip code*] cosmopolitan area is currently around [*converted fill for median housing price in R zip code area*] (Half of all single family homes in the area cost less than the median, and the other half cost more than the median.). Do you believe that current housing prices are:

**1 just right** (in the sense that housing prices are in line with what you personally regard to be fair),

**2 too high,**

**3 too low as compared to the fair value?**

**Question 2** (house prices)

Bearing in mind your response to the previous question, suppose now that someone were to purchase a single family home in [*fill for city nearest to R zip code*] area for the price of [ ... ] What do you expect the house to be worth (Please enter a numeric answer only, with no commas or punctuation)

- **1 month from now,**

- **3 months from now,**

- **1 year from now.**

It is important to note that the survey design does not require the notion of "fairly valued" to be commonly agreed upon, nor does it ask respondents to provide information on "fair" or "fundamental" value of the asset under consideration. For our purposes we only need information on the disparity (if any) between the respondent's asset over- or under-valuation and his/her expectations of future price changes as characterized by the theoretical relationship given by (1). Finally, we do not ask respondents about percentage price changes which could be misleading, but about the future price itself.

### 3.1 Survey waves and respondent characteristics

The American Life Panel (ALP) consists of over 6,000 panel members aged 18 and older. Participants are recruited from various sources, such as the University of Michigan phone-panel and internet-panel, mailing experiments, phone experiments and vulnerable population cohorts. The panel is representative of the nation, and panel members are provided with equipment that allows them to respond any survey programmed by RAND. The attrition rate of ALP participants is relatively low; between 2006 and 2013 the annual attrition rates were between 6 and 13 per cent. Panel members who have answered a non-household information survey within the last year are considered active and are invited to surveys. Each survey, in addition to the specific survey questions, contains a “Demographics” module, which elicits demographic and socio-economic information about the respondent.

The double-question (DQ) surveys were carried out over the period January 2012 to January 2013, but the first two waves were dropped due to incomplete house price information provided to respondents residing more than 500 miles from major metropolitan areas. For the remaining survey waves (March 2012 to January 2013), we ended up with 5,480 respondents. ALP members were offered the opportunity to respond to our DQ surveys, but their participation was not made mandatory. Table 1 provides the number of ALP members who participated in the surveys and the fraction of those who completed the DQ surveys. The response rates were quite high and averaged around 72 per cent of the survey participants, and varied little across the 13 survey waves. This is a very high response rate as compared to other surveys of house prices conducted in the literature. For example, the average response rate of the home-buyers surveys conducted by Case and Shiller was around 22.7% over the years 1988, and 2003-2012. See Table 1 in [Case et al. \(2012\)](#). We found no significant demographic differences between the respondents and non-respondents of our DQ surveys.

Table 1: **Survey waves and response rates**

Waves	Months	All ALP participants	Completed DQ Surveys		Filtered Samples	
			per cent <sup>(1)</sup>		per cent <sup>(2)</sup>	
1	January 2012	4477	3371	75	2707	80
2	February 2012	4864	3685	75	2727	74
3	March 2012	5015	3721	74	2991	80
4	April 2012	5260	3723	71	2967	80
5	May 2012	5464	3706	68	2982	80
6	June 2012	5568	4179	75	3379	81
7	July 2012	5674	4135	73	3363	81
8	August 2012	5713	4208	74	3445	82
9	September 2012	5762	4162	72	3425	82
10	October 2012	5772	4180	72	3421	82
11	November 2012	5847	3926	67	3169	81
12	December 2012	5894	4083	69	3404	83
13	January 2013	5911	4209	71	3415	81

The surveys were fielded on the third Monday of the month

(1) - Respondents who completed the DQ Surveys as a percentage of all ALP participants

(2) - Filtered respondents as percentage of all respondents who completed the DQ Surveys

### 3.2 Filters applied to survey responses

To reduce the impact of extreme outlier responses on our analysis a number of filters were applied to the responses. We also dropped waves 1 and 2 since, as was noted above, in the case of these waves respondents residing more than 500 miles from major metropolitan areas were not provided with house price data. This shortcoming was rectified in the subsequent waves (3-11), by providing such respondents with US median house prices. For these remaining survey waves (March 2012 to January 2013), we ended up with 5,480 respondents. We applied the following truncation filters to the data. First, we dropped all respondents with missing responses to the survey questions or missing demographic characteristics. We also dropped respondents whose demographic characteristics were incomplete or contained inconsistent entries over time. Finally, for all expectations horizons (one month, three months and one year) and for all asset prices (equity, gold, housing) we removed respondents from our analysis if they reported an expected price equal to zero for any of the survey questions, or reported any expected price rises for equity or gold which were in excess of 400 per cent, or reported expected price rises for equity or gold for all horizons in excess of 200 per cent,

or reported expected price falls of more than 90 per cent for all expectations horizons, or reported expected house price rises in excess of 200 per cent, or if they reported expected house price falls of more than 50 per cent for any expectation horizon. We also find that our main results are quite robust to the choice of truncation filter. Further details regarding the filters used, and the robustness of the results to the choice of the filters are provided in Sections S8 and S21 of the online supplement, respectively.

Around 20 per cent of the responses were filtered in any given survey wave, leaving us with 35,961 responses and 4,971 respondents. A comparison of the demographic characteristics of the filtered and unfiltered samples is provided in Table S1 in the online supplement and shows only minor differences between the two. The frequency distribution of monthly participation of the respondents in the filtered sample is shown in Table 2. Just over a quarter of respondents (1,268) answered the DQ surveys for all the 11 waves (3 to 13), 50 per cent (2,453) answered 9 waves, suggesting a high degree of over-time participation of the respondents in the DQ surveys.

Table 2: **Empirical frequency distribution of participants by months**

Months	11	10	9	8	7	6	5	4	3	2	1
No.	1268	1933	2453	2779	3088	3331	3597	3860	4161	4520	4971
Per cent	25.51	38.89	49.35	55.90	62.12	67.01	72.36	77.65	83.71	90.93	100

The average and median number of months participated are 7.23 and 6, respectively.

The distribution is based on respondents who remained in the sample after the truncation filter is applied.

### 3.3 Socio-demographic characteristics of respondents

In our econometric analyses, we calculated respondent-specific time averages of the variables of age, income and education. A summary of selected socio-demographic characteristics of the respondent sample is presented in Table 3. A detailed comparison of the socio-demographic characteristics of the respondents remaining in our sample and the US population are provided in the online supplement. The main differences are as follows: (i) Female respondents



Table 3: **Summary statistics of respondent-specific time invariant characteristics**

Statistic	Mean	St. Dev.	Min	Median	Max
Age	47.80	15.50	16	49	94
Family income <sup>1</sup> (\$)	52,470	36,627	5,000	45,000	200,000
Female (%)	0.59	0.49	0	1	1
Asian (%)	0.02	0.14	0	0	1
Black (%)	0.11	0.31	0	0	1
Hispanic/Latino (%)	0.19	0.39	0	0	1
Education Index <sup>2</sup>	1.33	0.57	0	1	2

All statistics are based on the sample of 4,971 respondents.

<sup>1</sup> - note that incomes higher than 200,000 were coded as equal to 200,000

<sup>2</sup> - respondent's education averaged over the time period the respondent participated in the survey, where education is equal to 0 if the respondent has no high school diploma, 1 if the respondent is a high school graduate with a diploma, some college but no degree, an associate degree in college occupational/vocational or academic program, and 2 if the respondent has a Bachelor's degree or higher.

are over-represented at 59 per cent as compared to 51 per cent for the entire US population; (ii) The age group 50 to 70 years old constitutes a higher fraction of the ALP respondent sample compared to the US population; (iii) Roughly 2 per cent of the respondents identify as Asian or Pacific Islanders, the corresponding number for the entire US population is 5.4 per cent; (iv) ALP respondents have a higher educational level than the US population; (v) Households with an annual income higher than \$125,000 are under-represented in the ALP respondent sample.

### 3.4 Geographic location of respondents

Around 20 per cent of the respondents in any given survey wave resided further than 500 miles away from a major metropolitan area, and were thus given the median US house price instead of the local house price in the survey section on house prices. From the sample of 4,971 respondents, we could match exactly 4,000 to a Metropolitan Statistical Area. We achieved this using the information about the respondent's city and state of residence, provided in the survey. Information on the geographical distribution of the respondents as compared to the population density of the US is provided in the online supplement. Overall, we find that the geographical distribution of the respondents over time is relatively stable and closely matches the national distribution in most regions, with the exception of the South East

and South West. Survey respondents are underrepresented in the South East region and over-represented in the South West region.

Overall, the above comparative analysis suggests that the DQ sample of respondents is fairly typical of the US population and provides a reasonable mix of individuals with different demographic and location characteristics.

## 4 Price change expectations and valuation indicators

We are now in a position to provide empirical evidence on the importance of individual asset valuations,  $V_{it}$ , on expected price changes, as set out in (1). Bearing in mind the survey questions, for equity and gold prices the expected rate of price change is defined by  $\hat{\pi}_{i,t+h|t}^e = 100h^{-1}(P_{i,t+h|t}^e - 1000)/1000$ , and for house prices it is computed as  $\hat{\pi}_{i,t+h|t}^e = 100h^{-1}(P_{i,t+h|t}^e - P_{it}^0)/P_{it}^0$ , where  $P_{i,t+h|t}^e$  is the  $i^{th}$  respondent's price expectation formed at time  $t$  for  $h$  months ahead, and  $P_{it}^0$  is the house price provided to respondent  $i$  at time  $t$ .

Table 4 provides summary statistics of individual expected price changes. During the survey period on average equity and gold prices are expected to rise, whilst house prices are expected to fall, which could reflect the slower recovery of house prices after the great recession of 2008. It is also interesting to note that equity and gold price expectations show a much wider degree of dispersion across respondents, with dispersions for all three asset classes declining with expectations horizons.

To investigate the effects of valuations on price expectations we acknowledge the possibility of measurement errors in survey expectations and assume that

$$\pi_{i,t+h|t}^e = \hat{\pi}_{i,t+h|t}^e + \eta_{i,t+h}, \quad (4)$$

where  $\eta_{i,t+h}$  is the error associated with the measurement of  $\pi_{i,t+h|t}^e$ . Using responses to the first question of the surveys we measure  $sign(V_{it})$ , by  $x_{it}$  with  $x_{it} = 1$  if respondent  $i$  at time  $t$  believes the asset is over-valued (*i.e.*  $V_{it} > 0$ ),  $x_{it} = -1$  if respondent  $i$  at time  $t$  believes the

Table 4: **Summary statistics for expected price changes by asset types and expectations horizons**

	expected price change	Mean	St. Dev.	Min	25 <sup>th</sup> percentile	Median	75 <sup>th</sup> percentile	Max
equity	one month ahead	1.346	11.418	−99.900	0.000	0.000	2.000	200.000
	three months ahead	2.108	6.590	−32.500	0.000	0.667	3.333	83.333
	one year ahead	1.630	3.273	−8.325	0.083	0.833	2.083	25.000
gold	one month ahead	4.662	13.854	−99.000	0.000	0.300	5.000	200.000
	three months ahead	4.055	8.105	−33.167	0.000	1.667	6.667	100.000
	one year ahead	2.339	3.955	−8.325	0.000	0.833	4.167	25.000
housing	one month ahead	−2.750	6.704	−48.755	−1.373	0.000	0.000	95.078
	three months ahead	−0.866	2.571	−16.393	−1.006	0.000	0.088	32.936
	one year ahead	−0.098	0.977	−4.167	−0.435	0.023	0.222	8.333

All statistics are based on the sample of 4,971 respondents over 11 months. The panel is unbalanced, the average number of observations per respondent is 7.23 and the total number of observations is 35,961. The expected price changes are expressed in per cent per month.

asset is under-valued ( $V_{it} < 0$ ), and  $x_{it} = 0$ , otherwise. We then approximate  $V_{it}$  by  $\phi_i x_{it}$ , where  $\phi_i$  is a constant positive scalar. Using (4) in (1) and setting  $V_{it} = \phi_i x_{it}$  we obtain the following panel data model

$$\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \beta_i^{(h)} x_{it} + u_{it}^{(h)} - \eta_{i,t+h}, \quad (5)$$

where  $\alpha_i^{(h)}$ , for  $i = 1, 2, \dots, n$  are the individual effects,  $\beta_i^{(h)} = -h^{-1} (1+r)^h \phi_i < 0$ . Since the time dimension of the panel is short we can not identify the individual slope effects,  $\beta_i^{(h)}$ . Instead we focus on estimation of the mean effect of  $x_{it}$  on  $\hat{\pi}_{i,t+h|t}^e$  by assuming the following random effects specification for  $\phi_i$

$$\phi_i = \phi + \zeta_i, \quad (6)$$

where  $\zeta_i$  is assumed to be distributed independently of  $x_{it}$  and the composite error  $u_{it}^{(h)} - \eta_{i,t+h}$ . Substituting (6) in (5) we now obtain

$$\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \beta^{(h)} x_{it} + \varepsilon_{i,t+h}, \quad (7)$$

where

$$\beta^{(h)} = -\frac{\phi(1+r)^h}{h}, \text{ and } \varepsilon_{i,t+h} = u_{it}^{(h)} - \frac{(1+r)^h}{h} \zeta_i x_{it} - \eta_{i,t+h}. \quad (8)$$

Under the above assumptions  $x_{it}$  and  $\varepsilon_{i,t+h}$  are uncorrelated, and  $\beta^{(h)}$  can be estimated consistently using fixed effects estimation that allows for arbitrary correlations between the individual effects,  $\alpha_i^{(h)}$ ,  $x_{it}$  and the error term,  $\varepsilon_{i,t+h}$ . We also allow for common (economy-wide) effects on individual expectations by including a time effect in (7), which gives the following fixed-effects, time-effects (FE-TE) panel regression

$$\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \delta_t^{(h)} + \beta^{(h)} x_{it} + \varepsilon_{i,t+h}. \quad (9)$$

This is a reasonably general framework that allows for random errors in measurement of expectations, random heterogeneity in the scale parameters  $\phi_i$ , and possible time effects. We also use robust standard errors for the FE-TE estimates of  $\beta^{(h)}$ , that allow for serial correlation in the errors,  $\varepsilon_{i,t+h}$ , and cross-sectional heteroskedasticity. Under our theoretical set up (which assumes the existence of bubble/crash free equilibrium) we would expect  $\beta^{(h)}$  to be negative, and its absolute value to fall with  $h$ .

We provide estimates of  $\beta^{(h)}$  for the three different asset classes, and for all three horizons,  $h = 1, 3$ , and  $12$ , separately. We use the full set of responses which yields an unbalanced panel and estimate (9) with and without time effects, allowing the individual effects,  $\alpha_i^{(h)}$ , to be correlated with  $\varepsilon_{i,t+h}$  (and hence with its components,  $\zeta_i x_{it}$ ,  $u_{it}^{(h)}$ , and  $\eta_{i,t+h}$ ). We report FE and FE-TE estimates of  $\beta^{(h)}$ , together with standard errors robust to serially correlated and heteroskedastic errors in Table 5.

The FE estimates of  $\beta^{(h)}$  for equity price expectations are statistically insignificant for  $h = 1$  and  $3$ , but become statistically significant and negative for  $h = 12$ . These results are in line with our theoretical findings and suggest that, over the sample under consideration, equity price expectations and belief valuations are consistently related, and expected price changes become mean-reverting at a longer forecast horizon. However, the same is not true of

Table 5: **Estimates of  $\beta^{(h)}$  in the panel regressions of individual expected price changes on their belief valuation indicators for different assets (equation (9))**

	Equity		Gold		Housing	
Horizons	FE	FE-TE	FE	FE-TE	FE	FE-TE
One Month Ahead ( $h = 1$ )	-0.0991 (0.127)	-0.126 (0.128)	0.602*** (0.197)	0.581*** (0.198)	-0.292*** (0.0643)	-0.303*** (0.0642)
Three Months Ahead ( $h = 3$ )	-0.0905 (0.0760)	-0.0995 (0.0760)	0.222** (0.108)	0.203* (0.109)	-0.106*** (0.0273)	-0.109*** (0.0274)
One Year Ahead ( $h = 12$ )	-0.115*** (0.0365)	-0.117*** (0.0364)	-0.0226 (0.0488)	-0.0316 (0.0489)	-0.0481*** (0.0102)	-0.0479*** (0.0102)

Dependent variable:  $\hat{\pi}_{i,t+h|t}^e$ . FE and FE-TE estimates are computed based on equation  $\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \beta^{(h)} x_{it} + u_{it}^{(h)}$  with an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.  $N = 35,961$ ,  $T_{min} = 1$ ,  $\bar{T} = 7.23$ ,  $T_{max} = 11$  Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively. Standard errors are robust to heteroskedasticity and residual serial correlation.

the results for gold prices, where  $\beta^{(h)}$  is estimated to be positive and statistically significant for  $h = 1$  and 3. Even for gold prices  $\beta^{(h)}$  is not statistically significant at the longer horizon of  $h = 12$ . By contrast, the estimates of  $\beta^{(h)}$  for house prices are much more coherent across  $h$  and are all negative and statistically highly significant. Additionally, FE estimates of  $\beta^{(h)}$  for house prices fall with  $h$ , as predicted by the theory. Similar conclusions are obtained if the FE-TE estimates are considered.

Although the scaling parameter  $\phi$  is not identified, the extent to which the time-consistency condition (3) is met can be investigated by obtaining an implied estimate for  $r$  from the estimates of  $\beta^{(h)}$  for any two expectations horizons. Specifically, we have

$$\hat{r}(h_2, h_1) = \left( \frac{h_2 \hat{\beta}^{(h_2)}}{h_1 \hat{\beta}^{(h_1)}} \right)^{\frac{1}{h_2 - h_1}} - 1, \quad h_2 > h_1.$$

For example, using the FE-TE estimates for one and three months ahead expectations, namely  $\hat{\beta}^{(1)} = -0.303$  and  $\hat{\beta}^{(3)} = -0.109$ , we obtain  $\hat{r} = 3.9$  per cent per month, which is quite large. But it is worth noting that such implied estimates of  $r$  are likely to be subject to a high degree of uncertainty, and tend to be quite sensitive to the estimate of  $\beta^{(3)}$ , in particular. For example, if we set  $\hat{\beta}^{(3)} = -0.102$ , the implied estimate of  $r$  falls to 0.5 per

cent per month. Estimates of  $r$  based on other combinations of  $\hat{\beta}^{(h_1)}$  and  $\hat{\beta}^{(h_2)}$  are given in Table S22 in the online supplement.

Overall, the panel estimates support the mean-reverting equation (1), and suggest a strong relationship between respondents' housing price expectations and their valuations, which are shown to be equilibrating, at least over the period under consideration. The same cannot, however, be said about gold price expectations. The results for equity prices are mixed; there is no statistically significant relationship between equity price expectations and valuations at one month and three months horizons. Nevertheless, for one year horizons asset valuations seem to play a significant role in respondents' price expectations formation process. In the online supplement we also provide estimates of  $\beta^{(h)}$  across different subgroups such as male and female, homeowners and renters, and find that our main conclusion continues to hold. See Sections S14 and S19 of the online supplement.

## 4.1 Effects of individual-specific characteristics on price expectations

So far we have focused on the effects of valuations on price expectations, and by using interactive fixed effects panel data set up, we have shown our results to be robust to individual-specific heterogeneity. But it is also of interest to investigate the possible effects of individual-specific characteristics of respondents on their price expectations. For example, [Niu and Van Soest \(2014\)](#) explore the relationship between house price expectations, local economic conditions, and individual household characteristics. [Bover \(2015\)](#) uses house price expectations data from the Spanish Survey of Household Finances, and finds important differences in expectations across gender and occupation. [Kuchler and Zafar \(2015\)](#) use data from the Survey of Consumer Expectations and focus on how personal experiences affect expectations at the national level. They find that experiencing a house price fall leads respondents to be more pessimistic about future US house prices.

The above studies all point to important systematic differences in price expectations

across respondents. Similar disparities in expectations are also present in our surveys. Using the information in demographic modules of ALP, we considered the effects of sex, age, income, ethnicity and education on price expectations. Given the time-invariant nature of the demographic variables, there are two ways that this can be done. One possibility would be to augment the panel regressions in (9) with the observed individual-specific effects, and then treat  $\alpha_i^{(h)}$  as random effects, distributed independently of  $x_{it}$ . Setting  $\alpha_i^{(h)} = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \psi_i^{(h)}$ , where  $\mathbf{z}_i$  is the vector of time-invariant observed characteristics of the  $i^{th}$  respondent,  $\psi_i^{(h)}$  is the unobserved random component of  $\alpha_i^{(h)}$  assumed to be distributed independently of  $\mathbf{z}_i$  and  $x_{it}$ . The associated random effects panel data model can now be written as

$$\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \delta_t^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \varepsilon_{i,t+h} + \psi_i^{(h)}. \quad (10)$$

where  $\varepsilon_{i,t+h} + \psi_i^{(h)}$  is allowed to be serially correlated and heteroskedastic. We consider model (10) both with and without time effects  $\delta_t^{(h)}$ . For the elements of  $\mathbf{z}_i = (z_{i1}, z_{i2}, \dots, z_{i7})'$ , we consider  $z_{i1} = 1$  if the respondent identifies as female, and 0 otherwise,  $z_{i2} = \ln age_i$ ,  $z_{i3}$  measures the education level of respondent  $i$ ,  $z_{i4} = \ln income_i$ , and  $z_{i5}$  to  $z_{i7}$  are dummy variables that take the value of 1 if the respondent identifies her/himself as Asian, Black and Hispanic/Latino, respectively.

An alternative approach, that does not require  $\psi_i^{(h)}$  and  $x_{it}$  to be independently distributed, is to employ the two-stage approach proposed recently in Pesaran and Zhou (2018), whereby in the first stage FE (or FE-TE) estimates of  $\beta^{(h)}$  are used to filter out the effects of  $x_{it}$ , and in the second stage a pure cross section regression of  $\bar{u}_i$  is run on an intercept and  $z_i$ , for  $i = 1, 2, \dots, N$ , where  $\bar{u}_i = \left( \sum_{t=1}^T s_{it} \right)^{-1} \sum_{t=1}^T s_{it} \left( \hat{\pi}_{i,t+h|t}^e - \hat{\beta}_{FE-TE}^{(h)} x_{it} \right)$ , and  $s_{it}$  is an indicator variable which takes the value of 1 if respondent  $i$  is included in wave  $t$  of the survey and 0, otherwise. This estimator is referred to as the FE filtered estimator and denoted by  $\hat{\gamma}_{FEF}^{(h)}$  (or  $\hat{\gamma}_{FEF-TE}^{(h)}$ ). Pesaran and Zhou (2018) provide standard errors for  $\hat{\gamma}_{FEF}^{(h)}$  that allow for the sampling uncertainty of  $\hat{\beta}_{FE}^{(h)}$  (or  $\hat{\beta}_{FE-TE}^{(h)}$ ), and possible error heteroskedasticity.

The FE filtered and RE estimates of  $\boldsymbol{\gamma}^{(h)}$  and their robust standard errors are summarized

for equity, gold and house price expectations in the online supplement in Tables S13, S14 and S15, respectively. Inclusion of time dummies has little impact on the RE or FE estimates, but inclusion of location dummies in panel regressions for house price expectations does affect the results significantly. As noted earlier, we have been able to identify the MSA within which a respondent resides from the demographic module of the survey. This additional information allows us to separate the location-specific nature of house price changes from respondent-specific characteristics.

Regarding the effects of individual-specific characteristics on price expectations, we find important differences across assets. For equity prices sex, age and education are statistically significant at all three horizons, irrespective of whether RE or FE filtered estimates are considered. Ethnicity also features significantly for 3 and 12 months horizons. Females tend to have higher equity price expectations, whilst older respondents, and those with a higher level of income, tend to have lower equity price expectations. However, it is interesting that the estimates and their statistical significance are hardly affected by the inclusion of location and/or time dummies.

The picture is very different when we consider regressions for house price expectations (in Table S15). Generally speaking, the respondent-specific characteristics are not as significant as compared to the equity and gold price regressions, and the test outcomes critically depend on the estimator and whether the regressions include location dummies. Using the preferred FE filtered estimates and considering the regressions with MSA dummies, we find that only income is statistically significant (with a positive sign) in the case of regressions for one month ahead, and ethnicity for the one year expectations. The heterogeneity of house price expectations across respondents seems to be largely explained by the location dummy once we condition on the valuation indicator, and all other respondent-specific characteristics lose their statistical significance. A similar result is also reported in [Bover \(2015\)](#), who shows that most of the observed heterogeneity in house price expectations can be explained by a location dummy at the postal code level.



## 5 Bubble and crash indicators

The equilibrium relation between expected price changes and the valuation indicator in (1) can also be used to construct time series indicators of bubbles and crashes at the level of individual respondents, which can then be aggregated at regional or national levels. Such indicators are likely to provide valuable information about the possibility of bubbles or crashes building up, and could prove useful as predictors of realized price changes. In what follows we suggest such indicators.

We begin with respondent-specific indicators and for each horizon  $h$  consider individual  $i^{th}$  responses to the DQ surveys that contradict the theoretical relations between  $\hat{\pi}_{i,t+h|t}^e$  and  $x_{it}$ , namely when respondent's valuation beliefs and price change expectations do not match the pattern predicted by (1), which is derived assuming an equilibrating mechanism. Accordingly, we define the bubble indicator for respondent  $i$  at time  $t$  for  $h$  periods ahead by  $B_{i,t+h|t} = I[(x_{it} > 0) \cap (\hat{\pi}_{i,t+h|t}^e \geq 0)]$ , and the crash indicator by  $C_{i,t+h|t} = I[(x_{it} < 0) \cap (\hat{\pi}_{i,t+h|t}^e \leq 0)]$ . Specifically, a respondent is said to be in a bubble (crash) state if he/she believes the asset under consideration is over-valued (under-valued) but at the same time expects prices to rise (fall) or stay the same. Therefore,  $B_{i,t+h|t} = 1$  (or  $C_{i,t+h|t} = 1$ ) if respondent  $i$  is in bubble (crash) state and 0 otherwise.

The proportion of respondents with non-zero bubble and crash indicators are summarized in Table 6. The proportion of respondents in bubble and crash states is relatively small for equity and house prices, but not for gold. The proportion of respondents who believe gold prices are over-valued but who nevertheless expect gold prices to rise over the next month is around 47 per cent, as compared to 24 per cent for equity prices and 16 per cent for house prices. In all cases the proportion of respondents in bubble state falls with horizon, and beliefs and expectations are more likely to be aligned with our theoretical prediction when expectations are considered over longer horizons. These results are in line with the regression estimates reported in Table 5, where we find positive and statistically significant estimates of  $\beta^{(h)}$  only for gold prices and only at one month and three months horizons.

Summaries by gender can be found in Table S5 in the online supplement, where it can be seen that the proportion of respondents in bubble and crash states do not differ much by gender, which is interesting considering the statistically significant gender effect observed on expectations in the case of equity and gold prices. Females tend to have higher price expectations as compared to male respondents. (See the estimates reported in Section S17 of the online supplement).

Table 6: **Frequency distribution of respondents by bubble and crash states for different assets and expectations horizons**

	Equity			Gold			Housing		
	One Month	Three Months	One Year	One Month	Three Months	One Year	One Month	Three Months	One Year
Bubble (%)	8700 <i>24.19</i>	8084 <i>22.48</i>	7949 <i>22.10</i>	16891 <i>46.97</i>	15437 <i>42.93</i>	13971 <i>38.85</i>	5720 <i>15.91</i>	5147 <i>14.31</i>	5189 <i>14.43</i>
Crash (%)	3549 <i>9.87</i>	2168 <i>6.03</i>	1177 <i>3.27</i>	1116 <i>3.10</i>	699 <i>1.94</i>	473 <i>1.32</i>	6322 <i>17.58</i>	4861 <i>13.52</i>	3000 <i>8.34</i>
Neither (%)	23712 <i>65.94</i>	25709 <i>71.49</i>	26835 <i>74.62</i>	17954 <i>49.93</i>	19825 <i>55.13</i>	21517 <i>59.83</i>	23919 <i>66.51</i>	25953 <i>72.17</i>	27772 <i>77.23</i>

The statistics are calculated using a sample of 35,961 responses. The percentages in the table are column percentages and sum to 100 % for each column.

The time profiles of bubble and crash indicators can be aggregated across respondents and related to realized price changes. But since the survey results are available only over a very short time period, a time series evaluation of the usefulness of such indicators is not possible. Instead we consider a related question of whether spatially disaggregated bubble and crash indicators can help explain the cross-sectional variations of realized house price changes across five US regions, and more formally across 48 Metropolitan Statistical Areas (MSAs). We begin by illustrating the evolution of the bubble and crash indicators along with realized house price changes across the US mainland regions Northeast, Southeast, Midwest, Southwest and West, as defined by the National Geographic Society (<https://www.nationalgeographic.org/maps/united-states-regions/>; also see Section S10 in the online supplement for an exact specification of the regions). Region-specific bubble and crash indicators are defined by simple averages of the individual responses

averaged over the respondents that reside in region  $r$ , namely

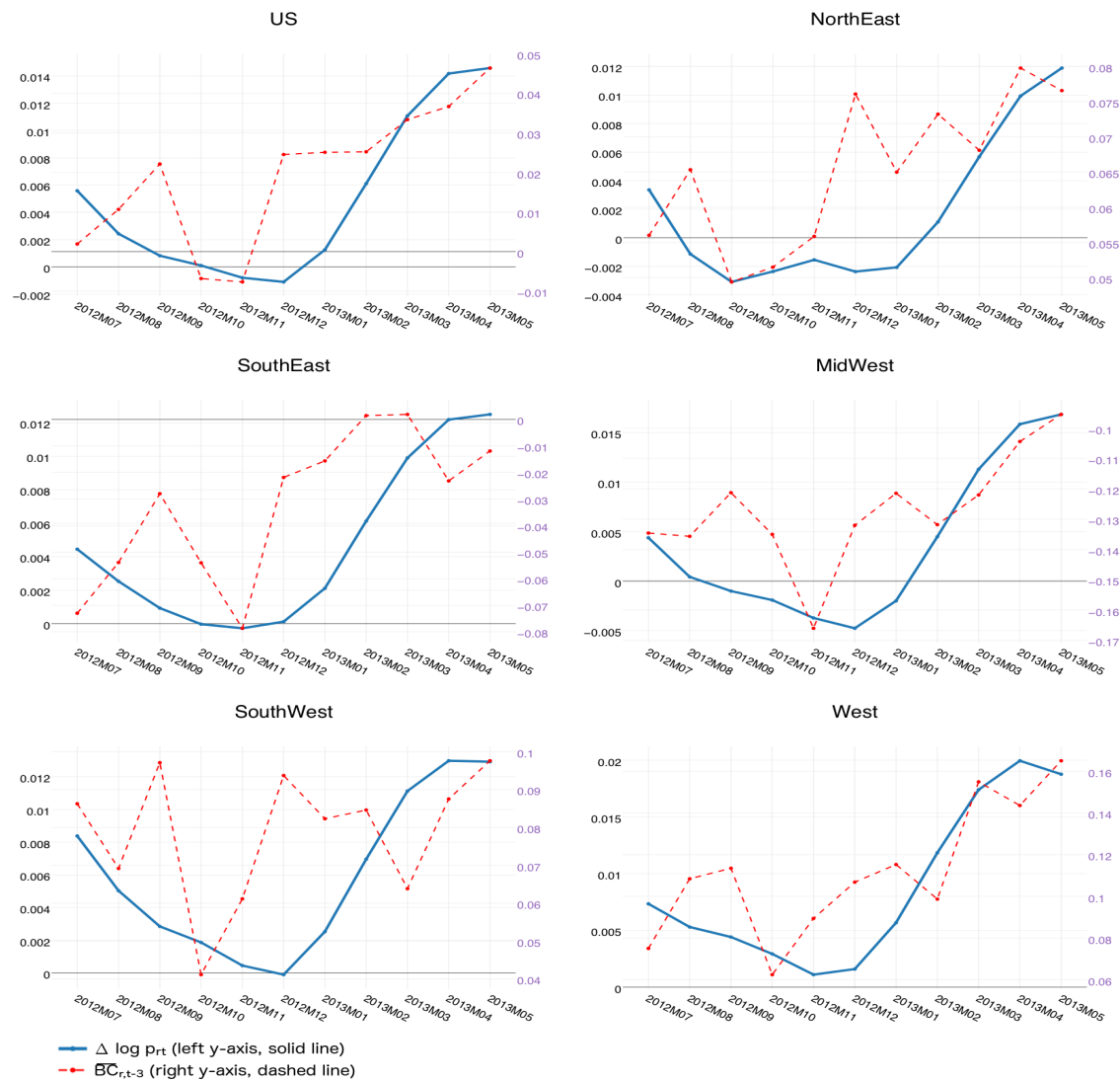
$$B_{r,t+h|t} = \frac{\sum_{i \in \Theta_{rt}} B_{i,t+h|t}}{\#\Theta_{rt}}, \quad C_{r,t+h|r} = \frac{\sum_{i \in \Theta_{rt}} C_{i,t+h|t}}{\#\Theta_{rt}} \quad (11)$$

where  $\Theta_{rt}$  denotes the set of respondents in region  $r$  at time  $t$ . The regional bubble and crash indicators can then be related to realized house prices changes in these regions. In what follows we first show how the balance of these regional indicators lagged three months, defined by  $BC_{r,t+h-3|t-3} = B_{r,t+h-3|t-3} - C_{r,t+h-3|t-3}$ , can be viewed as a leading indicator of future realized house price changes,  $\pi_{rt}$ . For illustrative purposes we also average the balance statistics over the horizons  $h = 1, 3$  and  $12$ , and focus on the relationship between  $\overline{BC}_{r,t-3} = (1/3) \sum_{h=1,3,12} (B_{r,t+h-3|t-3} - C_{r,t+h-3|t-3})$  and realized house price changes  $\pi_{rt}$  for the US as a whole and the five regions. Figure 1 shows the plots of  $\overline{BC}_{r,t-3}$  and  $\pi_{rt}$  over the 11 months from July 2012 to May 2013 for the US as a whole and the five regions. As can be seen the balance statistics,  $\overline{BC}_{r,t-3}$ , track reasonably well the evolution of house price changes three months ahead for all five regions.

## 6 Are bubble and crash indicators helpful in explaining house price changes?

Here we investigate the effectiveness of bubble and crash indicators developed in Section 5 for the analysis and prediction of house price changes. Since the time period over which the double-question surveys are conducted is rather short we consider a panel data model that allows us to exploit the cross section variations of house price changes across 48 MSAs, taking into account possible spill-over effects from neighboring MSAs. Furthermore, given the known persistence of house price changes, we include lagged price changes in our analysis. To assess the usefulness of double question surveys we also condition on expected price changes since the measurement of expected price changes does not require the additional question

Figure 1: Realized house price changes and three months lagged values of balanced bubble-crash indicators by regions



on valuation and standard survey expectations can be used.

Specifically, we define the bubble and crash indicators for MSA  $s$  at time  $t$  for  $h$  periods ahead as

$$B_{s,t+h|t} = \frac{\sum_{i_t \in \Theta_{st}} B_{i,t+h|t}}{\#\Theta_{st}}, \text{ and } C_{s,t+h|t} = \frac{\sum_{i_t \in \Theta_{st}} C_{i,t+h|t}}{\#\Theta_{st}}.$$

where  $\Theta_{st}$  denotes the set of respondents in MSA  $s$  at time  $t$ . For each MSA  $s$ , we also define bubble and crash indicators of neighboring areas as follows. Let  $\mathbf{W} = \{w_{ss'}\}_{s,s'=1,2,\dots,N}$  denote an  $N \times N$  matrix with  $w_{ss'} = 1$  if MSAs  $s$  and  $s'$  lie in neighboring areas, and  $w_{ss'} = 0$ , otherwise.  $w_{ss'}$  is determined based on the Haversine distance between the geographic centers of MSAs  $s$  and  $s'$ , see Section S11 in the online supplement for further details. The neighboring area bubble and crash indicators for MSA  $s$  in month  $t$  are defined by

$$B_{s,t+h|t}^* = \frac{\sum_{s'=1}^N w_{ss'} B_{s',t+h|t}}{\sum_{s'=1}^N w_{ss'}}, \text{ and } C_{s,t+h|t}^* = \frac{\sum_{s'=1}^N w_{ss'} C_{s',t+h|t}}{\sum_{s'=1}^N w_{ss'}}.$$

## 6.1 In sample statistical significance of bubble and crash indicators

We now consider the statistical significance of the above indicators for explanation of realized house price changes across the 48 MSAs over the 11 survey waves. As a benchmark model we consider the following standard dynamic panel regression model for expectation horizons  $h = 1, 3, 12$  months.

$$M_1 : \pi_{s,t+1} = \alpha_s^{(h)} + \lambda_0^{(h)} \pi_{st} + \lambda_1^{(h)} \hat{\pi}_{s,t+h|t}^e + u_{s,t+1,h}, \text{ for } h = 1, 3, 12, \quad (12)$$

where  $\pi_{s,t+1} = 300 [\ln(P_{s,t+1}) - \ln(P_{st})]$  is the one month ahead realized house price change in MSA  $s$  (expressed in per cent per quarter), and  $\hat{\pi}_{s,t+h|t}^e$  is the expected house price change formed in month  $t$  for  $h$  months ahead, and averaged across the respondents in MSA  $s$ .

Specifically

$$\hat{\pi}_{s,t+h|t}^e = \frac{\sum_{i_t \in \Theta_{st}} \hat{\pi}_{i,t+h|t}^e}{\#\Theta_{st}}.$$

Given the importance of location in the formation of house price expectations discussed above, we also allow for MSA-specific fixed effects,  $\alpha_s^{(h)}$ , in the benchmark model. We then augment the benchmark model (12), with the MSA-specific bubble and crash indicators. We consider the following specification

$$\begin{aligned} M_2 \quad : \quad \pi_{s,t+1} = & \alpha_s^{(h)} + \lambda_0^{(h)} \pi_{st} + \lambda_1^{(h)} \hat{\pi}_{s,t+h|t}^e + \delta_1^{(h)} B_{s,t+h|t} + \delta_2^{(h)} C_{s,t+h|t} \\ & + \gamma_1^{(h)} B_{s,t+h|t}^* + \gamma_2^{(h)} C_{s,t+h|t}^* + u_{s,t+1,h}. \end{aligned} \quad (13)$$

To isolate the importance of the bubble and crash indicators from the price expectations we also estimate (13) without the expectations variable,  $\hat{\pi}_{s,t+h|t}^e$ , which we denote as model  $M_3$ .

All three specifications are estimated using a balanced panel of observations over  $N = 48$  MSAs, and  $T = 9$  months, namely for  $s = 1, 2, \dots, 48$ , and  $t = \text{June 2012} - \text{February 2013}$ . First-differencing is applied to eliminate the MSA-specific effects. Note that standard FE estimation of dynamic panel regressions will not be appropriate since  $T$  is small relative to  $N$ , and FE estimates can lead to biased estimates due to the presence of the lagged dependent variable in the panel regressions. After first-differencing we estimate the parameters by the two-step Generalized Method of Moments (GMM) method due to [Arellano and Bond \(1991\)](#), using the following moment conditions:

$$E(\Delta u_{s,t+1,h} \mathbf{z}_{s,t-j}) = \mathbf{0}, \text{ for } j = 1, 2; t = 5 \text{ (June 2012)}, 6, \dots, 13 \text{ (February 2013)}; \quad (14)$$

where we set  $\mathbf{z}_{s,t-j} = (\pi_{s,t-j}, \hat{\pi}_{s,t-j+h|t-j}^e)'$ , for the baseline model  $M_1$ ,

$\mathbf{z}_{s,t-j} = (\pi_{s,t-j}, \hat{\pi}_{s,t-j+h|t-j}^e, B_{s,t-j+h|t-j}, C_{s,t-j+h|t-j}, B_{s,t-j+h|t-j}^*, C_{s,t-j+h|t-j}^*)'$ , for model  $M_2$ ,

and  $\mathbf{z}_{s,t-j} = \left( \pi_{s,t-j}, B_{s,t-j+h|t-j}, C_{s,t-j+h|t-j}, B_{s,t-j+h|t-j}^*, C_{s,t-j+h|t-j}^* \right)'$ , for model  $M_3$ . Note that all the variables used as instruments are predetermined, and hence valid for GMM estimation. They are also sufficiently correlated with the target variables due to the high degree of persistence in house-price changes and the strong evidence of ripple effects in house price diffusion across MSAs. The correlation coefficients of the target variables and the instruments are quite high and lie in the range (0.75, 0.9) for all target variables.

The estimation results are summarized in Table 7, with heteroskedasticity-robust standard errors provided in brackets. We are primarily interested in the explanatory power of house price inflation expectations,  $\hat{\pi}_{s,t+h|t}^e$ , and the crash and bubble indicators  $B_{s,t+h|t}$ ,  $C_{s,t+h|t}$ ,  $B_{s,t+h|t}^*$ , and  $C_{s,t+h|t}^*$ . Consider first the estimates for the baseline model,  $M_1$ . As expected,  $\lambda_0^{(h)}$ , which measures the degree of persistence in the rate of house price changes, is estimated to be quite high and lies in the range 0.70 – 0.80, and is statistically significant at all horizons ( $h = 1, 3$  and 12 months). The coefficient of house price expectations formed at  $t$ ,  $\lambda_1^{(h)}$ , is also statistically significant but its magnitude is disappointingly low, and in fact, becomes negative for  $h = 12$ . In contrast, the bubble and crash indicators, included in model  $M_2$ , are statistically significant and have the correct signs for all horizons,  $h = 1, 3$ , and 12. For  $h = 1$ , the panel regressions predict that MSAs with a higher bubble indicator tend to experience a higher degree of house price changes, and MSAs with a higher crash indicator tend to experience a lower degree of house price changes. It is also most interesting that similar effects are observed from spillover bubble and crash indicators, in the sense that MSAs which are surrounded by neighboring MSAs with a high (low) value of the bubble (crash) indicator also tend to show a higher (lower) degree of house price changes. The effects of changes in bubble and crash indicators on future house price changes become accentuated due to the fact that in general the bubble and crash indicators move in opposite directions. Finally, these results continue to hold even if the price expectations variable is dropped from the analysis. See the estimates under columns  $M_2$  and  $M_3$  in Table 7

The estimates clearly show that bubble and crash indicators and the associated neigh-

Table 7: **Dynamic panel regressions of realized house prices by MSAs (across 48 MSAs and months June 2012 to February 2013)**

	One Month ( $h = 1$ )			Three Months ( $h = 3$ )			One Year ( $h = 12$ )		
	$M_1$	$M_2$	$M_3$	$M_1$	$M_2$	$M_3$	$M_1$	$M_2$	$M_3$
$\pi_{st}$	0.712*** (0.00872)	0.765*** (0.00555)	0.771*** (0.00564)	0.704*** (0.00772)	0.736*** (0.00732)	0.741*** (0.00346)	0.721*** (0.00528)	0.792*** (0.00521)	0.798*** (0.00675)
$\hat{\pi}_{s,t+h t}^e$	0.0159*** (0.00231)	-0.0118** (0.00521)		0.0513*** (0.00697)	-0.0115 (0.0123)		-0.0924*** (0.0217)	-0.247*** (0.0490)	
$B_{s,t+h t}$		2.018*** (0.637)	1.669*** (0.504)		2.921*** (1.020)	2.841*** (0.971)		1.825 (1.158)	2.174*** (0.663)
$C_{s,t+h t}$		-8.623*** (0.736)	-8.836*** (0.680)		-8.395*** (0.622)	-8.638*** (0.593)		-14.36*** (1.659)	-13.02*** (1.583)
$B_{s,t+h t}^*$		3.529*** (0.650)	3.742*** (0.874)		8.410*** (0.991)	8.401*** (0.927)		3.452*** (0.543)	3.564*** (0.696)
$C_{s,t+h t}^*$		-11.84*** (0.874)	-11.99*** (0.656)		-9.669*** (1.245)	-10.04*** (1.198)		-16.83*** (1.470)	-18.84*** (2.270)

Dependent variable:  $\pi_{s,t+1}$  (in per cent per quarter). The panel regression is estimated using a two-step GMM estimator (Arellano and Bond (1991)) using the moment conditions specified in Section S5 of the online supplement with heteroskedasticity-robust standard errors. Observations from the first two survey waves April to May 2012 are used to initialize moment conditions. The estimates are based on a balanced panel with  $N = 48$  and  $T = 9$ . Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels.

boring indicators play an important role in future movements of realized house price changes across MSAs. For example, the estimates of model  $M_2$  for the three month expectation horizon imply that an increase in the bubble indicator from 0.2 to 0.5 leads to a 0.876 percentage point increase in the quarterly growth rate of house prices. A rise in crash indicators has the opposite effect and depresses future house prices.

Finally, the explanatory value of bubble and crash indicators seems to be robust to averaging the indicators across the three horizons and/or introducing a longer lag between when the indicators are observed and the target date of house price changes. Table 8 provides estimates based on the following dynamic panel regressions

$$\begin{aligned}
M_4 : \quad \pi_{s,t+1} = & \alpha_s^{(h)} + \lambda_0^{(h)} \pi_{st} + \lambda_1^{(h)} \hat{\pi}_{st}^e + \delta_1^{(h)} \bar{B}_{s,t-2} + \delta_2^{(h)} \bar{C}_{s,t-2} \\
& + \gamma_1^{(h)} \bar{B}_{s,t-2}^* + \gamma_2^{(h)} \bar{C}_{s,t-2}^* + u_{s,t+1,h},
\end{aligned} \tag{15}$$

where  $\hat{\pi}_{st}^e = \frac{1}{3}(\hat{\pi}_{s,t+1|t}^e + \hat{\pi}_{s,t+3|t}^e + \hat{\pi}_{s,t+12|t}^e)$ ,  $\bar{B}_{st} = \frac{1}{3}(B_{s,t+1|t} + B_{s,t+3|t} + B_{s,t+12|t})$ ,  $\bar{C}_{st} = \frac{1}{3}(C_{s,t+1|t} + C_{s,t+3|t} + C_{s,t+12|t})$ , and so on. (See Section S5 in the online supplement for further details). The results are in fact stronger and more robust as compared to those reported in Table 7. The coefficients of the average indicator variables are all statistically



significant with the *a priori* expected signs. Most importantly, lagging the indicators by two months has not reduced their explanatory power for future changes in house prices across MSAs.

Table 8: **Dynamic panel regressions of realized house prices by MSAs (across 48 MSAs and months August 2012 to February 2013)**

$\pi_{st}$	0.765*** (0.0141)	0.923*** (0.0168)	0.913*** (0.0124)
$\hat{\pi}_{st}^e$	0.0318*** (0.00723)	0.0904*** (0.00664)	
$\bar{B}_{s,t-2}$		4.088*** (1.239)	4.071*** (0.527)
$\bar{C}_{s,t-2}$		-11.51*** (1.128)	-11.36*** (0.864)
$\bar{B}_{s,t-2}^*$		10.64*** (1.146)	11.73*** (0.578)
$\bar{C}_{s,t-2}^*$		-9.897*** (1.425)	-10.54*** (1.138)

Dependent variable:  $\pi_{s,t+1}$  (in per cent per quarter).

See notes to Table 7 and Section S5 in the online supplement.

## 6.2 Out of sample predictive value of bubble and crash indicators

Having established the in-sample statistical significance of bubble and crash indicators for the analysis of house price changes, it is now reasonable to enquire if such indicators can also help in out-of-sample forecasting of house price changes. Given the short time span of the available survey observations it is not possible to evaluate the accuracy of forecast for individual MSAs, but we can consider mean squared forecasts errors (MSFE) averaged across the 48 MSAs in our sample and see if such an average forecast accuracy measure is reduced significantly when we include crash and bubble indicators as regressors in the panel data model.

For each expectations horizon  $h$ , we computed forecasts of house price changes by MSAs,  $\pi_{st}$  for  $s = 1, 2, \dots, 48$ , for the last four months in the sample, namely for  $t = 6$  (December 2012),  $t = 7$  (January 2013), ..., and 9 (March 2013). Therefore, the first estimation sam-

ple covers the five months from  $t = 1$  (June 2012) to  $t = 5$  (November 2012), the second estimation sample covers the six months from  $t = 1$  to  $t = 6$  (December 2012), and so on. As an example, consider forecasting  $\pi_{st}$  for  $t = 6, 7, 8$  and 9 using model  $M_2$  given by (13), and note that  $\hat{\pi}_{s,t+1}^{(h)} = \hat{\alpha}_{st}^{(h)} + \left(\mathbf{x}_{st}^{(h)}\right)' \hat{\beta}_t^{(h)}$ , for  $t = 5, 6, 7, 8$ ;  $s = 1, 2, \dots, 48$ , where  $\mathbf{x}_{st}^{(h)} = (\pi_{st}, \hat{\pi}_{s,t+h|t}^e, B_{s,t+h|t}, C_{s,t+h|t}, B_{s,t+h|t}^*, C_{s,t+h|t}^*)'$ , and  $\hat{\beta}_t^{(h)}$  denotes the recursive estimates of  $\beta^{(h)} = \left(\lambda_0^{(h)}, \lambda_1^{(h)}, \delta_1^{(h)}, \delta_2^{(h)}, \gamma_1^{(h)}, \gamma_2^{(h)}\right)'$ , computed using expanding windows as described above. The MSA specific effects,  $\alpha_s^{(h)}$ , are then estimated as

$$\hat{\alpha}_{st}^{(h)} = \frac{\sum_{\tau=1}^t \pi_{s,\tau+1}}{t} - \left( \frac{\sum_{\tau=1}^t \mathbf{x}_{s\tau}^{(h)}}{t} \right)' \hat{\beta}_t^{(h)}, \quad t = 5, 6, 7, 8. \quad (16)$$

It is important to note that these estimates are subject to short  $T$  bias, even if we use GMM estimates of  $\beta^{(h)}$ . Seen from this perspective, and considering that the primary purpose of our forecasting exercise is to assess the predictive value of bubble and crash indicators, we also considered FE forecasts. We also computed forecasts using pooled OLS regressions, but the results were dominated by forecasts obtained using GMM and FE estimates.

Table 9 reports the MSFEs averaged across the 48 MSAs of models with bubble and crash indicators, namely  $M_2$  and  $M_3$ , relative to the benchmark model,  $M_1$ , which only includes  $\pi_{st}$  and the expected house price change variable,  $\hat{\pi}_{s,t+h|t}^e$ . We also report standard Diebold and Mariano (1995) (DM) test statistics of the models with bubble and crash indicators relative to the benchmark model computed by pooling the forecasts across all MSAs and assuming that the forecast errors are serially uncorrelated - which seems justified noting the one-step ahead nature of the forecasts. It is clear that forecasts of house price changes that use bubble and crash indicators have much lower MSFEs as compared to the benchmark model. Furthermore, the predictive superiority of forecasts that use bubble and crash indicators are highly statistically significant according to DM statistics. It is also interesting to note that the FE forecasts perform better than the forecasts based on GMM estimators, and forecasts based on  $h = 3$  (that use 3 months ahead responses) perform marginally better than those

based on  $h = 1$  or 12, and register 11% improvement over forecasts that do not make use of bubble and crash indicators.

Table 9: **Mean Squared Forecast Errors (MSFE) and Diebold-Mariano (DM) statistics of models with bubble and crash indicators relative to the benchmark model  $M_1$**

Model	GMM		FE	
	$MSFE_{2:1}$	$MSFE_{3:1}$	$MSFE_{2:1}$	$MSFE_{3:1}$
one month ahead	.9462	.9471	.9092	.9087
three months ahead	.9593	.9592	.8900	.8889
one year ahead	.9651	.9656	.9057	.9061
	Standard Diebold-Mariano statistic			
	$DM_{2:1}$	$DM_{3:1}$	$DM_{2:1}$	$DM_{3:1}$
one month ahead	-4.31	-4.24	-5.36	-5.39
three months ahead	-5.36	-5.34	-5.31	-5.36
one year ahead	-5.01	-4.93	-5.58	-5.59

The statistics are computed for predictions over four months, December 2012 - March 2013, for 48 MSAs.

$MSFE_{x:1} = MSFE_{M_x} / MSFE_{M_1}$  is the MSFE of model  $x$  relative to model  $M_1$ .  $DM_{x:1}$  is the standard DM statistic for the hypothesis that model  $M_x$  has a superior predictive performance compared to model  $M_1$ . Hence, a statistically significant negative value of the test statistic provides evidence against the baseline model  $M_1$ .

## 7 Concluding remarks

In this paper we have introduced a new type of survey which combines standard surveys of price expectations with questions regarding the respondents' subjective beliefs about asset values. Using a theoretical asset pricing model with heterogeneous agents we show that there exists a negative relationship between the agents expectations of price changes and their asset valuation, a relationship that holds under different horizons. DQ surveys provide evidence in support of such relationships, particularly for house prices, for which survey respondents are more likely to have a first-hand knowledge as compared to other assets such as equities or gold prices, which might not be of concern to many respondents in the survey. We also investigate the effects of demographic factors, such as sex, age, education, ethnicity, and income on price expectations, and find important differences in price expectations. But,

interestingly enough, for house price expectations demographic factors stop being statistically significant once we condition on the respondent's location and his/her valuation indicator. Finally, we show how the results of the DQ surveys can be used to construct leading bubble and crash indicators for use in forecasting and policy analyses. The potential value of such indicators is illustrated in a dynamic panel regression of realized house price changes across a number of key MSAs in the US.

We consider the DQ surveys carried out so far, and the analysis of the survey results that we have provided, as a prototype study which needs to be pursued further by government and international agencies, particularly central banks. It is only by further critical analysis and the conduct of similar surveys in the US and elsewhere that the true worth of results from DQ surveys as leading indicators of bubbles and crashes can be ascertained.

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For Online Publication:  
online supplement to the paper

# “Double-Question Survey Measures for the Analysis of Financial Bubbles and Crashes”

by

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## S1 Introduction

This supplement is organized as follows. Section S2 sets out the heterogeneous rational expectations asset pricing model and derives the relationship between expected price changes and the valuation indicator used in the paper. Section S3 gives the mathematical details of the FE-TE estimators and their standard errors, and Section S4 generalizes the FE-TE filtered estimators of the time-invariant variables proposed in Pesaran and Zhou (2018) to unbalanced panels. Section S5 describes the GMM estimators used for the dynamic panel regressions of realized house price changes across MSAs reported in Section 6 of the paper. Section S6 provides further details of the RAND American Life Panel (ALP) surveys discussed in Section 3 of the paper. Section S7 provides the survey questions, Section S8 gives the details of the truncation filters applied to the responses. Section S9 compares the socio-demographic characteristics and geographic location of the survey respondents and the US population. Section S10 defines US mainland regions referred to in Section 5 of the paper, and Section S11 describes the spatial weight matrix used in the construction of neighboring crash and bubble indicators used in the regressions. Section S12 contains a brief description of Data Sources as well as the files that replicate the results reported in paper and this supplement. Section S13 provides summary statistics for selected MSA level variables. Section S14 provides estimates of the price expectation-valuation panel regressions, estimated separately for male and female respondents. Section S15 provides the random effect estimates of the model specifications discussed in Section 4 of the paper, and Section S16 provides

a comparison of FE and RE estimates. Section S17 gives the FE-TE filtered estimates. Section S18 provides a comparison of the estimates of  $\beta^{(h)}$  (defined in Section 4 of the paper) obtained for different model specifications, as well as the corresponding interest rate estimates. Section S19 reports panel regression results including home-ownership dummies, obtained by matching the DQ Surveys with the “Effects of the Financial Crisis” survey, also carried out by the RAND. By matching the two surveys we are able to control for the effects of home-ownership on expectations formation. In Sections S20 and S21 we provide further results on the predictive value of bubble and crash indicators, and on the sensitivity of our findings to the choice of truncation filters.

## S2 A rational expectations asset pricing model with heterogenous agents

Suppose there are  $n$  traders, where  $n$  is sufficiently large. Let  $\Omega_{it} = \Phi_{it} \cup \Psi_t$ ,  $i = 1, 2, \dots, n$ , denote trader  $i^{th}$  information set composed of his/her private information,  $\Phi_{it}$ , and the public information  $\Psi_t$  that contains at least current and past prices. Each trader decides on how many units,  $q_{it}$ , of a particular asset to hold by maximizing  $E_i[U_i(W_{t+1,i})|\Omega_{it}]$ , where  $U_i(W_{t+1,i})$  represents the constant absolute risk aversion utility function with  $\gamma_i$  as the absolute risk aversion coefficient of the  $i^{th}$  trader, and  $E_i(\cdot|\Omega_{it})$  is the expectations operator for trader  $i$  conditional on his/her information set,  $\Omega_{it}$ . Under this set up and assuming normally distributed asset returns and no transaction costs, it is easily established that asset demand for trader  $i$  is given by

$$P_t q_{it}^d = \frac{E_i(R_{t+1}|\Omega_{it}) - r_t}{\gamma_i \text{Var}_i(R_{t+1}|\Omega_{it})},$$

where  $R_{t+1} = (P_{t+1} - P_t + D_{t+1})/P_t$ , is the rate of return on holding the asset over the period  $t$  to  $t+1$ ,  $P_t$  is the asset price at  $t$ ,  $D_{t+1}$  is the dividend paid on holding the asset over period  $t$  to  $t+1$ ,  $r_t$  is the rate of return on the risk-free government bond, and  $\text{Var}_i(R_{t+1}|\Omega_{it})$  is the  $i^{th}$  trader’s conditional variance of asset returns. In what follows we refer to  $r_t$  as the interest rate and note that it is measured over the same holding period ( $t$  to  $t+1$ ) as the risky asset. Assuming no new shares are issued, the market clearing condition is given by



$\sum_{i=1}^n q_{it}^d = 0$ , and we have<sup>S1</sup>

$$P_t = \left( \frac{1}{1 + r_t} \right) \left[ \sum_{i=1}^n w_{it} E_i (P_{t+1} | \Omega_{it}) + \sum_{i=1}^n w_{it} E_i (D_{t+1} | \Omega_{it}) \right], \quad (\text{S.1})$$

where  $w_{it} = [\gamma_i \text{Var}_i (R_{t+1} | \Omega_{it})]^{-1} / \sum_{j=1}^n [\gamma_j \text{Var}_j (R_{t+1} | \Omega_{jt})]^{-1}$ . This is a generalization of the standard asset pricing model and allows for the possible effects of information heterogeneity across traders on the determination of asset prices.<sup>S2</sup> The weights  $w_{it}$  satisfy the adding up condition,  $\sum_{i=1}^N w_{it} = 1$ , and capture the relative importance of the traders in the market.

When information and priori beliefs are the same across traders,  $E_i (P_{t+1} | \Omega_{it}) = E (P_{t+1} | \Omega_t)$  and  $E_i (D_{t+1} | \Omega_{it}) = E (D_{t+1} | \Omega_t)$ , and the price equation reduces to

$$P_t = \left( \frac{1}{1 + r_t} \right) [E (P_{t+1} | \Omega_t) + E (D_{t+1} | \Omega_t)],$$

with homogeneous expected price changes given by

$$\pi_{i,t+h}^e = E (\pi_{t+h} | \Omega_t) = r_t - E \left( \frac{D_{t+1}}{P_t} | \Omega_t \right), \text{ for all } i,$$

where  $\pi_{t+h} = (P_{t+h} - P_t)/hP_t$ . However, in the presence of information heterogeneity the solution will be subject to the "infinite regress" problem.<sup>S3</sup> Each trader needs to form expectations of other traders' price and dividend expectations for all future dates, which is a multi-period version of Keynes' well known beauty contest. In general, the solution is indeterminate even if we impose transversality conditions on all traders, individually. There are many possible solutions. In what follows we consider a set of simplifying assumptions that allow for *heterogeneity but lead to a unique bubble-free market solution*. In this way we are able to model the cross section heterogeneity of expectations in an equilibrium context, so that bubble and crash states can be defined as deviations from the equilibrium benchmark. Specifically, we make the following assumptions:

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<sup>S1</sup>This assumption can be relaxed and replaced by  $\sum_{i=1}^n q_{it}^d = Q$ , where  $Q$  is the net addition to the supply of shares. In this case, our results hold if it is assumed that  $Q/n \rightarrow 0$  as  $n \rightarrow \infty$ .

<sup>S2</sup>See also Eq. (3) in Bacchetta and Van Wincoop (2008), and note that we allow for the effects of individual risk premia in the weights, whilst in Bacchetta and Van Wincoop (2008) average price and dividend expectations and risk premia are shown separately.

<sup>S3</sup>For an early discussion of the infinite regress problem see Phelps (1983), Townsend (1983) and Pesaran (1987) Ch. 4.

**Assumption 1** (*Risk free rate*) Risk free rate,  $r_t$ , is time-invariant, namely  $r_t = r$ ,  $\text{Var}(R_{t+1} | \Omega_{it}) = \sigma_i^2$  for all  $t$ , and  $0 < c < \gamma_i \sigma_i^2 < C < \infty$ , for some strictly finite positive constants,  $c < C$ .

**Assumption 2** (*Network anonymity*) The traders  $i = 1, 2, \dots, n$  belong to an anonymous network and each trader  $i^{\text{th}}$  expectations of other traders' price expectations are given by

$$E_i [E_j (\pi_{t+h} | \Omega_{j,t+h-1}) | \Omega_{it}] = E_i (\pi_{t+h} | \Omega_{it}) + \xi_{it}^{(h)}, \quad (\text{S.2})$$

for all  $i$  and  $j = 1, 2, \dots, n$ , and  $h = 1, 2, \dots$ , where  $\xi_{it}^{(h)}$  is the idiosyncratic part of trader  $i^{\text{th}}$  expectations of trader  $j^{\text{th}}$  price change expectations at horizon  $h$ , and satisfy the following

$$\begin{aligned} E_i (\xi_{jt}^{(h)} | \Omega_{it}) &= \xi_{it}^{(h)}, \text{ for } j = i \\ &= 0, \text{ for } j \neq i. \end{aligned} \quad (\text{S.3})$$

**Assumption 3** (*Dividend processes*) Traders commonly believe that the dividend process,  $\{D_t\}$ , follows a geometric random walk, but differ in their beliefs about the drift and volatility of the dividend process. Specifically, trader  $i^{\text{th}}$  dividend process is given by model  $M_i$

$$M_i : D_t = D_{t-1} \exp(\mu_i + \sigma_i \varepsilon_t), \text{ for } i = 1, 2, \dots, n, \quad (\text{S.4})$$

where  $\varepsilon_t$  is  $i.i.d.N(0, 1)$ . The true dividend process is given by

$$DGP : D_t = D_{t-1} \exp(\mu + \sigma \varepsilon_t), \quad (\text{S.5})$$

**Remark 1** Conditional expectations taken under model  $M_i$  and under the DGP will be denoted by  $E_i(\cdot | \cdot)$  and  $E(\cdot | \cdot)$ , respectively.

**Assumption 4** (*Market pooling condition*) Market expectations of individual traders' price expectations are given by

$$E [E_i (P_{t+1} | \Psi_t) | \Psi_t] = E (P_{t+1} | \Psi_t), \quad (\text{S.6})$$

the transversality condition  $\lim_{H \rightarrow \infty} (1 + r)^{-H} E (P_{t+H} | \Psi_t) = 0$  holds.

**Remark 2** Assumption 4 ensures the existence of a representative agent model associated with the underlying multi-agent set up.

To allow for market pooling of traders' disparate beliefs regarding the dividend growth process, we introduce the following assumption:

**Assumption 5** (*Distribution of trader disparities*) *Trader-specific belief regarding his/her steady state growth rate of dividends,  $g_i$ , defined by (S.8), are distributed independently across  $i$  as  $N(g, \omega_g^2)$ , where  $g = \mu + \frac{1}{2}\sigma^2$ ,  $\mu$  and  $\sigma$  are defined by (S.5), and  $\omega_g^2 > 0$ . It is also required that  $\exp(g) < 1 + r$ .*

Under Assumption 1 the price equation (S.1) simplifies to

$$P_t = \left( \frac{1}{1+r} \right) \left[ \sum_{s=1}^n w_s E_s (P_{t+1} | \Omega_{st}) + \sum_{s=1}^n w_s E_s (D_{t+1} | \Omega_{st}) \right].$$

Also, under Assumption 3 it is easily seen that

$$E_s (D_{t+h} | \Omega_{st}) = D_t \exp(hg_s), \quad (\text{S.7})$$

where

$$g_s = \mu_s + (1/2)\sigma_s^2. \quad (\text{S.8})$$

Hence

$$P_t = \left( \frac{1}{1+r} \right) \sum_{s=1}^n w_s E_s (P_{t+1} | \Omega_{st}) + \frac{\theta_n}{1+r} D_t, \quad (\text{S.9})$$

where

$$\theta_n = \sum_{s=1}^n w_s \exp(g_s). \quad (\text{S.10})$$

Now suppose that the asset pricing equation (S.9) is common knowledge, and is therefore used by all traders to form their price expectations and asset price valuations. In cases where expectations are homogeneous across all traders or when differences in expectations are common knowledge then applying the conditional expectations operator for the  $i^{th}$  trader,  $E_i(\cdot | \Omega_{it})$  to both sides of (S.9) will yield the same result, namely  $P_t$ . However, this is not the case in the more realistic scenario where differences in expectations are not common knowledge. Clearly, for the left hand side of (S.9) we have  $E_i(P_t | \Omega_{it}) = P_t$  since  $P_t$  is included in  $\Omega_{it}$ . But application of  $E_i(\cdot | \Omega_{it})$  to the right hand side of (S.9) need not be equal to  $P_t$  since exact expressions for terms such as  $E_i[E_s(P_{t+1} | \Omega_{st}) | \Omega_{it}]$  are not known

to trader  $i$ , and he/she has no choice but to use some form of an approximation, such as the one proposed in Assumption 2.

Accordingly, we define the  $i^{th}$  trader's asset valuation at time  $t$ ,  $P_{it}^*$ , by applying  $E_i(\cdot | \Omega_{it})$  to the right hand side of (S.9), namely

$$P_{it}^* = \left( \frac{1}{1+r} \right) \sum_{s=1}^n w_s E_i [E_s(P_{t+1} | \Omega_{st}) | \Omega_{it}] + \frac{E_i(\theta_n)}{1+r} D_t.$$

Now under Assumption 2, and using the condition  $E_i[E_s(P_{t+1} | \Omega_{st}) | \Omega_{it}] = E_i(P_{t+1} | \Omega_{it}) + \xi_{it}^{(1)} P_t$ , we have

$$P_{it}^* = \left( \frac{1}{1+r} \right) \left[ E_i(P_{t+1} | \Omega_{it}) + \xi_{it}^{(1)} P_t \right] + \frac{E_i(\theta_n)}{1+r} D_t. \quad (\text{S.11})$$

Subtracting  $P_t$  from both sides of (S.11) and after some re-arrangements we obtain

$$\frac{E_i(P_{t+1} | \Omega_{it}) - P_t}{P_t} = -(1+r) \left( \frac{P_t - P_{it}^*}{P_t} \right) + \left[ r - \frac{E_i(\theta_n)}{1+r} \left( \frac{D_t}{P_t} \right) \right] - \xi_{it}^{(1)},$$

which we write as<sup>S4</sup>

$$\pi_{i,t+1}^e = -(1+r)V_{it} + \left[ r - \frac{E_i(\theta_n)}{1+r} \left( \frac{D_t}{P_t} \right) \right] - \xi_{it}^{(1)}, \quad (\text{S.12})$$

where

$$\pi_{i,t+1}^e = E_i(\pi_{i,t+1} | \Omega_{it}), \text{ and } V_{it} = \frac{P_t - P_{it}^*}{P_t}. \quad (\text{S.13})$$

Equation (S.12) relates the  $i^{th}$  trader's expected rate of price change to his/her over- or under-valuation as defined by  $V_{it}$ , which measures the degree to which trader  $i^{th}$  asset valuation,  $P_{it}^*$ , differs from the commonly observed prevail price,  $P_t$ .

In equilibrium the realized price dividend-ratio,  $P_t/D_t$ , is determined by taking expectations of the asset pricing equation (S.9) conditional on the publicly available information,  $\Psi_t$ , across all traders. Specifically, we have

$$\begin{aligned} E(P_t | \Psi_t) &= P_t = \left( \frac{1}{1+r} \right) \sum_{i=1}^n w_i E[E_i(P_{t+1} | \Omega_{it}) | \Psi_t] + \frac{E(\theta_n)}{1+r} D_t, \\ &= \left( \frac{1}{1+r} \right) \sum_{i=1}^n w_i E[E_i(P_{t+1} | \Psi_t) | \Psi_t] + \frac{E(\theta_n)}{1+r} D_t. \end{aligned}$$

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<sup>S4</sup>Note that  $\theta_n$  is not known to trader  $i$  and  $E_i(\theta_n)$  represents the  $i^{th}$  trader's expectations of  $\theta_n$ .

Further by Assumption 4 we have (recall that  $\sum_{i=1}^n w_i = 1$ )

$$P_t = \left( \frac{1}{1+r} \right) E(P_{t+1} | \Psi_t) + \frac{E(\theta_n)}{1+r} D_t.$$

This is a standard asset pricing model for a representative risk neutral agent with the dividend process given by (S.5). Under the standard transversality condition applied to  $P_t$ , it has the following unique solution:

$$P_t = \frac{E(\theta_n)}{1+r} \sum_{j=0}^{\infty} \left( \frac{1}{1+r} \right)^j E(D_{t+j} | \Psi_t),$$

which in view of (S.5) yields (recall that  $\exp(g) < 1+r$ )

$$P_t/D_t = \frac{E(\theta_n)}{1+r-e^g} = \frac{\sum_{s=1}^n w_s E[\exp(g_s)]}{1+r-e^g}. \quad (\text{S.14})$$

Using this result in (S.12) now gives the following relationship between expectations and valuations

$$\pi_{i,t+1}^e = \alpha_i - (1+r)V_{it} + u_{it}, \quad (\text{S.15})$$

where  $\pi_{i,t+1}^e = E_i(\pi_{t+1} | \Omega_{it})$ ,  $V_{it} = (P_t - P_{it}^*)/P_t$ , and

$$\alpha_i = r - \frac{E_i(\theta_n)(1+r-e^g)}{E(\theta_n)}, \text{ and } u_{it} = -\xi_{it}^{(1)}. \quad (\text{S.16})$$

It is easily seen that in the homogeneous information case where,  $\Omega_{it} = \Psi_t$ , and  $g_i = g$ , then we also have  $P_{it}^* = P_t$ , and  $E_i(\theta_n) = E(\theta_n)/D_t$ , for all  $i$ . Furthermore, (S.15) reduces to  $\pi_{i,t+1}^e = e^g - 1$ , for all  $i$ .

The above solution also relates to the over-valuation results obtained in the literature. We first note that the equilibrium price-dividend ratio under heterogeneous information, given by (S.14), tends to  $e^{g+0.5\omega_g^2}/(1+r-e^g)$ , as  $n \rightarrow \infty$ .<sup>S5</sup> However, under homogeneity the equilibrium price-dividend ratio is given by  $e^g D_t/(1+r-e^g)$  which is strictly less than the solution for the heterogenous case. This finding mirrors the over-valuation results due to Miller (1977) and Harrison and Kreps (1978), discussed above, but holds more generally even in the absence of short-sales constraints. The extent of over-valuation under heterogeneity

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<sup>S5</sup>Recall that under Assumption 5,  $g_i$  is  $IIDN(g, \omega_g^2)$ , with  $1+r > e^g$  and  $\omega_g^2 > 0$ .

depends on the degree of dispersion of opinion across traders about  $g_i$ . Our result is also consistent with that the existence of the higher-order wedge identified by Bacchetta and Van Wincoop (2008). In terms of our simplified set up the first-order wedge is given by

$$E(D_{t+1} | \Psi_t) - \sum_{i=1}^n w_i E_i(D_{t+1} | \Omega_{it}) = (e^g - \theta_n) D_t,$$

which tends to  $(1 - e^{0.5\omega_g^2})e^g D_t$ , as  $n \rightarrow \infty$ . In this case the wedge is negative for  $\omega_g^2 > 0$ , which is consistent with asset over-valuation.

Finally, the error-correction specification (S.15) can be generalized to price expectations for higher-order horizons. To this end, advancing both sides of equation (S.9) in the paper one period ahead we first note that

$$P_{t+1} = \left( \frac{1}{1+r} \right) \sum_{s=1}^n w_s E_s(P_{t+2} | \Omega_{s,t+1}) + \left( \frac{\theta_n}{1+r} \right) D_{t+1},$$

and applying the conditional expectations operator,  $E_i(\cdot | \Omega_{it})$  we have

$$E_i(P_{t+1} | \Omega_{it}) = \left( \frac{1}{1+r} \right) \sum_{s=1}^n w_s E_i\{[E_s(P_{t+2} | \Omega_{s,t+1})] | \Omega_{it}\} + \frac{E_i(\theta_n)}{1+r} D_t e^{g_i}.$$

But by (S.2) in the paper, we have  $E_i[E_s(P_{t+2} | \Omega_{s,t+1}) | \Omega_{it}] = E_i(P_{t+2} | \Omega_{it}) + 2\xi_{it}^{(2)} P_t$ , and hence

$$E_i(P_{t+1} | \Omega_{it}) = \left( \frac{1}{1+r} \right) \left[ E_i(P_{t+2} | \Omega_{it}) + 2\xi_{it}^{(2)} P_t \right] + \frac{E_i(\theta_n)}{1+r} D_t e^{g_i}.$$

Substituting this result in (S.9) in the paper yields

$$P_t = \left( \frac{1}{1+r} \right) \sum_{i=1}^n w_i \left\{ \left( \frac{1}{1+r} \right) \left[ E_i(P_{t+2} | \Omega_{it}) + 2\xi_{it}^{(2)} P_t \right] + \frac{E_i(\theta_n)}{1+r} D_t e^{g_i} \right\} + \left( \frac{\theta_n}{1+r} \right) D_t,$$

and after some simplification we have

$$P_t = \left( \frac{1}{1+r} \right)^2 \sum_{s=1}^n w_s E_s(P_{t+2} | \Omega_{st}) + \left( \frac{1}{1+r} \right)^2 \left( \sum_{s=1}^n 2w_s \xi_{st}^{(2)} \right) P_t + \phi_n D_t, \quad (\text{S.17})$$

where

$$\phi_n = \left( \frac{\theta_n}{1+r} \right) + \left( \frac{1}{1+r} \right)^2 \left( \sum_{s=1}^n w_s E_s(\theta_n) e^{g_s} \right). \quad (\text{S.18})$$

As before  $P_{it}^*$  is defined by applying the expectations operator  $E_i(P_t | \Omega_{it})$  to the right hand side of (S.17), namely

$$\begin{aligned} P_{it}^* &= \left( \frac{1}{1+r} \right)^2 \sum_{s=1}^n w_s E_i [E_s(P_{t+2} | \Omega_{st}) | \Omega_{it}] \\ &\quad + \left( \frac{1}{1+r} \right)^2 \left[ \sum_{s=1}^n w_s E \left( 2\xi_{st}^{(2)} | \Omega_{it} \right) \right] P_t + E_i(\phi_n) D_t. \end{aligned}$$

Now using (S.2) and (S.3) from the paper in the above equation yields

$$\begin{aligned} P_{it}^* &= \left( \frac{1}{1+r} \right)^2 \left[ E_i(P_{t+2} | \Omega_{it}) + 2\xi_{it}^{(2)} P_t \right] \\ &\quad + 2w_i \left( \frac{1}{1+r} \right)^2 \xi_{it}^{(2)} P_t + E_i(\phi_n) D_t. \end{aligned}$$

Subtracting  $P_t$  from both sides, using (S.14) from the paper, and after some simplifications, and obtain

$$\pi_{i,t+2}^e = \alpha_i^{(2)} - \frac{(1+r)^2}{2} V_{it} + u_{it}^{(2)},$$

where

$$\begin{aligned} \pi_{i,t+2}^e &= E_i(\pi_{t+2} | \Omega_{it}), \quad \pi_{t+2} = \frac{P_{t+2} - P_t}{2P_t} = \frac{\Delta P_{t+2} + \Delta P_{t+1}}{2P_t}, \\ \alpha_i^{(2)} &= \frac{(1+r)^2 - 1}{2} - \frac{(1+r)^2 (1+r - e^g) E_i(\phi_n)}{2E(\theta_n)}, \quad u_{it}^{(2)} = -(1+w_i)\xi_{it}^{(2)}. \end{aligned}$$

Following similar derivations for  $h = 3, 4, \dots$ , the general result given by equation (1) in the paper follows.

### S3 Fixed effects-time effects (FE-TE) estimators for unbalanced panels

Consider the panel data model

$$y_{it} = \alpha_i + \gamma_t + \theta x_{it} + u_{it}, \quad (\text{S.19})$$

where  $i = 1, 2, \dots, H$  and  $t = 1, 2, \dots, T_i$  for respondent  $i$ , and let  $T = \max_i T_i$ . Let  $N_t$  be the number of respondents observed in period  $t$  and let  $\mathbb{N}_t$  be the set of respondents observed in period  $t$ . Let  $s_{it}$  be a binary variable which takes the value of 1 if a response is recorded for respondent  $i$  at time period  $t$ , and equal to 0, otherwise. Finally, let  $N = \sum_t N_t$ .<sup>S6</sup>

Denote the available observations on respondents at time  $t$  by the  $N_t \times 1$  vector,  $\mathbf{y}_{.t, N_t}$ , whose elements are members of the set  $\mathbb{N}_t$ . Specifically,  $N_t = \#\mathbb{N}_t$ .  $\mathbf{x}_{.t, N_t}$  is defined analogously. Stack  $\mathbf{y}_{.t, N_t}$  and  $\mathbf{x}_{.t, N_t}$  over  $t = 1, 2, \dots, T$  to obtain

$$\mathbf{y} = \begin{Bmatrix} \mathbf{y}_{.1, N_1} \\ \mathbf{y}_{.2, N_2} \\ \vdots \\ \mathbf{y}_{.T, N_T} \end{Bmatrix}, \text{ and } \mathbf{x} = \begin{Bmatrix} \mathbf{x}_{.1, N_1} \\ \mathbf{x}_{.2, N_2} \\ \vdots \\ \mathbf{x}_{.T, N_T} \end{Bmatrix}.$$

Next, following the procedure described in Wansbeek and Kapteyn (1989), let  $\mathbf{D}_t$  be the  $N_t \times H$  matrix obtained from the  $H \times H$  identity matrix from which the rows corresponding to the respondents not observed in period  $t$  have been omitted, and let  $\boldsymbol{\iota}_H$  be the  $H \times 1$  vector of ones. Define

$$\mathbf{Z}_1 = \begin{Bmatrix} \mathbf{D}_1 & \mathbf{D}_1 \boldsymbol{\iota}_H & & & \\ & \mathbf{D}_2 & \mathbf{D}_2 \boldsymbol{\iota}_H & & \\ & \vdots & & \ddots & \\ & \mathbf{D}_T & & & \mathbf{D}_T \boldsymbol{\iota}_H \end{Bmatrix},$$

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<sup>S6</sup>In terms of paper's notation,  $y_{it}$  corresponds to  $\hat{\pi}_{i,t+h|t}^e$  in equation (9) of the paper.



and

$$\mathbf{Z}_2 = \begin{Bmatrix} \mathbf{D}_1 \boldsymbol{\iota}_H & & & \\ & \mathbf{D}_2 \boldsymbol{\iota}_H & & \\ & & \ddots & \\ & & & \mathbf{D}_T \boldsymbol{\iota}_H \end{Bmatrix},$$

and set  $\mathbf{Z} = (\mathbf{Z}_1, \mathbf{Z}_2)$ . Also let

$$\bar{\mathbf{Z}} = \mathbf{Z}_2 - \mathbf{Z}_1 (\mathbf{Z}_1' \mathbf{Z}_1)^{-1} \mathbf{Z}_1' \mathbf{Z}_2,$$

$$\mathbf{Q} = \mathbf{Z}_2' \mathbf{Z}_2 - \mathbf{Z}_2' \mathbf{Z}_1 (\mathbf{Z}_1' \mathbf{Z}_1)^{-1} \mathbf{Z}_1' \mathbf{Z}_2,$$

and

$$\mathbf{P} = \mathbf{I}_N - \mathbf{Z}_1 (\mathbf{Z}_1' \mathbf{Z}_1)^{-1} \mathbf{Z}_1' - \bar{\mathbf{Z}} \mathbf{Q}^- \bar{\mathbf{Z}}',$$

where  $\mathbf{I}_N$  is the  $N \times N$  identity matrix, and  $\mathbf{Q}^-$  is a generalized inverse of  $\mathbf{Q}$ . The resultant  $\mathbf{P}$  matrix does not depend on the choice of the generalized inverse (see Wansbeek and Kapteyn (1989)). Now define the transformed variables  $\tilde{\mathbf{y}} = \mathbf{P} \mathbf{y}$  and  $\tilde{\mathbf{v}} = \mathbf{P} \mathbf{x}$  and consider the transformed panel regression

$$\tilde{y}_{it} = \theta \tilde{x}_{it} + \varepsilon_{it}.$$

We estimate  $\theta$  by

$$\hat{\theta}_{FE-TE} = \left[ \sum_{i=1}^H \sum_{t=1}^T s_{it} (\tilde{x}_{it} - \bar{\tilde{x}})^2 \right]^{-1} \left[ \sum_{h=1}^H \sum_{t=1}^T s_{it} (\tilde{x}_{it} - \bar{\tilde{x}}) (\tilde{y}_{it} - \bar{\tilde{y}}) \right], \quad (\text{S.20})$$

where  $\bar{\tilde{x}} = \frac{1}{N} \sum_{i=1}^H \sum_{t=1}^T s_{it} \tilde{x}_{it}$ , and  $\bar{\tilde{y}}$  is defined analogously.

Let  $\hat{\varepsilon}_{it,FE-TE} = \tilde{y}_{it} - \bar{\tilde{y}} - (\tilde{x}_{it} - \bar{\tilde{x}}) \hat{\theta}_{FE-TE}$ , and  $\hat{\boldsymbol{\varepsilon}}_{i,FE-TE} = (\hat{\varepsilon}_{it_1,i,FE-TE}, \hat{\varepsilon}_{it_2,i,FE-TE}, \dots, \hat{\varepsilon}_{iT_i,FE-TE})'$ , where  $t_{1,i}$  is the first time period in which respondent  $i$  is observed. Also, define

$$\mathbf{x}_{i.}^* = \begin{Bmatrix} \tilde{x}_{it_1,i} - \bar{\tilde{x}} \\ \tilde{x}_{it_2,i} - \bar{\tilde{x}} \\ \vdots \\ \tilde{x}_{iT_i} - \bar{\tilde{x}}, \end{Bmatrix}.$$

The variance of  $\hat{\theta}_{FE-TE}$  is computed as

$$\widehat{Var}(\hat{\theta}_{FE-TE}) = \left( \sum_{i=1}^H \mathbf{x}_i^{*'} \mathbf{x}_i^* \right)^{-1} \left( \sum_{i=1}^H \mathbf{x}_i^{*'} \hat{\varepsilon}_{i,FE-TE} \hat{\varepsilon}_{i,FE-TE}' \mathbf{x}_i^* \right) \left( \sum_{i=1}^H \mathbf{x}_i^{*'} \mathbf{x}_i^* \right)^{-1} \quad (\text{S.21})$$

## S4 FE-TE Filtered estimators of the time-invariant effects for unbalanced panels

The parameters of interest is the  $k \times 1$  vector of time-invariant effects,  $\gamma$ ,

$$y_{it} = a + \gamma' \mathbf{z}_i + \gamma_t + \theta x_{it} + u_{it} + \varepsilon_i,$$

obtained from (S.19), by replacing  $\alpha_i$  with  $a + \gamma' \mathbf{z}_i + \varepsilon_i$ , where  $\mathbf{z}_i$  is the  $k \times 1$  vector of time-invariant characteristics of respondent  $i$ . To estimate  $\gamma$ , we assume that  $\mathbf{z}_i$  is distributed independently of  $\varepsilon_i + \bar{u}_i$ , where  $\bar{u}_i = \sum_{t=1}^T s_{it} u_{it} / \sum_{t=1}^T s_{it}$ , and  $s_{it} = 1$  if respondent  $i$  is in the sample, and 0 otherwise. Note that  $\sum_{t=1}^T s_{it} = T_i$ , where  $T_i$  denotes the number of time periods that respondent  $i$  is observed. To estimate  $\gamma$  we extend the method proposed in Pesaran and Zhou (2018) to unbalanced panels with time effects, and adopt a two-stage procedure where in the first-step the effects of  $x_{it}$  are filtered out, by considering the individual specific residuals after estimation of  $\theta$  by application of FE-TE procedure to (S.19). In this way we allow  $x_{it}$  and  $u_{it}$  to be correlated. Let

$$\hat{u}_{it} = y_{it} - \hat{\theta}_{FE-TE} x_{it},$$

and note that for a fixed  $T$  and  $N$  large

$$\hat{u}_{it} = a + \gamma' \mathbf{z}_i + \gamma_t + \varepsilon_i + O_p(N^{-1/2}).$$

Then for each respondent averaging  $\hat{u}_{it}$  over  $t$ , taking into account the unbalanced nature of the panel, we have

$$\bar{\hat{u}}_i = a + \gamma' \mathbf{z}_i + \bar{s}_{\gamma i} + \varepsilon_i + O_p(N^{-1/2}), \quad (\text{S.22})$$

where

$$\bar{s}_{\gamma i} = \left( \frac{\sum_{t=1}^T s_{it} \gamma_t}{\sum_{t=1}^T s_{it}} \right),$$

and

$$\bar{\hat{u}}_i = \left( \sum_{t=1}^T s_{it} \hat{u}_{it} \right) / \left( \sum_{t=1}^T s_{it} \right).$$

We note that  $\bar{s}_{\gamma i} = \bar{s}_{\gamma i'}$ , if respondents  $i$  and  $i'$  have the same participation pattern, as represented by  $\mathbf{s}_i = (s_{i1}, s_{i2}, \dots, s_{iT})'$ . As Table 2 in the paper shows the frequency of participation across the survey waves has been quite high, and there is a good chance that many respondents have the same participation pattern,  $\mathbf{s}_i$ . Accordingly, we use a dummy variable to identify the set of respondents with the same participation pattern. Specifically, let  $\mathcal{S}$  be the set of unique response patterns in the data,

$$\mathcal{S} = \{\xi \in \{0, 1\}^T | \xi = \mathbf{s}_i \text{ for at least one } i = 1, 2, \dots, H\}.$$

Denote the cardinality of  $\mathcal{S}$  by  $|\mathcal{S}| = m$  and assume that the elements of  $\mathcal{S}$  are ordered, with  $\xi_l$  denoting the  $l^{th}$  element of  $\mathcal{S}$ . Note that  $m \leq 2^T - 1$ . Let

$$\mathbf{d}_i = (d_{i1}, d_{i2}, \dots, d_{i,m}) \tag{S.23}$$

be the vector of time effects of respondent  $i$ , with  $d_{il} = 1$  if  $s_i = \xi_l$ , and  $d_{il}$  equal to zero, otherwise. In effect, respondents with the same participation pattern are grouped together and assigned a dummy variable which takes the value of unity if a respondent belong to the group and zero otherwise. With these additional dummy variables, (S.22) can be written as

$$\bar{\hat{u}}_i = a + \boldsymbol{\gamma}' \mathbf{z}_i + \boldsymbol{\lambda}' \mathbf{d}_i + \varepsilon_i + O_p(N^{-1/2}), \tag{S.24}$$

or more compactly as

$$\bar{\hat{u}}_i = \boldsymbol{\phi}' \mathbf{q}_i + \varepsilon_i + O_p(N^{-1/2}),$$

where  $\phi = (a, \gamma', \lambda')'$  and  $\mathbf{q}_i = (1, \mathbf{z}'_i, \mathbf{d}'_i)'$ . Then the FE-TE filtered (FE-TE-F) estimator of  $\phi$  is computed as

$$\hat{\phi}_{FE-TE-F} = \left[ \sum_{i=1}^H (\mathbf{q}_i - \bar{\mathbf{q}})(\mathbf{q}_i - \bar{\mathbf{q}})' \right]^{-1} \sum_{i=1}^H (\mathbf{q}_i - \bar{\mathbf{q}})(\bar{u}_i - \bar{u}), \quad (\text{S.25})$$

where  $\bar{u} = H^{-1} \sum_{i=1}^H \bar{u}_i$ , and  $H$  is the total number of respondents in the sample

The variance of  $\hat{\phi}_{FE-TE-F}$  is estimated by (see also Proposition 2 of [Pesaran and Zhou \(2018\)](#)),

$$\widehat{Var}(\hat{\phi}_{FE-TE-F}) = H^{-1} \mathbf{Q}_{qq,H}^{-1} \left[ \hat{\mathbf{V}}_{qq,H} + \mathbf{Q}_{q\bar{x},H} \left( H \widehat{Var}(\hat{\theta}_{FE-TE}) \right) \mathbf{Q}'_{q\bar{x},H} \right] \mathbf{Q}_{qq,H}^{-1}, \quad (\text{S.26})$$

where  $\widehat{Var}(\hat{\theta}_{FE-TE})$  is given by [\(S.21\)](#), and

$$\mathbf{Q}_{qq,H} = \frac{1}{H} \sum_{i=1}^H (\mathbf{q}_i - \bar{\mathbf{q}})(\mathbf{q}_i - \bar{\mathbf{q}})',$$

$$\mathbf{Q}_{q\bar{v},H} = \frac{1}{H} \sum_{i=1}^H (\mathbf{q}_i - \bar{\mathbf{q}})(x_i - \bar{x})', \quad \bar{x} = \sum_{i=1}^H x_i / H,$$

$$\hat{\mathbf{V}}_{qq,H} = \frac{1}{H} \sum_{i=1}^H (\hat{\varsigma}_i - \bar{\varsigma})^2 (\mathbf{q}_i - \bar{\mathbf{q}})(\mathbf{q}_i - \bar{\mathbf{q}})',$$

and

$$\hat{\varsigma}_i - \bar{\varsigma} = \bar{y}_i - \bar{y} - (x_i - \bar{x})\hat{\theta}_{FE-TE} - (\mathbf{q}_i - \bar{\mathbf{q}})' \hat{\phi}_{FE-TE-F}.$$

## S5 Dynamic panel regressions with bubble and crash indicators

In this section we provide additional information on estimation of the dynamic panel regressions of realized house price changes. Note that the DQ surveys were conducted from the middle of one month to the middle of the following month. For example, indicators calculated using survey results conducted from mid-June to mid-July are used as predictors of the realized house price change in August. We follow the procedure described by Arellano

and Bond (1991) with some modifications. Consider the model

$$\pi_{s,t+1} = \alpha_s + \lambda\pi_{st} + \beta'\mathbf{x}_{st} + u_{s,t+1} \quad (\text{S.27})$$

and  $\mathbf{x}_{st}$  includes the predictors that vary depending on the specification of Models M1 to M4 considered in Section 6 of the paper.

For each  $h = 1, 3$ , and  $12$ ,

$$\begin{aligned} \mathbf{x}_{st} &= \hat{\pi}_{s,t+h|t}^e, \text{ for model } M_1, \\ \mathbf{x}_{st} &= \left( \hat{\pi}_{s,t+h|t}^e, B_{s,t+h|t}, C_{s,t+h|t}, B_{s,t+h|t}^*, C_{s,t+h|t}^* \right), \text{ for model } M_2, \\ \mathbf{x}_{st} &= \left( B_{s,t+h|t}, C_{s,t+h|t}, B_{s,t+h|t}^*, C_{s,t+h|t}^* \right), \text{ for model } M_3. \end{aligned}$$

Models  $M_1$  to  $M_3$  are estimated over  $s = 1, 2, \dots, N$  ( $= 48$  MSA), and  $t = 3, 4, \dots, T$  ( $= 11$  months) (June 2012-February 2013). Model  $M_4$  is estimated with MSAs  $s = 1, 2, \dots, N$  ( $= 48$ ), over the months August 2012-February 2013 ( $T = 7$ ), with  $\mathbf{x}_{st}$  set to  $(\hat{\pi}_{st}^e, \bar{B}_{s,t-2}, \bar{C}_{s,t-2}, \bar{B}_{s,t-2}^*, \bar{C}_{s,t-2}^*)$ , where

$$\begin{aligned} \hat{\pi}_{st}^e &= \frac{1}{3}(\hat{\pi}_{s,t+1|t}^e + \hat{\pi}_{s,t+3|t}^e + \hat{\pi}_{s,t+12|t}^e), \\ \bar{B}_{st} &= \frac{1}{3}(B_{s,t+1|t} + B_{s,t+3|t} + B_{s,t+12|t}), \\ \bar{C}_{st} &= \frac{1}{3}(C_{s,t+1|t} + C_{s,t+3|t} + C_{s,t+12|t}), \end{aligned}$$

$\bar{B}_{st}^*$  and  $\bar{C}_{st}^*$  are defined analogously.

The GMM estimation is carried out by first differencing equation (S.27) to eliminate the MSA fixed effects,  $\alpha_s$ , namely

$$\Delta\pi_{s,t+1} = \lambda\Delta\pi_{st} + \beta'\Delta\mathbf{x}_{st} + \Delta u_{s,t+1},$$

for  $s = 1, 2, \dots, N$ , and  $t = 3, 4, \dots, T$ . Then the  $T - 2$  available observations are stacked as

$$\begin{aligned} \Delta\boldsymbol{\pi}_{s,+1} &= (\Delta\pi_{s,3}, \Delta\pi_{s,4}, \dots, \Delta\pi_{s,T})', \quad \Delta\mathbf{u}_{s,+1} = (\Delta u_{s,3}, \Delta u_{s,4}, \dots, \Delta u_{s,T})', \\ \Delta\boldsymbol{\pi}_s &= (\Delta\pi_{s,2}, \Delta\pi_{s,3}, \dots, \Delta\pi_{s,T-1})', \quad \Delta\mathbf{X}_s = (\Delta\mathbf{x}_{s,2}', \Delta\mathbf{x}_{s,3}', \dots, \Delta\mathbf{x}_{s,T-1}')'. \end{aligned}$$

$\mathbf{x}_{st}$  is treated as predetermined and the following instrumental variable matrix is used

$$\mathbf{W}_s = \begin{pmatrix} (\pi_{s1}, \pi_{s2}, \mathbf{x}_{s1}, \mathbf{x}_{s2}) & 0 & \dots & \dots & 0 \\ 0 & (\pi_{s2}, \pi_{s3}, \mathbf{x}_{s2}, \mathbf{x}_{s3}) & \dots & \dots & 0 \\ \vdots & \ddots & \ddots & \ddots & 0 \\ 0 & \dots & \dots & \dots & (\pi_{s,T-2}, \pi_{s,T-1}, \mathbf{x}_{s,T-2}, \mathbf{x}_{s,T-1}) \end{pmatrix}.$$

The moment conditions can now be expressed as

$$E(\mathbf{W}'_s \Delta \mathbf{u}_{s,+1}) = 0, \text{ for } s = 1, 2, \dots, N.$$

where

$$\Delta \mathbf{u}_{+1} = \Delta \boldsymbol{\pi}_{+1} - \lambda \Delta \boldsymbol{\pi} - \Delta \mathbf{X} \beta,$$

with

$$\Delta \boldsymbol{\pi}_{+1} = \begin{pmatrix} \Delta \pi_{1,+1} \\ \Delta \pi_{2,+1} \\ \vdots \\ \Delta \pi_{N,+1} \end{pmatrix}, \quad \Delta \boldsymbol{\pi} = \begin{pmatrix} \Delta \pi_1 \\ \Delta \pi_2 \\ \vdots \\ \Delta \pi_N \end{pmatrix}, \quad \Delta \mathbf{X} = \begin{pmatrix} \Delta \mathbf{X}_1 \\ \Delta \mathbf{X}_2 \\ \vdots \\ \Delta \mathbf{X}_N \end{pmatrix}, \quad \Delta \mathbf{u}_{+1} = \begin{pmatrix} \Delta \mathbf{u}_{1,+1} \\ \Delta \mathbf{u}_{2,+1} \\ \vdots \\ \Delta \mathbf{u}_{N,+1} \end{pmatrix}.$$

The two-step Arellano-Bond estimator is given by

$$\hat{\gamma}_{AB,2step} = (\mathbf{G}' \mathbf{Z} \mathbf{S}_N \mathbf{Z}' \mathbf{G})^{-1} \mathbf{G}' \mathbf{Z} \mathbf{S}_N \mathbf{Z}' \Delta \boldsymbol{\pi}, \quad (\text{S.28})$$

where  $\hat{\gamma}_{AB,2step} = (\hat{\lambda}_{AB,2step}, \hat{\beta}'_{AB,2step})$ ,  $\mathbf{G} = (\Delta \boldsymbol{\pi}, \Delta \mathbf{X})$ ,  $\mathbf{Z} = (\mathbf{W}, \Delta \mathbf{X})$ ,  $\mathbf{W} = (\mathbf{W}_1, \mathbf{W}_2, \dots, \mathbf{W}_N)'$ ,

$$\mathbf{S}_N = \left( \sum_{s=1}^N \mathbf{Z}'_s \hat{\mathbf{u}}_s \hat{\mathbf{u}}'_s \mathbf{Z}_s \right)^{-1},$$

$\mathbf{Z}_s = (\mathbf{W}_s, \Delta \mathbf{x}_s)$  and  $\hat{\mathbf{u}}_s = \Delta \boldsymbol{\pi} - \mathbf{G} \hat{\gamma}_{AB,1step}$ , are the residuals using the first-stage estimates

$$\hat{\gamma}_{AB,1step} = \left[ \mathbf{G}' \mathbf{Z} (\mathbf{Z}' \boldsymbol{\Omega} \mathbf{Z})^{-1} \mathbf{Z}' \mathbf{G} \right]^{-1} \mathbf{G}' \mathbf{Z} (\mathbf{Z}' \boldsymbol{\Omega} \mathbf{Z})^{-1} \mathbf{Z}' \Delta \boldsymbol{\pi}, \quad (\text{S.29})$$

with  $\mathbf{\Omega} = (\mathbf{I}_N \otimes \mathbf{A})$ , and

$$\mathbf{A} = \begin{pmatrix} 2 & -1 & \dots & 0 & 0 \\ -1 & 2 & \dots & 0 & 0 \\ \vdots & \ddots & \ddots & \ddots & \vdots \\ 0 & 0 & \vdots & 2 & -1 \\ 0 & 0 & \vdots & -1 & 2 \end{pmatrix}.$$

See also Section 27.4.2 in Pesaran (2015).

## S6 American Life Panel Surveys

The American Life Panel (ALP) consists of over 6,000 panel members aged 18 and older. Detailed information about the panel can be found at <https://alpdata.rand.org/index.php?page=panel>. In what follows we provide selected information about the ALP surveys that we deem relevant to the DQs surveys.

### S6.1 Recruitment

ALP participants are recruited through a number of sources, including the University of Michigan Monthly Surveys, both internet-panel cohort and phone-panel (CATI) cohort, the National Survey Project cohort, Snowball cohort, phone and mailing experiment cohort, vulnerable population cohort, and ALP Inter-generational Cohort. The origin of each household in the survey is indicated by the “recruitment\_type” variable in the excel sheet survey result files.

The ALP invites adult members of participating households to join the panel. Members of the same household can be identified in the panel, which allows for intra-household comparisons. Currently, approximately 17 per cent of surveyed households have more than one panel member.

### S6.2 Demographics

Each ALP survey contains a “Demographics” module, which by default contains information on "gender, date of birth, place of birth, US citizenship, household income, household members, employment, state of residence, ethnicity. and education.

### S6.3 Response Rates and Attrition

The attrition rate of ALP participants is relatively low. Between 2006 and 2013 the annual attrition rate has been between 6 and 13 percent. Since panel members do not always give formal notification about their decision to leave the panel, in order to avoid retention of non-responding panel members, the RAND contacts members who have not been active for at least one year and asks them about their continued interest in participating. The ALP removes all those for whom such contact attempts fail, as well as all those who were not active in the previous year.

Response rates for ALP surveys are calculated by dividing the number of completed interviews by the size of the associated underlying sample. Most selected panel members who complete the interview respond within one week of the fielding of the survey, and almost all do so within two weeks. Response rates for the ALP survey typically average around 70 percent, but can vary significantly by subgroups, how long the survey is kept in the field, and the number of reminders sent.

## S7 Survey questions

We are interested in learning your views about prices of houses, stocks and shares, and gold, and appreciate your responses to the following questions.

### H1 rate current housing prices

We now have some questions about housing prices. The median price of a single family home in the [*fill for city nearest to R zip code*] cosmopolitan area is currently around [*converted fill for median housing price in R zip code area*] (Half of all single family homes in the area cost less than the median, and the other half cost more than the median.). Do you believe that current housing prices are:

- 1 just right (in the sense that housing prices are in line with what you personally regard to be fair),
- 2 too high,
- 3 too low as compared to the fair value?



## **H2\_intro**

Bearing in mind your response to the previous question, suppose now that someone were to purchase a single family home in [*fill for city nearest to R zip code*] area for the price of [ ...] What do you expect the house to be worth (Please enter a numeric answer only, with no commas or punctuation)

**H2\_1month** 1 month from now,

**H2\_3month** 3 months from now,

**H2\_1year** 1 year from now.

Respondents who reside further than 500 miles away from a major metropolitan area were provided with **H1\_alternate** and **H2\_intro\_alternate** instead of **H1** and **H2\_intro**.

## **H1\_alternate** rate current housing prices

We now have some questions about housing prices. The median price of a single family home in the USA is currently around \$163,500 (Half of all single family homes in the area cost less than the median, and the other half cost more than the median.). Do you believe that current housing prices are:

1 just right (in the sense that housing prices are in line with what you personally regard to be fair),

2 too high,

3 too low as compared to the fair value?

## **H2\_intro\_alternate**

Bearing in mind your response to the previous question, suppose now that someone were to purchase a single family home in the USA for the price of \$163,500. What do you expect the house to be worth (Please enter a numeric answer only, with no commas or punctuation)

**H2\_1month** 1 month from now,

**H2\_3month** 3 months from now,

**H2\_1year** 1 year from now.

## **H3\_intro**

Will you please elaborate by providing responses to the following: What do you think is the

per cent chance that one year from now the house will be worth

**H3\_percent1** amount minus or plus 5 per cent. Between [ *calculated low house value*] and [ *calculated high house value*] dollars?

**H3\_percent2** amount less 5 per cent. Less than [ *calculated low house value*] dollars?

**H3\_percent3** amount more than 5 per cent. More than [ *calculated high house value*] dollars?

Your responses should add up to 100 per cent.

### **E1** rate stock price level

We have some questions about the price of publicly traded stocks. Do you believe the US stock market (as measured by S&P 500 index) to be currently:

1 Overvalued

2 Fairly valued (in the sense that the general level of stock prices is in line with what you personally regard to be fair)

3 Undervalued

### **E1\_note** explain stock index

Note: The S&P 500 is an index of 500 common stocks actively traded in the United States. It provides one measure of the general level of stock prices.

### **E2\_intro** estimate 1000 investment

Bearing in mind your response to the previous question, suppose now that today someone were to invest 1000 dollars in a mutual fund that tracks the movement of S&P 500 very closely. That is, this “index fund” invests in shares of the companies that comprise the S&P 500 Index. What do you expect the \$1000 investment in the fund to be worth

**E2\_1month** in one month from now,

**E2\_3month** in three months from now,

**E2\_1year** in one year from now.

### **E3\_intro** intro to per cent change

Will you please elaborate by providing responses to the following: What do you think is the per cent chance that a year from today the investment will be worth

**E3\_percent1** minus 5 to plus 5 per cent. Between [*calculated low stock value*] and [*calculated high stock value*] dollars?

**E3\_percent2** minus 5 per cent. Less than [*calculated low stock value*] dollars?

**E3\_percent3** plus 5 per cent. More than [*calculated high stock value*] dollars?

Your responses should add up to 100 **per cent**.

**G1** rate current gold prices

We now have some questions about the price of gold bullion traded internationally. Given the current price of gold, do you believe gold prices to be:

1 Overvalued

2 Fairly valued (in the sense that the general level of stock prices is in line with what you personally regard to be fair)

3 Undervalued

**G2\_intro** intro to G2

Bearing in mind your response to the previous question, suppose now that today someone were to invest 1000 dollars in gold bullion. What do you expect the \$1000 investment in gold to be worth

**G2\_1month** 1 month from now,

**G2\_3month** 3 months from now,

**G2\_1year** 1 year from now.

**G3\_intro** intro to G3

Will you please elaborate by providing responses to the following: What do you think is the per cent change that a year from today the investment in gold will be worth

**G3\_percent1** minus 10 to plus 10 per cent. Between [*calculated low gold value*] and [*calculated high gold value*] dollars?

**G3\_percent2** minus 10 per cent. Less than [*calculated low gold value*] dollars?

**G3\_percent3** plus 10 per cent. More than [*calculated high gold value*] dollars?

Your responses should add up to 100 per cent.

## S8 Truncation filters

Denote the price of asset  $a$ , with  $a = eq, gd, hs$  (equity, gold, house), provided to respondent  $i$  at time  $t$  by  $P_{it}^{(a)}$ . Note that  $P_{it}^{(eq)} = 1000$  and  $P_{\ell t}^{(gd)} = 1000$ , for all  $t$ . The price of asset  $a$  expected by the  $i^{th}$  respondent in month  $t$  for  $h$  months ahead is denoted by  $P_{i,t+h|t}^{e,(a)}$ . Respondent  $i$ 's subjective valuation of asset  $a$  in period  $t$  is denoted by  $x_{it}^{(a)}$ , with  $x_{it}^{(a)} = 1$  if the respondent believes that the asset is overvalued,  $x_{it}^{(a)} = -1$  if the respondent believes that the asset is undervalued, and  $x_{it}^{(a)} = 0$ , otherwise.

$\mathbf{z}_i$  is a  $7 \times 1$  vector of time-invariant characteristics of the  $i^{th}$  respondent. Let  $\mathcal{T}_i$  be the set of time periods (months) in which respondent  $i$  takes part in the survey. The elements of  $\mathbf{z}_i$  are

- $z_{i1} = 1$  if female, 0 otherwise.
- $z_{i2} = \frac{1}{\#\mathcal{T}_i} \sum_{t \in \mathcal{T}_i} \log age_{it}$ , average log age of respondent  $i$ .
- $z_{i3} = \frac{1}{\#\mathcal{T}_i} \sum_{t \in \mathcal{T}_i} edu_{it}$  respondent's education averaged over the time period the respondent participated in the survey, where  $edu_{it} = 0$  if the respondent has no high school diploma,  $edu_{it} = 1$  if the respondent is a high school graduate with a diploma, some college but no degree, an associate degree in college occupational/vocational or academic program, and  $edu_{it} = 2$  if the respondent has a Bachelor's degree or higher.<sup>S7</sup>
- $z_{i4} = \frac{1}{\#\mathcal{T}_i} \sum_{t \in \mathcal{T}_i} \log income_{it}$ , average log income of respondent  $i$ .
- $z_{i5} = 1$  if Asian, 0 otherwise.
- $z_{i6} = 1$  if Black, 0 otherwise.
- $z_{i7} = 1$  if Hispanic/Latino, 0 otherwise.

We came across a few cases where responses to gender and ethnicity questions did not remain invariant over the different survey waves. In such cases we used the following rule. Let  $d_{it}$  be the binary variable that denotes the gender or ethnicity. (Asian, Black, Hispanic/Latino) of respondent  $i$  in month  $t$ , and let  $\mathcal{T}_i$  denote the set of months during which

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<sup>S7</sup>  $z_{5,i}$ ,  $z_{6,i}$  and  $z_{7,i}$  are constructed *after* all steps of the truncation filter described in Section S8.0.1 have been applied.

respondent  $i$  participated in the surveys. Let  $\bar{d}_i = \frac{1}{\#\mathcal{T}_i} \sum_{t \in \mathcal{T}_i} d_{it}$ . If  $d_{it}$  varies over time, we consider the following cases.

- If  $\bar{d}_i \geq 2/3$ , we set  $d_{it} = 1$  for all  $t \in \mathcal{T}_i$ .
- If  $\bar{d}_i \leq 1/3$ , we set  $d_{it} = 0$  for all  $t \in \mathcal{T}_i$ .
- If  $1/3 < \bar{d}_i < 2/3$ , we remove respondent  $i$  from the data.

### S8.0.1 Truncation filter criteria

For respondent  $i$  in period  $t$ ,  $x_{it}^{(a)}$ ,  $P_{i,t+h|t}^{e,(a)}$  for  $a = eq, gd, hs$ , and  $h = 1, 3, 12$ , are removed from the data set if any of the following criteria apply:

#### (a) Missing responses:

- $x_{it}^{(a)}$  or  $P_{i,t+h|t}^{e,(a)}$  is missing for any  $a = eq, gd, hs$  or any  $h = 1, 3, 12$ ,
- $z_{1,i}$ ,  $z_{2,i}$ ,  $z_{3,i}$ ,  $z_{4,i}$ ,  $age_{it}$ ,  $income_{it}$  or  $edu_{it}$  are missing,

#### (b) Equity prices:

- $P_{i,t+h|t}^{e,(eq)} > 4000$  or  $P_{i,t+h|t}^{e,(eq)} = 0$  for any  $h = 1, 3, 12$ ,
- $P_{i,t+h|t}^{e,(eq)} < 100$  for all  $h$ , or  $P_{i,t+h|t}^{e,(eq)} > 2000$  for all  $h$ ,<sup>S8</sup>

#### (c) Gold prices:

- $P_{i,t+h|t}^{e,(gd)} > 4000$  or  $P_{i,t+h|t}^{e,(gd)} = 0$  for any  $h = 1, 3, 12$
- $P_{i,t+h|t}^{e,(gd)} < 100$  for all  $h$ , or  $P_{i,t+h|t}^{e,(gd)} > 2000$  for all  $h$ ,

and

#### (d) House prices:

- $P_{i,t+h|t}^{e,(hs)} < 0.5P_{it}^{(hs)}$  or  $P_{i,t+h|t}^{e,(hs)} > 2P_{it}^{(hs)}$  or  $P_{i,t+h|t}^{e,(hs)} = 0$  for any  $h = 1, 3, 12$ .

Table S1 provides a comparison of the characteristics of filtered and unfiltered respondents.

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<sup>S8</sup>Examples of responses  $(P_{i,t+1|t}^{e,(eq)}, P_{i,t+3|t}^{e,(eq)}, P_{i,t+12|t}^{e,(eq)})$  that would be truncated are: (4020, 1030, 1020), (90, 80, 99), (2020, 2010, 3000). Examples of responses that would not be truncated are (90, 1020, 1010), (2030, 2020, 1050).

Table S1: Comparison of original and filtered respondent samples

Wave	Age		Income		Female		Asian		Black		Hispanic/Latino		Education	
	unfiltered	filtered	unfiltered	filtered	unfiltered	filtered	unfiltered	filtered	unfiltered	filtered	unfiltered	filtered	unfiltered	filtered
	<i>average</i>		<i>average</i>		<i>per cent</i>		<i>per cent</i>		<i>per cent</i>		<i>per cent</i>		<i>average</i>	
3	49.05	49.77	52,887	56,683	59.62	57.81	2.13	2.31	10.76	8.29	17.39	14.61	1.33	1.39
4	49.04	49.84	51,965	56,507	59.17	56.99	2.05	2.33	11.01	8.70	18.27	14.32	1.31	1.38
5	49.09	49.86	51,285	55,962	58.96	56.84	1.78	1.98	11.10	8.72	17.84	14.52	1.30	1.37
6	48.90	49.47	51,736	56,039	58.78	56.76	1.89	2.13	11.52	8.97	18.53	15.54	1.31	1.37
7	48.70	49.33	51,518	55,240	59.51	57.57	1.86	1.96	11.84	9.43	18.58	15.73	1.31	1.37
8	48.86	49.50	51,967	55,444	59.62	57.53	1.95	2.03	11.19	9.20	18.99	15.82	1.31	1.37
9	48.99	49.66	51,423	54,983	59.35	57.93	1.78	1.87	11.57	9.69	18.50	16.00	1.30	1.36
10	49.11	49.69	51,900	55,689	59.09	56.85	1.87	1.99	11.59	9.68	19.07	15.81	1.31	1.37
11	49.02	49.90	52,003	56,105	59.20	57.43	1.94	1.99	11.19	9.02	18.11	14.52	1.31	1.38
12	49.33	49.93	51,423	54,992	59.10	57.26	1.84	2.00	11.53	9.37	19.40	16.75	1.30	1.36
13	48.78	49.44	51,659	55,565	58.98	57.19	1.93	2.17	11.70	9.22	18.50	15.26	1.31	1.38
Average	48.99	49.67	51,797	55,746	59.22	57.29	1.91	2.07	11.36	9.12	18.47	15.35	1.31	1.37

(1) - original sample of 5,480 respondents

(2) - filtered sample of 4,971 respondents

Education is equal to 0 if the respondent has no high school diploma, 1 if the respondent is a high school graduate with a diploma, some college but no degree, an associate degree in college occupational/vocational or academic program, and 2 if the respondent has a Bachelor's degree or higher.

## S9 Respondent location and respondent characteristics

Figure S1: Age distribution of ALP respondents and US population

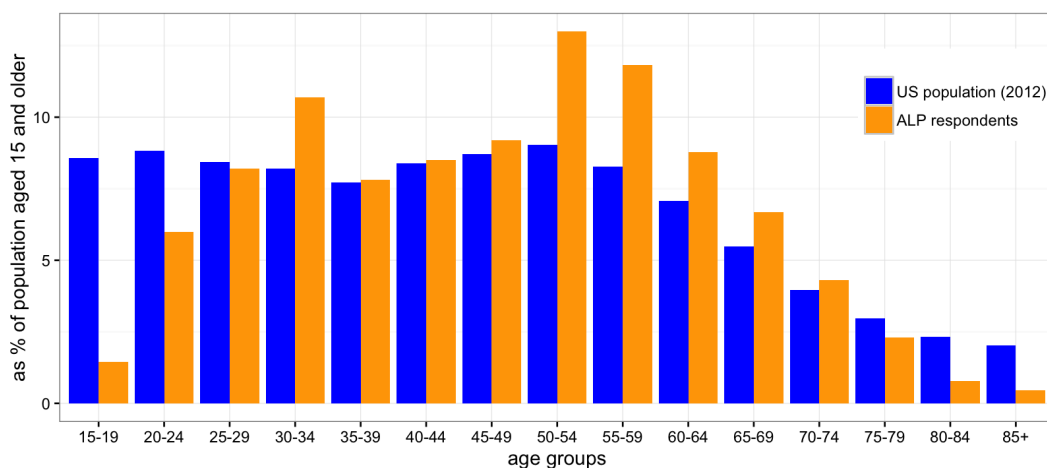
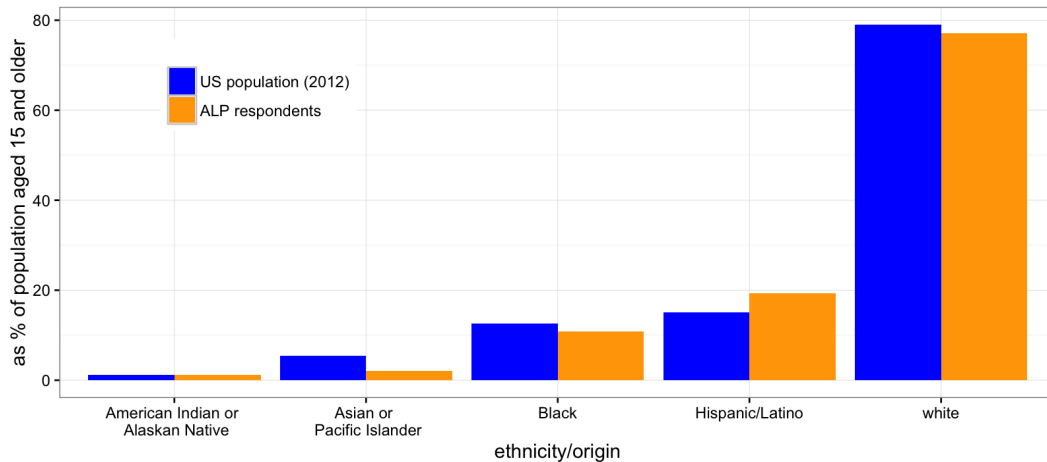


Figure S2: Ethnicity of ALP respondents and US population



The ALP distributions are based on the sample of 4,971 respondents.

The data on US population is obtained from the following sources:

<http://www.census.gov/population/age/data/2012comp.html>

[https://www.census.gov/popest/data/historical/2010s/vintage\\_\\_2012/national.html](https://www.census.gov/popest/data/historical/2010s/vintage__2012/national.html)

Figure S3: Educational attainment of ALP respondents and US population

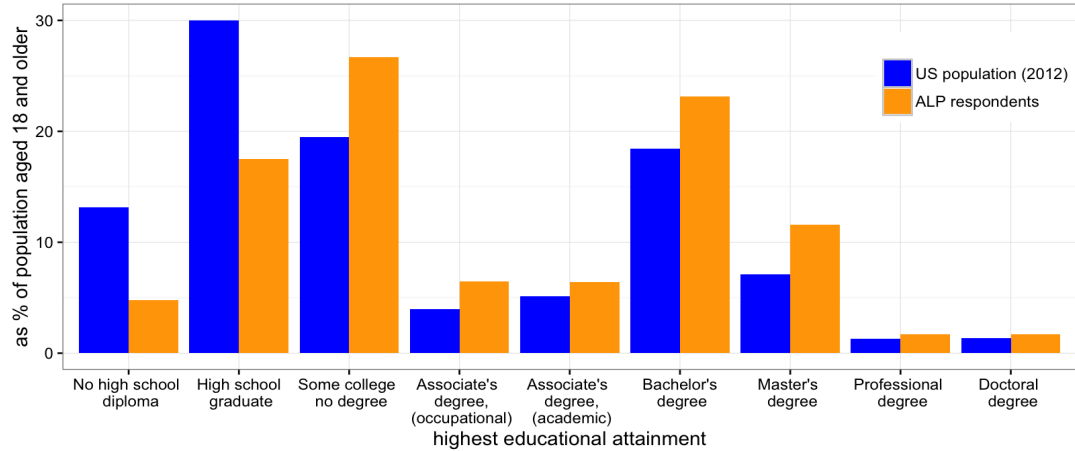
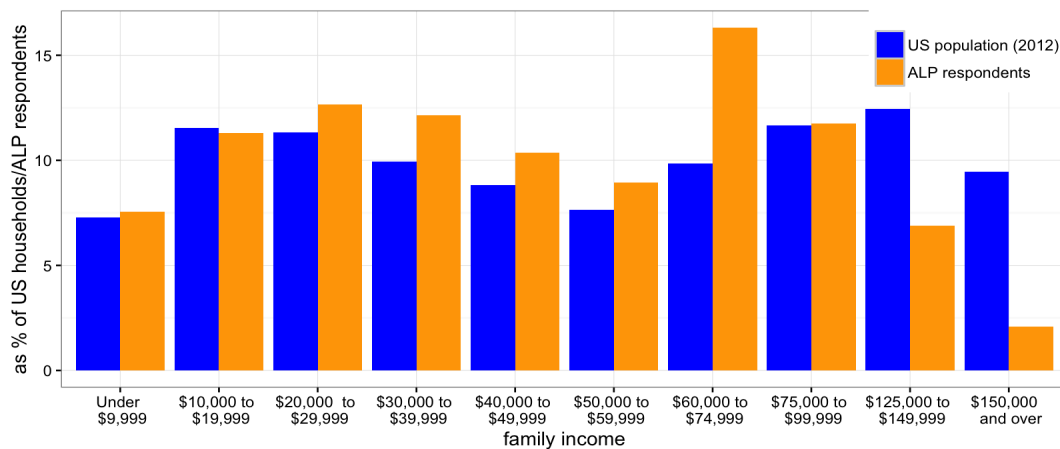


Figure S4: Income distribution of ALP respondents and US population



The ALP education distribution is based on 4,968 (out of 4,971) respondents who are aged 18 or older.

The ALP income distribution is based on the sample of 4,971 respondents.

The data on US population is obtained from the following sources:

<http://www.census.gov/hhes/socdemo/education/data/cps/2012/tables.html>

<http://www.census.gov/data/tables/time-series/demo/income-poverty/cps-hinc/hinc-06.2012.html> .



Figure S5: Location of Respondents in the DQ Surveys

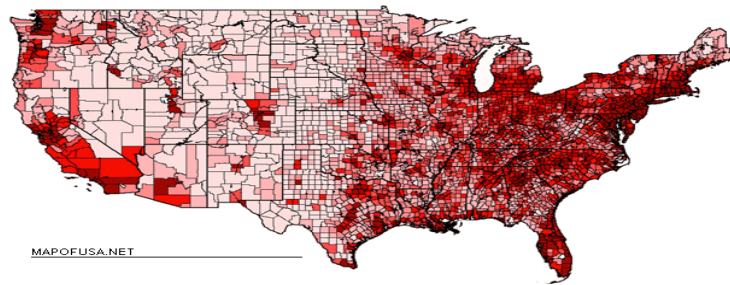
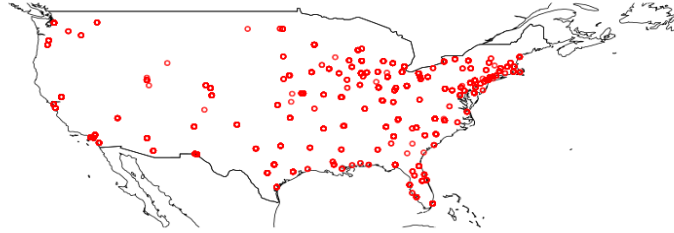


Figure S6: US population density

## S10 Definition of US regions

Table S2: **Regional classifications**

Region	States
NorthEast	CT, ME, MA, NH, NJ, NY, PA, RI, VT
SouthEast	Al, AR, DE, DC, FL, GA, KY, LA, MD, MS, NC, SC, TN, VA, WV
MidWest	IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI
SouthWest	AZ, NM, OK, TX
West	CA, CO, ID, MT, NV, OR, UT, WA, WY

National Geographic Society proposes this region categorization according to their geographic position on the continent. According to its definition, a region is defined by natural or artificial features, for example language, government, religion, forests, wildlife or climate.

## S11 Spatial weight matrix

Consider MSAs  $s = 1, 2, \dots, S$ . Let  $G^{(d)}$  denote the  $S \times S$  geodesic based spatial matrix calculated using the Haversine distance between MSAs. Specifically, we say that MSA  $s$  and  $s'$  are  $d$ -neighbors if the Haversine distance between their geographic centers is less than or equal to  $d$  miles. Then  $G^{(d)}(s, s') = 1$  if  $s$  and  $s'$  are  $d$ -neighbors, and  $G^{(d)}(s, s') = 0$  otherwise. Also,  $G^{(d)}(s, s) = 0$  for all  $s = 1, 2, \dots, S$ .

Denote the  $s^{th}$  row of a matrix  $\mathbf{A}$  by  $[\mathbf{A}]_s$  and let  $a_{ss'}$  denote the  $(s, s')$  element of  $\mathbf{A}$ , and let  $\mathbf{0}_S$  be a  $1 \times S$  vector of zeros, and define  $\mathbf{W} = (w_{ss'})$  as follows. For  $s = 1, 2, \dots, S$ ,

- $[\mathbf{W}]_s = [\mathbf{G}^{(100)}]_s$  if  $[\mathbf{G}^{(100)}]_s \neq \mathbf{0}_S$ .
- If  $[\mathbf{G}^{(100)}]_s = \mathbf{0}_S$  and  $[\mathbf{G}^{(200)}]_s \neq \mathbf{0}_S$ ,  $[\mathbf{W}]_s = [\mathbf{G}^{(200)}]_s$ .
- If  $[\mathbf{G}^{(200)}]_s = \mathbf{0}_S$ ,  $w_{ss'} = 1$  for  $s' = 1, 2, \dots, S$ ,  $s' \neq s$  and  $w_{ss} = 0$ .

## S12 Data sources

The survey data can be accessed from the link

<https://alpdata.rand.org/index.php?page=data>. The survey is labeled “Asset Price Expectations” [W01]-[W15]. The house price data used in the MSA level analysis is sourced from the National Association of Realtors. The house prices are disaggregated by 180 MSAs as defined by the US Office of Management and Budget. For further details see <http://www.realtor.org/topics/existing-home-sales>.

In Section [S12.1](#) we describe the survey data as released by the RAND, and in Section [S12.2](#) we describe how to replicate our results.

### S12.1 Survey data downloaded from the RAND ALP website

The folder “DQ Survey data Aug 2012-Jan 2013” contains all survey data for the DQ Survey as available on the RAND ALP website. The results of each survey wave is included a separate csv file, and contains the following modules:

- Demographics - demographic information about the respondent, such as age, gender, education, employment etc.
- Base Module - information about the exact time when the respondent filled out the survey.
- Housing Prices - DQ survey module about house prices.
- Stock Prices - DQ survey module about stock prices.
- Gold Value - DQ survey module about gold prices.
- Closing - assessment of the interview experience.

A list of the variables available in each survey wave can be found in the files “List of variables in each survey wave.xlsx”. An overview of the modules can be accessed by clicking on the survey name on the RAND website. An example for survey wave 13 is shown in Figure [S7](#). Information about the non-respondents of the survey can also be found on this page. Further information about the questions contained in the module can be accessed by clicking

Figure S7: Screenshot of Asset Price Expectations Survey Wave 13

### Well Being 318 - Asset Price Expectations [W13]

#### About the Survey

Investigators: Jeff Dominitz, Hashem Pesaran.

#### Fieldwork

This survey was in the field from **2012-11-19** until **2012-12-17**.  
Show the [response overview](#) for this survey.

#### Browse Questionnaire

module	description
<a href="#">Demographics</a>	Preloaded Demographic Variables
<a href="#">Base module</a>	Identification, Timestamps, and Initialization Variables
<a href="#">Housing Prices</a>	
<a href="#">Stock Prices</a>	
<a href="#">Gold Value</a>	
<a href="#">Closing</a>	Closing questions, rating of the survey and additional notes

#### Download Data

Please [login](#) or [register](#) to download data.

#### Download Codebook

[Download Questionnaire \(PDF\)](#)

on the name of the module. See Figure S8 for an example, where some of the variables in the Demographics module are displayed. Finally, more information about a variable can be obtained by clicking on the variable name. Figure S9 shows the information displayed if we click on the variable name, “ms318\_gender” in survey wave 13.

## S12.2 Data and codes for replicating results

All data and codes necessary to replicate the results are provided in the zipped file called “DQ Survey Replication”. When this file is unzipped you should see the folder and file structure displayed in Figure 4. This Figure shows the structure of the folders in which the codes are organized. Folders are marked with a blue color. Files that recreate the data sets used in the estimation are marked in yellow, and the numbers next to the yellow boxes indicate the order in which the files should be executed. Finally, green boxes indicate files that replicate the estimation results. These can be executed in an arbitrary order. All files necessary to replicate the estimation results are also provided in the “Data” folder. Hence, it is possible to run the estimation scripts marked with green color without previously recreating the data sets. All estimates are saved in tex tables, which are automatically placed in the folder called “tex”.

The zipped file “DQ Survey Replication” contains a folder with the same name. To run the replication files on a PC, place the zipped folder in a directory of your choice and unzip it. Then change the path names in the files accordingly. For example, if the file is unzipped

Figure S8: Screenshot of Accessing Demographic Variables

## Well Being 318 - Asset Price Expectations [W13]

### Module - Demographics

Preloaded Demographic Variables

#### Questions and Variables (23)

name	description / question text	variable label
ms318_gender	What is your gender?	GENDER
ms318_calcage	What is your age?	CALCULATED AGE
ms318_birthday	Year	BIRTH YEAR
ms318_currentlivingsituation	Could you tell us what your current...	CURRENT LIVING SITUATION
ms318_bornin	Were you born in the United States?	BORN IN US
ms318_stateborn	In what state were you born?	BORN IN STATE
ms318_citizenus	Are you a citizen of the United Sta...	CITIZEN US

Figure S9: Screenshot of Question about Gender

## Well Being 318 - Asset Price Expectations [W13]

### Module - Demographics

#### Question - ms318\_gender

<b>Dataset label</b>	GENDER
<b>Question text</b>	What is your gender?
<b>Answer type</b>	<b>Enumerated:</b> 1 Male 2 Female
<b>Empty answer allowed</b>	Yes
<b>Notes</b>	There are no notes for this question.

in the root directory “C:\”, add “C:\” directly before the words “DQ Survey Replication” in the file path, so that the path begins with “C:\DQ Survey Replication”. Additionally, /” in the path definitions need to be changed to “\”.

Similarly, on a Mac or Linux computer, unzip the folder in a directory of your choice. Suppose the folder “DQ Survey Replication” is unzipped in the directory “/Users/home/Desktop/”. Then change the path names in the replication files so that they begin with “/Users/home/Desktop/DQ Survey Replication”.

The data sets used in the empirical analysis can be found in the folder “DQ Survey Replication/Data/csv/”. The data files are “panel\_ind.csv”, “panel\_fef\_loc.csv” and “panel\_fetef.csv”. These are the data sets containing all individual level variables such as valuation and price expectation as well as demographics. The latter two files also contain location and response pattern dummies, respectively. The panel data of 48 MSAs used in the MSA level analysis is contained in the file “Panel 48 MSAs.xlsx” in the same folder.

For convenience, all the survey data files covering the period August 2012 to January 2013 are also available in the zipped file "DQ survey data Aug 2012-Jan 2013".

Figure S10: Structure of Replication Directory

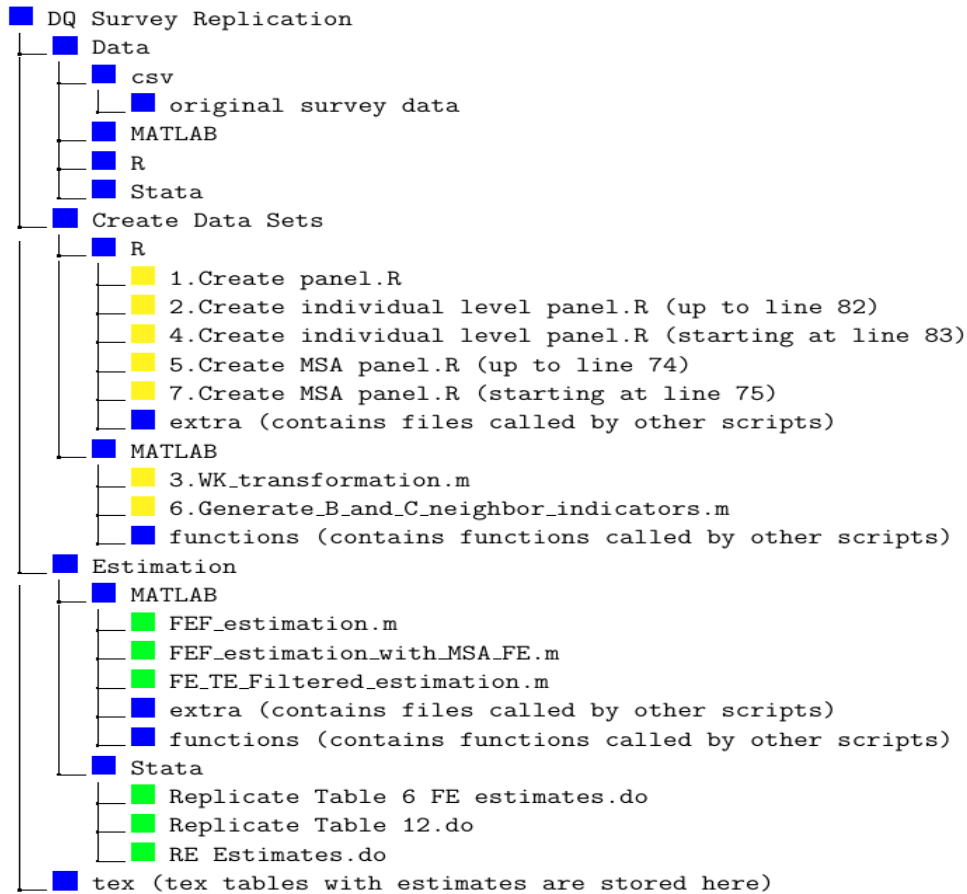


Figure S11:

## S13 Selected MSA summary statistics

Table S3: Summary statistics of variables used in the realized house price change regressions pooled across 48 MSAs

	Mean	St. Dev.	Min	Pctl(25)	Median	Pctl(75)	Max
$\pi_{st}$	1.726	2.565	-3.408	-0.251	1.401	3.464	10.084
$\hat{\pi}_{s,t+1 t}^e$	-2.181	5.462	-55.552	-2.869	-1.264	-0.159	6.543
$\hat{\pi}_{s,t+3 t}^e$	-0.678	1.991	-18.744	-1.173	-0.391	0.166	5.391
$\hat{\pi}_{s,t+12 t}^e$	0.063	0.682	-5.041	-0.207	0.145	0.426	2.525
$B_{s,t+1 t}$	0.177	0.112	0.000	0.088	0.164	0.250	0.591
$C_{s,t+1 t}$	0.186	0.117	0.000	0.089	0.174	0.265	0.527
$B_{s,t+1 t}^*$	0.167	0.091	0.000	0.104	0.165	0.199	0.552
$C_{s,t+1 t}^*$	0.193	0.098	0.000	0.146	0.187	0.250	0.475
$B_{s,t+3 t}$	0.160	0.104	0.000	0.076	0.148	0.231	0.591
$C_{s,t+3 t}$	0.134	0.099	0.000	0.051	0.117	0.193	0.473
$B_{s,t+3 t}^*$	0.153	0.086	0.000	0.095	0.153	0.184	0.515
$C_{s,t+3 t}^*$	0.141	0.082	0.000	0.097	0.136	0.180	0.409
$B_{s,t+12 t}$	0.159	0.105	0.000	0.076	0.148	0.227	0.591
$C_{s,t+12 t}$	0.073	0.070	0.000	0.022	0.052	0.108	0.350
$B_{s,t+12 t}^*$	0.155	0.088	0.000	0.093	0.149	0.182	0.539
$C_{s,t+12 t}^*$	0.079	0.057	0.000	0.041	0.074	0.100	0.350

The statistics are based on the sample of 48 MSAs and 11 months: April 2012 to February 2013.

$\pi_{st}$  and  $\hat{\pi}_{s,t+h|t}^e$  for  $h = 1, 3, 12$  are expressed in per cent per quarter.

The indicators  $B_{s,t+h|t}$ ,  $C_{s,t+h|t}$ ,  $B_{s,t+h|t}^*$ ,  $C_{s,t+h|t}^*$  for  $h = 1, 3, 12$  are fractions between 0 and 1.



Table S4: Summary statistics of variables used in the realized house price change regressions by MSAs

	Average value during the period April 2012-February 2013							
	$N_{st}$	$\pi_{st}$	$B_{s,t+1 t}$	$C_{s,t+1 t}$	$B_{s,t+3 t}$	$C_{s,t+3 t}$	$B_{s,t+12 t}$	$C_{s,t+12 t}$
Albuquerque, NM	27.82	0.55	0.19	0.12	0.17	0.09	0.20	0.07
Amarillo, TX	20.18	0.40	0.32	0.06	0.30	0.03	0.31	0.02
Atlanta-Sandy Springs-Roswell, GA	49.36	3.17	0.06	0.34	0.04	0.27	0.04	0.15
Austin-Round Rock, TX	45.27	2.12	0.33	0.01	0.32	0.004	0.33	0.004
Boise City, ID	22.64	4.02	0.12	0.20	0.09	0.16	0.09	0.09
Chattanooga, TN-GA	29.45	0.89	0.08	0.26	0.07	0.19	0.07	0.07
Chicago-Naperville-Elgin, IL-IN-WI	68	0.43	0.09	0.39	0.07	0.28	0.07	0.13
Cleveland-Elyria, OH	41.55	0.26	0.06	0.40	0.04	0.34	0.03	0.25
Columbus, OH	22.36	0.67	0.08	0.31	0.06	0.25	0.07	0.10
Corpus Christi, TX	59.09	1.54	0.31	0.03	0.29	0.02	0.29	0.01
Cumberland, MD-WV	29.55	0.07	0.15	0.16	0.11	0.10	0.10	0.03
Dallas-Fort Worth-Arlington, TX	63.64	1.48	0.19	0.18	0.17	0.12	0.18	0.07
Denver-Aurora-Lakewood, CO	27.64	2.82	0.31	0.11	0.28	0.07	0.29	0.04
Detroit-Warren-Dearborn, MI	54.91	3.74	0.06	0.42	0.05	0.35	0.04	0.20
Dover, DE	20.45	0.33	0.10	0.22	0.08	0.15	0.09	0.05
El Paso, TX	51.09	0.13	0.27	0.05	0.21	0.04	0.20	0.04
Fort Wayne, IN	36.27	0.67	0.14	0.30	0.08	0.28	0.07	0.23
Grand Rapids-Wyoming, MI	34	2.11	0.07	0.27	0.07	0.22	0.07	0.13
Green Bay, WI	26.73	0.13	0.23	0.15	0.20	0.10	0.15	0.03
Greensboro-High Point, NC	30.82	0.56	0.11	0.21	0.11	0.14	0.09	0.07
Houston-The Woodlands-Sugar Land, TX	46.82	1.83	0.16	0.04	0.14	0.04	0.15	0.03
Indianapolis-Carmel-Anderson, IN	27.45	0.85	0.07	0.25	0.06	0.20	0.06	0.11
Kansas City, MO-KS	26.55	0.93	0.19	0.19	0.19	0.15	0.19	0.09
Lansing-East Lansing, MI	21.82	1.79	0.12	0.26	0.11	0.13	0.12	0.08
Los Angeles-Long Beach-Anaheim, CA	176.18	3.22	0.35	0.06	0.32	0.04	0.30	0.02
Miami-Fort Lauderdale-West Palm Beach, FL	43.09	3.18	0.13	0.14	0.11	0.06	0.11	0.02
Milwaukee-Waukesha-West Allis, WI	24.91	0.15	0.24	0.21	0.22	0.15	0.20	0.12
Minneapolis-St. Paul-Bloomington, MN-WI	36.91	2.32	0.11	0.26	0.11	0.15	0.10	0.10
New York-Newark-Jersey City, NY-NJ-PA	136.36	0.26	0.30	0.08	0.27	0.05	0.26	0.03
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	35.55	0.44	0.14	0.15	0.15	0.10	0.16	0.03
Phoenix-Mesa-Scottsdale, AZ	42.55	5.77	0.07	0.18	0.07	0.14	0.07	0.07
Raleigh, NC	24.82	0.72	0.19	0.12	0.18	0.10	0.17	0.07
Reading, PA	21.27	0.46	0.12	0.32	0.12	0.26	0.13	0.16
Riverside-San Bernardino-Ontario, CA	44.82	3.98	0.21	0.15	0.20	0.10	0.18	0.06
Sacramento-Roseville-Arden-Arcade, CA	64.18	4.83	0.17	0.20	0.15	0.14	0.15	0.07
Salt Lake City, UT	61.64	2.51	0.17	0.22	0.15	0.16	0.15	0.12
San Antonio-New Braunfels, TX	45.09	1.03	0.19	0.05	0.20	0.04	0.21	0.03
San Diego-Carlsbad, CA	36.27	3.55	0.33	0.03	0.32	0.02	0.32	0.002
San Francisco-Oakland-Hayward, CA	21.45	4.52	0.37	0.10	0.36	0.04	0.38	0.004
San Jose-Sunnyvale-Santa Clara, CA	39.64	4.18	0.40	0.05	0.29	0.03	0.32	0.02
Seattle-Tacoma-Bellevue, WA	43.55	3.16	0.24	0.12	0.22	0.07	0.23	0.04
Spartanburg, SC	24.27	0.40	0.02	0.31	0.02	0.20	0.02	0.09
St. Louis, MO-IL	21.36	0.45	0.12	0.32	0.11	0.22	0.10	0.06
Tallahassee, FL	20.45	0.62	0.22	0.10	0.22	0.07	0.20	0.03
Tucson, AZ	26.09	2.44	0.12	0.26	0.14	0.19	0.15	0.10
Tulsa, OK	33	0.65	0.25	0.16	0.19	0.12	0.17	0.01
Washington-Arlington-Alexandria, DC-VA-MD-WV	43.27	1.76	0.22	0.15	0.22	0.09	0.21	0.03
Youngstown-Warren-Boardman, OH-PA	24.91	0.75	0.02	0.22	0.02	0.17	0.04	0.11

$N_{st}$  - number of respondents in month  $t$  and MSA  $s$ .

$\pi_{st}$  - realized price change in MSA  $s$  and month  $t$ , expressed in per cent per quarter.

The data on house prices is sourced from the National Association of Realtors. The house prices are disaggregated by 180 MSAs as defined by the US Office of Management and Budget.

For further details see <http://www.realtor.org/topics/existing-home-sales>.

## S14 Estimates for males and females

In Table S5 we present summary statistics on respondents in bubble and crash states by gender. While not central to our paper, we also analyze how estimates of  $\beta^{(h)}$  in model (9) vary in terms of socio-economic characteristics. Specifically, note that our estimates in Table 5 allow for random variation in  $\beta_i^{(h)}$  across respondents. In this section we estimate equation (9) separately for male and female respondents. The estimates are summarized in Table S6. For equity prices, we find no statistically significant relationship between expected price changes and the valuation indicators for female respondents at any of the three expectations horizons. But for male respondents we find the relationship to be statistically significant and negative (thus equilibrating) for all three expectations horizons. Similar differences between female and male respondents are also observed in the case of gold prices, with female respondents showing a positive and statistically significant relationship between expected price changes and valuation indicators, whereas for male respondents we find the relationship to be negative at three and twelve month expectations horizons. Finally, in terms of house prices, the valuation-expectation relationship is negative for both males and females. For females the results are statistically significant for all expectation horizons, whilst for males they are statistically significant only at the 12 month expectations horizon.

Table S5: **Frequency distribution of respondents in bubble and crash states for different assets and expectations horizons by gender**

	<b>(a) Equity</b>								
	One Month			Three Months			One Year		
	Total	Female	Male	Total	Female	Male	Total	Female	Male
Bubble	8700	4804	3896	8084	4542	3542	7949	4519	3430
(%)	<i>24.19</i>	<i>23.32</i>	<i>25.37</i>	<i>22.48</i>	<i>22.05</i>	<i>23.06</i>	<i>22.10</i>	<i>21.93</i>	<i>22.33</i>
Crash	3549	2422	1127	2168	1523	645	1177	836	341
(%)	<i>9.87</i>	<i>11.76</i>	<i>7.34</i>	<i>6.03</i>	<i>7.39</i>	<i>4.20</i>	<i>3.27</i>	<i>4.06</i>	<i>2.22</i>
Neither	23712	13376	10336	25709	14537	11172	26835	15247	11588
(%)	<i>65.94</i>	<i>64.93</i>	<i>67.30</i>	<i>71.49</i>	<i>70.56</i>	<i>72.74</i>	<i>74.62</i>	<i>74.01</i>	<i>75.45</i>
	<b>(b) Gold</b>								
	One Month			Three Months			One Year		
	Total	Female	Male	Total	Female	Male	Total	Female	Male
Bubble	16891	9561	7330	15437	8884	6553	13971	8224	5747
(%)	<i>46.97</i>	<i>46.41</i>	<i>47.72</i>	<i>42.93</i>	<i>43.12</i>	<i>42.67</i>	<i>38.85</i>	<i>39.92</i>	<i>37.42</i>
Crash	1116	799	317	699	533	166	473	369	104
(%)	<i>3.10</i>	<i>3.88</i>	<i>2.06</i>	<i>1.94</i>	<i>2.59</i>	<i>1.08</i>	<i>1.32</i>	<i>1.79</i>	<i>0.68</i>
Neither	17954	10242	7712	19825	11185	8640	21517	12009	9508
(%)	<i>49.93</i>	<i>49.71</i>	<i>50.21</i>	<i>55.13</i>	<i>54.29</i>	<i>56.25</i>	<i>59.83</i>	<i>58.29</i>	<i>61.91</i>
	<b>(c) Housing</b>								
	One Month			Three Months			One Year		
	Total	Female	Male	Total	Female	Male	Total	Female	Male
Bubble	5720	3370	2350	5147	3037	2110	5189	3077	2112
(%)	<i>15.91</i>	<i>16.36</i>	<i>15.30</i>	<i>14.31</i>	<i>14.74</i>	<i>13.74</i>	<i>14.43</i>	<i>14.94</i>	<i>13.75</i>
Crash	6322	3954	2368	4861	3053	1808	3000	1896	1104
(%)	<i>17.58</i>	<i>19.19</i>	<i>15.42</i>	<i>13.52</i>	<i>14.82</i>	<i>11.77</i>	<i>8.34</i>	<i>9.20</i>	<i>7.19</i>
Neither	23919	13278	10641	25953	14512	11441	27772	15629	12143
(%)	<i>66.51</i>	<i>64.45</i>	<i>69.28</i>	<i>72.17</i>	<i>70.44</i>	<i>74.49</i>	<i>77.23</i>	<i>75.86</i>	<i>79.06</i>

The statistics are calculated using a sample of 35,961 responses, with 15,359 male and 20,602 female responses. Male and female responses represent 43% and 57% of the sample, respectively. The percentages in the table are column percentages and sum to 100 % for each column.

Table S6: **Estimates of  $\beta^{(h)}$  in the panel regressions of individual expected price changes on their belief valuation indicators for different assets by gender**

Dependent variable: $\hat{\pi}_{i,t+h t}^e$						
Female Respondents						
	Equity		Gold		Housing	
Horizons	FE	FE-TE	FE	FE-TE	FE	FE-TE
One Month	0.192	0.186	1.178***	1.168***	-0.354***	-0.367***
Ahead ( $h = 1$ )	(1.15)	(1.11)	(4.05)	(4.01)	(-4.85)	(-5.02)
Three Months	0.0895	0.0916	0.593***	0.583***	-0.126***	-0.131***
Ahead ( $h = 1$ )	(0.88)	(0.90)	(3.80)	(3.74)	(-3.70)	(-3.82)
One Year	0.00299	0.00489	0.181**	0.175**	-0.0402**	-0.0400**
Ahead ( $h = 1$ )	(0.06)	(0.10)	(2.74)	(2.66)	(-2.98)	(-2.95)
Male Respondents						
	Equity		Gold		Housing	
Horizons	FE	FE-TE	FE	FE-TE	FE	FE-TE
One Month	-0.554**	-0.617**	-0.196	-0.236	-0.202	-0.211
Ahead ( $h = 1$ )	(-2.83)	(-3.14)	(-0.82)	(-0.99)	(-1.74)	(-1.81)
Three Months	-0.372***	-0.401***	-0.291*	-0.323*	-0.0767	-0.0782
Ahead ( $h = 1$ )	(-3.33)	(-3.58)	(-2.10)	(-2.32)	(-1.69)	(-1.73)
One Year	-0.300***	-0.308***	-0.304***	-0.319***	-0.0596***	-0.0594***
Ahead ( $h = 1$ )	(-6.00)	(-6.12)	(-4.32)	(-4.52)	(-3.89)	(-3.87)

Fixed effect (FE) estimates of  $\beta^{(h)}$  in the panel regression  $\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \beta^{(h)}x_{it} + u_{it}^{(h)}$  are obtained with and without time effects (FE-TE) using an unbalanced panel of respondents over 11 months, March 2012 to January 2013.

The regressions for females are estimated using 2,910 respondents and 20,602 responses.

The regressions for males are estimated using 2,061 respondents and 15,359 responses.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively. Standard errors are robust to heteroskedasticity and residual serial correlation.

## S15 Random effect estimates

In what follows, we provide estimates of the panel data model

$$\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \delta_t^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}, \quad (\text{S.30})$$

which corresponds to equation (28) in the paper. We provide estimates both with and without time effects, and with and without MSA dummies. For the elements of  $\mathbf{z}_i = (z_{i1}, z_{i2}, \dots, z_{i7})'$ , we consider  $z_{i1} = \ln age_i$ ,  $z_{i2} = \ln income_i$ ,  $z_{i3}$  to  $z_{i6}$  are dummy variables that take the value of 1 if the respondent  $i$  identifies her/himself as female, Asian, Black and Hispanic/Latino, respectively. Finally,  $z_{i7}$  measures the education level of the respondent. For a detailed description of how the time-invariant variables are constructed see Appendix A.2 of the paper. We allow  $\varepsilon_{i,t+h} + \psi_i^{(h)}$  to be serially correlated and heteroskedastic. Random effects estimates of model (S.30) are presented in Tables S7-S9.

We also consider the following model

$$\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \delta_t^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}, \quad (\text{S.31})$$

which we estimate with and without time effects and MSA dummies. These estimates are presented in Tables S10-S12. The estimates for equity and gold prices are similar across all model specifications. It is interesting to note that for house prices, time-invariant characteristics cease to be statistically significant once MSA (location) dummies are included.

Table S7: Random Effect Estimates of  $\beta^{(h)}$  and  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Equity

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead				Three Months Ahead				One Year Ahead			
$x_{it}$	-0.124 (0.116)	-0.146 (0.116)	-0.133 (0.116)	-0.156 (0.117)	-0.118* (0.0700)	-0.126* (0.0700)	-0.120* (0.0703)	-0.128* (0.0704)	-0.138*** (0.0337)	-0.140*** (0.0337)	-0.139*** (0.0339)	-0.140*** (0.0339)
Female	0.654** (0.261)	0.649** (0.261)	0.684*** (0.264)	0.680*** (0.264)	0.825*** (0.155)	0.822*** (0.155)	0.829*** (0.156)	0.826*** (0.156)	0.553*** (0.0778)	0.551*** (0.0779)	0.553*** (0.0783)	0.551*** (0.0783)
ln <i>age</i>	-2.464*** (0.441)	-2.465*** (0.441)	-2.345*** (0.441)	-2.344*** (0.442)	-2.417*** (0.264)	-2.426*** (0.264)	-2.358*** (0.265)	-2.361*** (0.265)	-1.580*** (0.130)	-1.588*** (0.131)	-1.545*** (0.133)	-1.549*** (0.133)
Education	-0.305 (0.272)	-0.309 (0.272)	-0.416 (0.280)	-0.420 (0.280)	-0.597*** (0.163)	-0.602*** (0.163)	-0.680*** (0.166)	-0.684*** (0.166)	-0.454*** (0.0800)	-0.457*** (0.0802)	-0.494*** (0.0819)	-0.497*** (0.0820)
ln <i>income</i>	-0.686*** (0.207)	-0.688*** (0.207)	-0.657*** (0.213)	-0.659*** (0.214)	-0.793*** (0.133)	-0.794*** (0.133)	-0.777*** (0.135)	-0.777*** (0.136)	-0.468*** (0.0646)	-0.470*** (0.0647)	-0.455*** (0.0657)	-0.455*** (0.0657)
Asian	-1.254 (0.931)	-1.270 (0.931)	-1.191 (0.948)	-1.207 (0.948)	-0.133 (0.552)	-0.153 (0.552)	-0.0571 (0.568)	-0.0821 (0.569)	-0.137 (0.248)	-0.148 (0.249)	-0.115 (0.258)	-0.131 (0.258)
Black	0.998* (0.586)	1.006* (0.586)	0.772 (0.599)	0.779 (0.599)	1.523*** (0.335)	1.533*** (0.335)	1.369*** (0.343)	1.375*** (0.343)	1.149*** (0.162)	1.155*** (0.162)	1.051*** (0.168)	1.053*** (0.168)
Hispanic/Latino	0.280 (0.505)	0.273 (0.505)	-0.234 (0.559)	-0.245 (0.559)	1.284*** (0.282)	1.281*** (0.282)	1.006*** (0.311)	0.995*** (0.311)	0.916*** (0.133)	0.915*** (0.133)	0.781*** (0.146)	0.774*** (0.146)
Time Dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies	No	No	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)}x_{it} + \mathbf{z}_i'\gamma^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\*, \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Table S8: Random Effect Estimates of  $\beta^{(h)}$  and  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Gold

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead				Three Months Ahead				One Year Ahead			
$x_{it}$	0.581*** (0.177)	0.562*** (0.177)	0.591*** (0.178)	0.572*** (0.178)	0.208** (0.0993)	0.190* (0.0994)	0.213** (0.0997)	0.195* (0.0998)	-0.0565 (0.0455)	-0.0646 (0.0456)	-0.0524 (0.0457)	-0.0606 (0.0458)
Female	1.143*** (0.321)	1.136*** (0.321)	1.131*** (0.323)	1.125*** (0.323)	1.047*** (0.190)	1.041*** (0.190)	1.056*** (0.190)	1.051*** (0.190)	0.626*** (0.0943)	0.623*** (0.0944)	0.639*** (0.0942)	0.637*** (0.0943)
ln <i>age</i>	-3.925*** (0.539)	-3.936*** (0.539)	-3.840*** (0.542)	-3.842*** (0.542)	-3.072*** (0.313)	-3.082*** (0.314)	-3.052*** (0.314)	-3.055*** (0.314)	-1.707*** (0.152)	-1.712*** (0.152)	-1.708*** (0.152)	-1.710*** (0.152)
Education	-1.294*** (0.319)	-1.299*** (0.318)	-1.266*** (0.330)	-1.273*** (0.330)	-1.269*** (0.198)	-1.274*** (0.198)	-1.226*** (0.200)	-1.231*** (0.200)	-0.783*** (0.0965)	-0.785*** (0.0965)	-0.768*** (0.0979)	-0.770*** (0.0979)
ln <i>income</i>	-1.381*** (0.265)	-1.385*** (0.265)	-1.325*** (0.271)	-1.326*** (0.271)	-1.140*** (0.158)	-1.142*** (0.158)	-1.092*** (0.161)	-1.092*** (0.161)	-0.663*** (0.0750)	-0.665*** (0.0750)	-0.632*** (0.0751)	-0.633*** (0.0752)
Asian	0.758 (1.212)	0.736 (1.208)	0.833 (1.232)	0.801 (1.228)	0.492 (0.651)	0.475 (0.648)	0.590 (0.666)	0.563 (0.662)	0.274 (0.318)	0.265 (0.317)	0.365 (0.327)	0.352 (0.327)
Black	2.071*** (0.695)	2.078*** (0.695)	1.742*** (0.711)	1.742*** (0.710)	1.898*** (0.388)	1.904*** (0.388)	1.768*** (0.394)	1.767*** (0.393)	1.297*** (0.189)	1.300*** (0.189)	1.240*** (0.193)	1.240*** (0.193)
Hispanic/Latino	1.452** (0.573)	1.449** (0.573)	0.856 (0.645)	0.840 (0.645)	1.674*** (0.327)	1.673*** (0.327)	1.355*** (0.367)	1.341*** (0.367)	0.954*** (0.153)	0.953*** (0.153)	0.800*** (0.170)	0.794*** (0.170)
Time Dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies	No	No	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)}x_{it} + \mathbf{z}'_i\gamma^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\*, and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Table S9: Random Effect Estimates of  $\beta^{(h)}$  and  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Housing

		Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
		One Month Ahead				Three Months Ahead				One Year Ahead			
$x_{it}$		-0.363*** (0.0604)	-0.374*** (0.0602)	-0.382*** (0.0547)	-0.389*** (0.0546)	-0.144*** (0.0254)	-0.147*** (0.0254)	-0.149*** (0.0242)	-0.151*** (0.0242)	-0.0638*** (0.00945)	-0.0637*** (0.00947)	-0.0634*** (0.00940)	-0.0632*** (0.00942)
Female		0.123 (0.180)	0.119 (0.180)	-0.0138 (0.0920)	-0.0169 (0.0919)	0.0236 (0.0666)	0.0226 (0.0665)	-0.0240 (0.0426)	-0.0246 (0.0426)	0.0356 (0.0250)	0.0355 (0.0250)	0.0216 (0.0216)	0.0215 (0.0216)
$\ln age$		2.007*** (0.280)	1.993*** (0.279)	-0.0146 (0.134)	-0.0207 (0.134)	0.663*** (0.103)	0.659*** (0.103)	-0.00791 (0.0632)	-0.00980 (0.0632)	0.187*** (0.0380)	0.187*** (0.0380)	0.0227 (0.0334)	0.0226 (0.0334)
Education		0.384** (0.181)	0.382** (0.180)	0.114 (0.102)	0.113 (0.102)	0.166** (0.0652)	0.165** (0.0651)	0.0610 (0.0439)	0.0607 (0.0439)	0.0428* (0.0237)	0.0428* (0.0237)	0.00841 (0.0211)	0.00852 (0.0211)
$\ln income$		0.546*** (0.132)	0.547*** (0.131)	0.247*** (0.0733)	0.249*** (0.0731)	0.145*** (0.0502)	0.145*** (0.0501)	0.0497 (0.0353)	0.0502 (0.0352)	0.0137 (0.0196)	0.0139 (0.0196)	-0.00911 (0.0179)	-0.00894 (0.0179)
Asian		-1.332* (0.716)	-1.343* (0.713)	-0.233 (0.393)	-0.247 (0.390)	-0.443* (0.242)	-0.446* (0.242)	-0.0547 (0.154)	-0.0584 (0.154)	-0.00995 (0.0879)	-0.0103 (0.0878)	0.0673 (0.0753)	0.0668 (0.0752)
Black		-1.429*** (0.345)	-1.418*** (0.344)	-0.210 (0.192)	-0.204 (0.192)	-0.414*** (0.128)	-0.411*** (0.128)	-0.0211 (0.0889)	-0.0193 (0.0889)	-0.0362 (0.0500)	-0.0358 (0.0500)	0.0548 (0.0456)	0.0550 (0.0457)
Hispanic/Latino		-2.074*** (0.290)	-2.076*** (0.289)	-0.196 (0.159)	-0.202 (0.159)	-0.521*** (0.111)	-0.522*** (0.111)	0.100 (0.0783)	0.0987 (0.0783)	-0.0114 (0.0412)	-0.0115 (0.0412)	0.130*** (0.0390)	0.129*** (0.0390)
Time Dummies	No	Yes	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies	No	No	No	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)}x_{it} + \mathbf{z}_i'\gamma^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35, 961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\*, and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.



Table S10: Random Effect Estimates of Price Expectations and Individual Time-Invariant Characteristics for Equity

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead				Three Months Ahead				One Year Ahead			
Female	0.665** (0.260)	0.663** (0.260)	0.696*** (0.263)	0.693*** (0.263)	0.836*** (0.154)	0.834*** (0.155)	0.839*** (0.156)	0.837*** (0.156)	0.566*** (0.0778)	0.565*** (0.0779)	0.565*** (0.0783)	0.563*** (0.0784)
<i>ln age</i>	-2.467*** (0.441)	-2.469*** (0.441)	-2.350*** (0.441)	-2.349*** (0.442)	-2.420*** (0.263)	-2.430*** (0.264)	-2.362*** (0.265)	-2.366*** (0.265)	-1.584*** (0.130)	-1.592*** (0.131)	-1.550*** (0.133)	-1.554*** (0.133)
Education	-0.304 (0.272)	-0.308 (0.272)	-0.414 (0.280)	-0.418 (0.280)	-0.596*** (0.163)	-0.600*** (0.163)	-0.678*** (0.166)	-0.683*** (0.166)	-0.453*** (0.0802)	-0.455*** (0.0803)	-0.492*** (0.0821)	-0.495*** (0.0822)
<i>ln income</i>	-0.670*** (0.207)	-0.670*** (0.207)	-0.642*** (0.214)	-0.641*** (0.214)	-0.778*** (0.133)	-0.778*** (0.133)	-0.763*** (0.136)	-0.762*** (0.136)	-0.451*** (0.0647)	-0.452*** (0.0648)	-0.439*** (0.0657)	-0.439*** (0.0658)
Asian	-1.256 (0.931)	-1.272 (0.932)	-1.189 (0.948)	-1.205 (0.948)	-0.135 (0.552)	-0.155 (0.552)	-0.0555 (0.569)	-0.0805 (0.569)	-0.139 (0.249)	-0.150 (0.249)	-0.114 (0.258)	-0.129 (0.259)
Black	0.983* (0.585)	0.988* (0.585)	0.757 (0.598)	0.762 (0.598)	1.509*** (0.335)	1.517*** (0.335)	1.356*** (0.343)	1.361*** (0.343)	1.133*** (0.162)	1.138*** (0.162)	1.036*** (0.168)	1.038*** (0.168)
Hispanic/Latino	0.274 (0.505)	0.266 (0.505)	-0.233 (0.559)	-0.243 (0.559)	1.279*** (0.282)	1.275*** (0.282)	1.007*** (0.311)	0.996*** (0.311)	0.909*** (0.133)	0.908*** (0.133)	0.782*** (0.146)	0.775*** (0.147)
Time Dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies	No	No	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Table S11: Random Effect Estimates of Price Expectations and Individual Time-Invariant Characteristics for Gold

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead				Three Months Ahead				One Year Ahead			
Female	1.118*** (0.320)	1.111*** (0.320)	1.105*** (0.323)	1.099*** (0.323)	1.038*** (0.190)	1.033*** (0.190)	1.047*** (0.190)	1.043*** (0.190)	0.629*** (0.0942)	0.626*** (0.0943)	0.641*** (0.0941)	0.639*** (0.0942)
$\ln age$	-3.781*** (0.536)	-3.798*** (0.536)	-3.696*** (0.538)	-3.703*** (0.538)	-3.021*** (0.311)	-3.036*** (0.312)	-3.001*** (0.312)	-3.007*** (0.312)	-1.721*** (0.151)	-1.728*** (0.151)	-1.721*** (0.151)	-1.724*** (0.152)
Education	-1.264*** (0.319)	-1.270*** (0.319)	-1.239*** (0.331)	-1.247*** (0.330)	-1.259*** (0.198)	-1.264*** (0.198)	-1.216*** (0.201)	-1.222*** (0.201)	-0.786*** (0.0965)	-0.788*** (0.0966)	-0.770*** (0.0979)	-0.773*** (0.0980)
$\ln income$	-1.356*** (0.264)	-1.360*** (0.264)	-1.301*** (0.270)	-1.303*** (0.270)	-1.131*** (0.158)	-1.134*** (0.158)	-1.083*** (0.160)	-1.084*** (0.160)	-0.666*** (0.0750)	-0.668*** (0.0750)	-0.634*** (0.0751)	-0.635*** (0.0752)
Asian	0.781 (1.211)	0.758 (1.207)	0.852 (1.231)	0.819 (1.226)	0.500 (0.650)	0.482 (0.647)	0.597 (0.665)	0.570 (0.662)	0.272 (0.318)	0.263 (0.317)	0.363 (0.328)	0.350 (0.327)
Black	2.033*** (0.696)	2.042*** (0.695)	1.705** (0.711)	1.706** (0.711)	1.885*** (0.388)	1.892*** (0.388)	1.754*** (0.394)	1.755*** (0.394)	1.301*** (0.189)	1.304*** (0.189)	1.243*** (0.193)	1.244*** (0.193)
Hispanic/Latino	1.434** (0.574)	1.432** (0.573)	0.842 (0.645)	0.826 (0.645)	1.667*** (0.327)	1.667*** (0.327)	1.350*** (0.367)	1.337*** (0.367)	0.956*** (0.153)	0.955*** (0.153)	0.801*** (0.170)	0.795*** (0.170)
Time Dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies	No	No	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Table S12: Random Effect Estimates of Price Expectations and Individual Time-Invariant Characteristics for Housing

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead				Three Months Ahead				One Year Ahead			
Female	0.144 (0.180)	0.140 (0.180)	0.00295 (0.0926)	0.000163 (0.0925)	0.0320 (0.0669)	0.0311 (0.0667)	-0.0175 (0.0429)	-0.0180 (0.0429)	0.0393 (0.0251)	0.0391 (0.0251)	0.0243 (0.0217)	0.0243 (0.0217)
<i>ln age</i>	2.085*** (0.280)	2.072*** (0.280)	0.0594 (0.134)	0.0546 (0.134)	0.694*** (0.103)	0.690*** (0.103)	0.0207 (0.0631)	0.0192 (0.0631)	0.201*** (0.0381)	0.200*** (0.0381)	0.0348 (0.0336)	0.0346 (0.0335)
Education	0.406** (0.182)	0.405** (0.181)	0.145 (0.102)	0.144 (0.102)	0.175*** (0.0654)	0.175*** (0.0653)	0.0729* (0.0441)	0.0728* (0.0441)	0.0467** (0.0238)	0.0467** (0.0238)	0.0134 (0.0212)	0.0135 (0.0212)
<i>ln income</i>	0.607*** (0.131)	0.609*** (0.131)	0.307*** (0.0731)	0.309*** (0.0729)	0.169*** (0.0502)	0.170*** (0.0501)	0.0727** (0.0353)	0.0736** (0.0352)	0.0244 (0.0197)	0.0245 (0.0197)	0.000657 (0.0180)	0.000778 (0.0180)
Asian	-1.370* (0.716)	-1.383* (0.713)	-0.241 (0.395)	-0.256 (0.392)	-0.459* (0.242)	-0.462* (0.242)	-0.0579 (0.155)	-0.0617 (0.155)	-0.0171 (0.0883)	-0.0174 (0.0882)	0.0663 (0.0758)	0.0658 (0.0758)
Black	-1.531*** (0.345)	-1.523*** (0.345)	-0.298 (0.194)	-0.294 (0.194)	-0.455*** (0.128)	-0.452*** (0.128)	-0.0553 (0.0894)	-0.0541 (0.0894)	-0.0542 (0.0500)	-0.0537 (0.0500)	0.0403 (0.0458)	0.0405 (0.0458)
Hispanic/Latino	-2.143*** (0.290)	-2.148*** (0.290)	-0.224 (0.160)	-0.230 (0.160)	-0.549*** (0.111)	-0.550*** (0.111)	0.0896 (0.0786)	0.0879 (0.0786)	-0.0237 (0.0413)	-0.0238 (0.0413)	0.125*** (0.0392)	0.125*** (0.0391)
Time Dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies	No	No	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \mathbf{z}'_i \boldsymbol{\gamma}^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\*, and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

## S16 Comparison of FEF and RE estimates of the price expectation equations

In tables [S13](#) to [S15](#) we present the fixed effects filtered and random effects estimates for the panel regressions discussed in Section [4.1](#) of the paper. Specifically, we consider the panel data model

$$\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \delta_t^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \varepsilon_{i,t+h} + \psi_i^{(h)}.$$

For the RE estimates we assume that  $\psi_i^{(h)}$  and  $x_{it}$  are independently distributed, and we allow  $\varepsilon_{i,t+h} + \psi_i^{(h)}$  to be serially correlated and heteroskedastic. For the FEF estimates we allow  $\psi_i^{(h)}$  and  $x_{it}$  to be correlated, and employ the two-stage approach proposed by [Pesaran and Zhou \(2018\)](#). For a detailed discussion of the estimators and estimates see Section [4.1](#) of the paper. The FEF and RE estimates are similar across all model specifications. As noted earlier, time-invariant respondent characteristics cease to be significant predictors of the respondent's expected house price changes once we condition on the respondent's location. This is true for FEF and RE estimates.

Table S13: Fixed Effect Filtered and Random Effect Estimates of Price Expectation Equations for Equity

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead			Three Months Ahead			One Year Ahead			One Year Ahead		
	FEF	RE	FEF	FEF	RE	FEF	FEF	RE	FEF	FEF	RE	RE
$x_{it}^{(1)}$	-0.099 (0.127)	-0.124 (0.116)	-0.099 (0.116)	-0.090 (0.076)	-0.118* (0.0700)	-0.120* (0.0703)	-0.115*** (0.036)	-0.138*** (0.0337)	-0.115*** (0.036)	-0.138*** (0.0337)	-0.139*** (0.0339)	
Female	0.767** (0.301)	0.654** (0.261)	0.684*** (0.264)	0.898*** (0.171)	0.825*** (0.155)	0.820*** (0.156)	0.570*** (0.084)	0.553*** (0.0778)	0.567*** (0.084)	0.553*** (0.0778)	0.553*** (0.0783)	
In age	-2.845*** (0.511)	-2.718*** (0.508)	-2.464*** (0.441)	-2.633*** (0.296)	-2.417*** (0.264)	-2.358*** (0.265)	-1.668*** (0.142)	-1.580*** (0.130)	-1.628*** (0.144)	-1.580*** (0.130)	-1.545*** (0.133)	
Education	-0.343 (0.329)	-0.424 (0.337)	-0.305 (0.272)	-0.622*** (0.184)	-0.597*** (0.163)	-0.680*** (0.166)	-0.467*** (0.087)	-0.454*** (0.0800)	-0.502*** (0.089)	-0.454*** (0.0800)	-0.494*** (0.0819)	
In income	-0.663*** (0.241)	-0.624** (0.247)	-0.686*** (0.207)	-0.816*** (0.148)	-0.793*** (0.133)	-0.777*** (0.135)	-0.479*** (0.070)	-0.468*** (0.0646)	-0.461*** (0.071)	-0.468*** (0.0646)	-0.455*** (0.0657)	
Asian	-1.577 (1.056)	-1.430 (1.061)	-1.254 (0.931)	-0.210 (0.619)	-0.133 (0.552)	-0.0571 (0.568)	-0.170 (0.274)	-0.137 (0.248)	-0.133 (0.280)	-0.137 (0.248)	-0.115 (0.258)	
Black	0.956 (0.665)	0.787 (0.681)	0.998* (0.586)	1.501*** (0.368)	1.523*** (0.335)	1.369*** (0.343)	1.135*** (0.173)	1.149*** (0.162)	1.046*** (0.178)	1.149*** (0.162)	1.051*** (0.168)	
Hispanic/Latino	-0.098 (0.586)	-0.612 (0.640)	0.280 (0.505)	1.205*** (0.310)	1.284*** (0.282)	1.006*** (0.311)	0.895*** (0.142)	0.916*** (0.133)	0.759*** (0.157)	0.916*** (0.133)	0.781*** (0.146)	
MSA dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)} x_{it} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FEF - estimator of Pesaran and Zhou (2018). Standard errors are robust to heteroskedasticity and serial correlation.

RE - random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

(1) - The FE estimates of  $\beta^{(h)}$  reported in the table are the same as those summarized in Table 5.

Table S14: Fixed Effect Filtered and Random Effect Estimates of Price Expectation Equations for Gold

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead			Three Months Ahead			One Year Ahead			One Year Ahead		
	FE	RE	FE	FE	RE	FE	FE	RE	FE	FE	RE	RE
$x_{it}^{(1)}$	0.602*** (0.197)	0.581*** (0.177)	0.222** (0.108)	0.222** (0.108)	0.208** (0.0993)	0.213** (0.0997)	-0.023 (0.049)	-0.0565 (0.0455)	-0.023 (0.049)	-0.0565 (0.0455)	-0.0524 (0.0457)	
Female	1.174*** (0.356)	1.143*** (0.321)	1.062*** (0.203)	1.062*** (0.203)	1.047*** (0.190)	1.056*** (0.190)	0.622*** (0.098)	0.626*** (0.0943)	0.622*** (0.098)	0.626*** (0.0943)	0.630*** (0.0942)	
In age	-4.132*** (0.591)	-3.925*** (0.539)	-3.140*** (0.332)	-3.117*** (0.334)	-3.072*** (0.313)	-3.052*** (0.314)	-1.725*** (0.158)	-1.707*** (0.152)	-1.722*** (0.159)	-1.707*** (0.152)	-1.708*** (0.152)	
Education	-1.312*** (0.370)	-1.294*** (0.319)	-1.266*** (0.330)	-1.235*** (0.223)	-1.269*** (0.198)	-1.226*** (0.200)	-0.798*** (0.103)	-0.783*** (0.0965)	-0.780*** (0.104)	-0.783*** (0.0965)	-0.768*** (0.0979)	
In income	-1.362*** (0.302)	-1.381*** (0.265)	-1.119*** (0.172)	-1.070*** (0.175)	-1.140*** (0.158)	-1.092*** (0.161)	-0.656*** (0.080)	-0.663*** (0.0750)	-0.624*** (0.080)	-0.663*** (0.0750)	-0.632*** (0.0751)	
Asian	0.981 (1.407)	0.758 (1.212)	0.556 (0.687)	0.651 (0.706)	0.492 (0.651)	0.590 (0.666)	0.299 (0.325)	0.274 (0.318)	0.389 (0.338)	0.274 (0.318)	0.365 (0.327)	
Black	1.977*** (0.751)	2.071*** (0.695)	1.742** (0.711)	1.756*** (0.414)	1.898*** (0.388)	1.768*** (0.394)	1.309*** (0.198)	1.254*** (0.201)	1.297*** (0.189)	1.254*** (0.201)	1.240*** (0.193)	
Hispanic/Latino	1.280** (0.640)	1.452** (0.573)	0.856 (0.645)	1.339*** (0.395)	1.674*** (0.327)	1.355*** (0.367)	0.967*** (0.161)	0.954*** (0.153)	0.802*** (0.179)	0.954*** (0.153)	0.800*** (0.170)	
MSA dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)} x_{it} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FEF - estimator of Pesaran and Zhou (2018). Standard errors are robust to heteroskedasticity and serial correlation.

RE - random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

(1) - The FE estimates of  $\beta^{(h)}$  reported in the table are the same as those summarized in Table 5.

Table S15: Fixed Effect Filtered and Random Effect Estimates of Price Expectation Equations for Housing

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead			Three Months Ahead			One Year Ahead					
	FE	RE	FE	FE	RE	RE	FE	FE	RE	FE	RE	RE
$x_{it}^{(1)}$	-0.292*** (0.064)	-0.292*** (0.064)	-0.363*** (0.0604)	-0.382*** (0.0547)	-0.106*** (0.027)	-0.144*** (0.0254)	-0.149*** (0.0242)	-0.048*** (0.010)	-0.0638*** (0.00945)	-0.0634*** (0.00940)		
Female	0.139 (0.185)	-0.000 (0.107)	0.123 (0.180)	-0.0138 (0.092)	0.032 (0.069)	0.0236 (0.0666)	-0.0240 (0.0426)	0.037 (0.026)	0.0356 (0.0250)	0.0216 (0.0216)		
In age	2.041*** (0.287)	0.046 (0.162)	2.007*** (0.280)	-0.0146 (0.134)	0.673*** (0.107)	0.663*** (0.103)	-0.00791 (0.0632)	0.189*** (0.040)	0.024 (0.037)	0.187*** (0.0380)	0.0227 (0.0334)	
Education	0.389** (0.187)	0.086 (0.121)	0.384** (0.181)	0.114 (0.102)	0.165** (0.068)	0.166** (0.0652)	0.061 (0.0439)	0.042* (0.025)	0.006 (0.022)	0.0428* (0.0237)	0.00841 (0.0211)	
In income	0.549*** (0.135)	0.248*** (0.087)	0.546*** (0.132)	0.247*** (0.0733)	0.145*** (0.052)	0.145*** (0.0502)	0.0497 (0.0353)	0.011 (0.021)	-0.012 (0.019)	0.0137 (0.0196)	-0.00911 (0.0179)	
Asian	-1.300* (0.738)	-0.097 (0.443)	-1.332* (0.716)	-0.233 (0.393)	-0.448* (0.246)	-0.443* (0.242)	-0.0547 (0.154)	-0.016 (0.089)	0.067 (0.076)	-0.00995 (0.0879)	0.0673 (0.0753)	
Black	-1.490*** (0.354)	-0.289 (0.222)	-1.429*** (0.345)	-0.210 (0.192)	-0.433*** (0.133)	-0.414*** (0.128)	-0.0211 (0.0889)	-0.040 (0.053)	0.054 (0.049)	-0.0362 (0.0500)	0.0548 (0.0456)	
Hispanic/Latino	-2.033*** (0.295)	-0.165 (0.185)	-2.074*** (0.290)	-0.196 (0.159)	-0.500*** (0.114)	-0.521*** (0.111)	0.100 (0.0783)	-0.004 (0.043)	0.135*** (0.042)	-0.0114 (0.0412)	0.130*** (0.0390)	
MSA dummies	No	Yes	No	Yes	No	Yes	Yes	No	Yes	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)} x_{it} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FEF - estimator of Pesaran and Zhou (2018). Standard errors are robust to heteroskedasticity and serial correlation.

RE - random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

(1) - The FE estimates of  $\beta^{(h)}$  reported in the table are the same as those summarized in Table 5.

## S17 FE-TE Filtered estimates of the price expectation equations

We consider the following model.

$$\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \mathbf{d}_i' \boldsymbol{\xi}^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}, \quad (\text{S.32})$$

with  $\mathbf{d}_i$  as specified in equation (S.23). There are  $m = 943$  unique response patterns in our data, 456 of which belong to at least two respondents. We estimate two specifications of the model. In the first one we introduce dummies for each response pattern, i.e.  $\mathbf{d}_i \in \mathbb{R}^{942}$  (we leave out one dummy). Second, we estimate a model with time dummies for response patterns shared by at least two respondents,  $\mathbf{d}_i \in \mathbb{R}^{456}$ . Finally, as a benchmark, we estimate a model with no response pattern effects. Estimates of these models, with and without MSA dummies, are presented in Tables S16 -S21. As before, inclusion of location dummies have little effects on the estimates for equity and gold price equations across all specifications. For house prices, however, the estimates differ significantly depending on whether MSA fixed effects are included or not. Specifically, respondent characteristics cease to be statistically significant once a location (MSA) dummy is included.



Table S16: FE-TE Filtered Estimates of  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Different Assets (with 942 Response Pattern Dummies)

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$									
	One Month Ahead			Three Months Ahead			One Year Ahead			
	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Gold	Housing	
Female	0.817*** (0.310)	1.067*** (0.377)	-0.018 (0.192)	0.951*** (0.178)	1.016*** (0.215)	-0.009 (0.071)	0.582*** (0.087)	0.610*** (0.103)	0.025 (0.028)	
ln age	-2.880*** (0.597)	-3.586*** (0.658)	1.386*** (0.302)	-2.536*** (0.337)	-2.737*** (0.369)	0.489*** (0.114)	-1.536*** (0.157)	-1.492*** (0.171)	0.180*** (0.044)	
Education	-0.220 (0.346)	-1.161*** (0.397)	0.044 (0.194)	-0.410** (0.191)	-1.051*** (0.234)	0.041 (0.070)	-0.328*** (0.090)	-0.643*** (0.107)	0.024 (0.025)	
ln income	-0.595** (0.272)	-1.145*** (0.328)	0.430*** (0.145)	-0.771*** (0.161)	-0.892*** (0.188)	0.109* (0.056)	-0.422*** (0.076)	-0.536*** (0.087)	0.010 (0.022)	
Asian	-1.637 (1.054)	2.232 (1.445)	-1.575** (0.764)	-0.008 (0.641)	1.379** (0.686)	-0.550** (0.251)	-0.199 (0.312)	0.578* (0.334)	-0.065 (0.089)	
Black	1.217* (0.727)	1.948** (0.795)	-1.355*** (0.390)	1.333*** (0.401)	1.507*** (0.436)	-0.403*** (0.146)	0.963*** (0.188)	1.043*** (0.210)	-0.071 (0.057)	
Hispanic/Latino	-0.330 (0.621)	0.883 (0.680)	-1.706*** (0.321)	0.912*** (0.330)	1.380*** (0.376)	-0.415*** (0.123)	0.693*** (0.152)	0.818*** (0.171)	-0.002 (0.047)	
MSA Dummies	No	No	No	No	No	No	No	No	No	

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \mathbf{d}_i' \boldsymbol{\xi}^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FE-TE Filtered estimates with standard errors robust to heteroskedasticity and serial correlation.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Filtered estimates are computed using the estimator of Pesaran and Zhou (2018).

Table S17: FE-TE Filtered Estimates of  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Different Assets (with 942 Response Pattern Dummies and MSA Dummies)

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$								
	One Month Ahead			Three Months Ahead			One Year Ahead		
	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Gold	Housing
Female	0.817*** (0.315)	1.118*** (0.383)	-0.034 (0.120)	0.929*** (0.179)	1.043*** (0.214)	-0.016 (0.051)	0.575*** (0.088)	0.633*** (0.102)	0.018 (0.025)
<i>ln age</i>	-2.852*** (0.596)	-3.603*** (0.668)	-0.025 (0.192)	-2.517*** (0.338)	-2.786*** (0.374)	0.003 (0.084)	-1.530*** (0.161)	-1.519*** (0.174)	0.055 (0.041)
Education	-0.335 (0.359)	-1.155*** (0.418)	0.007 (0.135)	-0.477** (0.198)	-1.007*** (0.240)	0.009 (0.053)	-0.357*** (0.093)	-0.627*** (0.109)	0.010 (0.023)
<i>ln income</i>	-0.577** (0.274)	-1.045*** (0.335)	0.190* (0.097)	-0.770*** (0.163)	-0.836*** (0.190)	0.030 (0.044)	-0.417*** (0.076)	-0.506*** (0.086)	-0.010 (0.020)
Asian	-1.470 (1.035)	2.131 (1.455)	0.161 (0.405)	0.102 (0.647)	1.394** (0.702)	0.019 (0.151)	-0.165 (0.315)	0.635* (0.344)	0.055 (0.077)
Black	1.205 (0.737)	1.815** (0.811)	-0.309 (0.265)	1.309*** (0.410)	1.507*** (0.444)	-0.058 (0.114)	0.927*** (0.192)	1.033*** (0.213)	0.014 (0.053)
Hispanic/Latino	-0.645 (0.675)	0.351 (0.754)	-0.264 (0.209)	0.754** (0.365)	1.072** (0.416)	0.040 (0.094)	0.621*** (0.170)	0.676*** (0.188)	0.096** (0.045)
MSA Dummies	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \gamma^{(h)} + \beta^{(h)} x_{it} + \mathbf{d}_i' \varepsilon_i^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FE-TE Filtered estimates with standard errors robust to heteroskedasticity and serial correlation.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Filtered estimates are computed using the estimator of Pesaran and Zhou (2018).

Table S18: FE-TE Filtered Estimates of  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Different Assets (with 456 Response Pattern Dummies)

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$								
	One Month Ahead			Three Months Ahead			One Year Ahead		
	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Gold	Housing
Female	0.792*** (0.297)	1.181*** (0.363)	0.071 (0.181)	0.888*** (0.171)	1.075*** (0.208)	0.003 (0.068)	0.567*** (0.084)	0.646*** (0.099)	0.029 (0.026)
<i>ln age</i>	-2.895*** (0.550)	-3.781*** (0.616)	1.297*** (0.283)	-2.506*** (0.314)	-2.871*** (0.349)	0.458*** (0.107)	-1.523*** (0.146)	-1.513*** (0.160)	0.172*** (0.041)
Education	-0.171 (0.327)	-1.144*** (0.375)	0.137 (0.182)	-0.463** (0.181)	-1.084*** (0.223)	0.089 (0.066)	-0.360*** (0.085)	-0.676*** (0.102)	0.042* (0.024)
<i>ln income</i>	-0.695*** (0.257)	-1.292*** (0.310)	0.417*** (0.135)	-0.773*** (0.154)	-0.980*** (0.178)	0.105** (0.053)	-0.426*** (0.072)	-0.565*** (0.082)	0.006 (0.021)
Asian	-2.073* (1.181)	1.029 (1.523)	-1.653** (0.761)	-0.121 (0.647)	0.808 (0.704)	-0.535** (0.246)	-0.200 (0.295)	0.412 (0.330)	-0.035 (0.084)
Black	1.107 (0.679)	1.664** (0.747)	-1.214*** (0.352)	1.387*** (0.376)	1.630*** (0.414)	-0.341*** (0.132)	1.019*** (0.176)	1.117*** (0.198)	-0.032 (0.054)
Hispanic/Latino	-0.139 (0.564)	1.161* (0.628)	-1.750*** (0.298)	1.027*** (0.308)	1.559*** (0.352)	-0.402*** (0.114)	0.786*** (0.142)	0.902*** (0.161)	0.019 (0.044)
MSA Dummies	No	No	No	No	No	No	No	No	No

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \mathbf{d}_i' \boldsymbol{\xi}^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FE-TE Filtered estimates with standard errors robust to heteroskedasticity and serial correlation.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Filtered estimates are computed using the estimator of Pesaran and Zhou (2018).

Table S19: FE-TE Filtered Estimates of  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Different Assets (with 456 Response Pattern Dummies and MSA Dummies)

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$									
	One Month Ahead			Three Months Ahead			One Year Ahead			
	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Gold	Housing	
Female	0.801*** (0.301)	1.208*** (0.365)	-0.027 (0.112)	0.877*** (0.173)	1.099*** (0.207)	-0.031 (0.048)	0.564*** (0.084)	0.668*** (0.099)	0.017 (0.023)	
ln age	-2.849*** (0.551)	-3.740*** (0.624)	-0.031 (0.173)	-2.476*** (0.315)	-2.883*** (0.352)	0.002 (0.077)	-1.511*** (0.149)	-1.532*** (0.163)	0.053 (0.038)	
Education	-0.322 (0.337)	-1.161*** (0.391)	0.068 (0.123)	-0.548*** (0.187)	-1.060*** (0.227)	0.044 (0.049)	-0.399*** (0.087)	-0.669*** (0.104)	0.024 (0.022)	
ln income	-0.672*** (0.260)	-1.227*** (0.316)	0.183** (0.089)	-0.767*** (0.156)	-0.940*** (0.180)	0.029 (0.041)	-0.417*** (0.073)	-0.541*** (0.082)	-0.011 (0.019)	
Asian	-1.859 (1.167)	1.058 (1.529)	-0.113 (0.476)	0.022 (0.658)	0.874 (0.719)	-0.015 (0.161)	-0.166 (0.300)	0.495 (0.340)	0.078 (0.072)	
Black	1.042 (0.690)	1.390* (0.764)	-0.243 (0.233)	1.315*** (0.383)	1.521*** (0.421)	-0.015 (0.102)	0.955*** (0.181)	1.066*** (0.202)	0.049 (0.050)	
Hispanic/Latino	-0.428 (0.617)	0.749 (0.698)	-0.129 (0.190)	0.870** (0.340)	1.324*** (0.389)	0.124 (0.087)	0.714*** (0.158)	0.790*** (0.177)	0.137*** (0.042)	
MSA Dummies	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \mathbf{d}_i' \boldsymbol{\xi}^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.  $\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FE-TE Filtered estimates with standard errors robust to heteroskedasticity and serial correlation.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Filtered estimates are computed using the estimator of Pesaran and Zhou (2018).

Table S20: FE-TE Filtered Estimates of  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Different Assets (with 0 Response Pattern Dummies)

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$								
	One Month Ahead			Three Months Ahead			One Year Ahead		
	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Gold	Housing
Female	0.764** (0.301)	1.173*** (0.356)	0.139 (0.185)	0.898*** (0.171)	1.061*** (0.203)	0.031 (0.069)	0.570*** (0.084)	0.622*** (0.098)	0.037 (0.026)
ln age	-2.844*** (0.511)	-4.127*** (0.591)	2.039*** (0.287)	-2.633*** (0.296)	-3.135*** (0.332)	0.672*** (0.107)	-1.668*** (0.142)	-1.723*** (0.158)	0.189*** (0.040)
Education	-0.343 (0.329)	-1.311*** (0.370)	0.389** (0.187)	-0.622*** (0.184)	-1.279*** (0.220)	0.165** (0.068)	-0.467*** (0.087)	-0.797*** (0.103)	0.042* (0.025)
ln income	-0.666*** (0.241)	-1.361*** (0.302)	0.547*** (0.135)	-0.817*** (0.148)	-1.118*** (0.172)	0.144*** (0.052)	-0.479*** (0.070)	-0.656*** (0.080)	0.011 (0.021)
Asian	-1.577 (1.056)	0.982 (1.407)	-1.299* (0.738)	-0.210 (0.619)	0.557 (0.687)	-0.448* (0.246)	-0.170 (0.274)	0.299 (0.325)	-0.016 (0.089)
Black	0.959 (0.665)	1.976*** (0.751)	-1.487*** (0.354)	1.502*** (0.368)	1.885*** (0.409)	-0.433*** (0.133)	1.136*** (0.173)	1.308*** (0.198)	-0.040 (0.053)
Hispanic/Latino	-0.097 (0.586)	1.279** (0.640)	-2.031*** (0.295)	1.206*** (0.310)	1.681*** (0.353)	-0.499*** (0.114)	0.895*** (0.142)	0.966*** (0.161)	-0.004 (0.043)
MSA Dummies	No	No	No	No	No	No	No	No	No

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \mathbf{d}_i' \boldsymbol{\xi}^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FE-TE Filtered estimates with standard errors robust to heteroskedasticity and serial correlation.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Filtered estimates are computed using the estimator of Pesaran and Zhou (2018).

Table S21: FE-TE Filtered Estimates of  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Different Assets (with 0 Response Pattern Dummies and MSA Dummies)

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead			Three Months Ahead			One Year Ahead					
	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Gold	Housing
Female	0.791*** (0.302)	1.165*** (0.358)	-0.001 (0.107)	0.895*** (0.172)	1.071*** (0.202)	-0.016 (0.047)	0.567*** (0.084)	0.634*** (0.098)	0.023 (0.023)			
<i>ln age</i>	-2.717*** (0.508)	-4.034*** (0.595)	0.044 (0.162)	-2.568*** (0.297)	-3.113*** (0.334)	0.001 (0.073)	-1.627*** (0.144)	-1.720*** (0.159)	0.024 (0.037)			
Education	-0.424 (0.337)	-1.276*** (0.387)	0.085 (0.121)	-0.690*** (0.187)	-1.234*** (0.223)	0.044 (0.049)	-0.502*** (0.089)	-0.780*** (0.104)	0.006 (0.022)			
<i>ln income</i>	-0.627** (0.247)	-1.301*** (0.309)	0.246*** (0.087)	-0.791*** (0.151)	-1.069*** (0.175)	0.046 (0.040)	-0.461*** (0.071)	-0.624*** (0.080)	-0.012 (0.019)			
Asian	-1.430 (1.061)	1.047 (1.421)	-0.097 (0.443)	-0.082 (0.629)	0.651 (0.706)	-0.041 (0.159)	-0.133 (0.280)	0.390 (0.338)	0.067 (0.076)			
Black	0.790 (0.681)	1.638** (0.769)	-0.286 (0.222)	1.378*** (0.376)	1.755*** (0.414)	-0.034 (0.100)	1.046*** (0.178)	1.253*** (0.201)	0.054 (0.049)			
Hispanic/Latino	-0.612 (0.640)	0.645 (0.717)	-0.164 (0.185)	0.928*** (0.341)	1.338*** (0.395)	0.119 (0.088)	0.759*** (0.157)	0.802*** (0.179)	0.135*** (0.042)			
MSA Dummies	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \mathbf{d}_i' \boldsymbol{\xi}^{(h)} + \varepsilon_{i,t+h} + \psi_i^{(h)}$  using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.  $\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

FE-TE Filtered estimates with standard errors robust to heteroskedasticity and serial correlation.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Filtered estimates are computed using the estimator of Pesaran and Zhou (2018).

## S18 Comparison of alternative estimates of $\beta^{(h)}$ and implied interest rate, $r$

In Table S23 we present a comparison of the estimates of  $\beta^{(h)}$  in the equation

$$\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \varepsilon_{i,t+h} + \psi_i^{(h)} \quad (\text{S.33})$$

for different model specifications. We consider FE and FE-TE estimates of  $\beta^{(h)}$ . We also consider a model where  $\psi_i^{(h)}$  is treated as random. We estimate the RE model with and without the time-invariant characteristics  $\mathbf{z}_i$ , and with/without time and MSA dummies.

Then, using the estimates of  $\beta^{(h)}$  for the housing market, we calculate the estimated interest rate,  $\hat{r}$ . Given the estimates  $\hat{\beta}^{(h_1)}$  and  $\hat{\beta}^{(h_2)}$ , the interest rate estimates are given by:

$$\hat{r}(h_2, h_1) = \left( \frac{h_2 \hat{\beta}^{(h_2)}}{h_1 \hat{\beta}^{(h_1)}} \right)^{\frac{1}{h_2 - h_1}} - 1, \quad h_2 > h_1.$$

for cases where  $|\hat{\beta}^{(h_2)}| < |\hat{\beta}^{(h_1)}|$ . The interest rate estimates are presented in Table S22, and are quite large considering that they are measured in the same time units as the expectations horizon,  $h$ , which is monthly.

Table S22: **Alternative estimates of the interest rate  $r$ , using FE, FE-TE and RE estimates of  $\beta^{(h)}$  for house prices**

	FE	FE-TE	RE							
$\hat{r}_{3,1}$	0.044	0.039	0.082	0.082	0.055	0.057	0.091	0.086	0.082	0.079
$\hat{r}_{12,1}$	0.064	0.060	0.058	0.055	0.055	0.053	0.070	0.067	0.065	0.063
$\hat{r}_{12,3}$	0.069	0.065	0.053	0.049	0.055	0.052	0.066	0.063	0.061	0.059
Time Dummies			No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies			No	No	Yes	Yes	No	No	Yes	Yes
Demographics			No	No	No	No	Yes	Yes	Yes	Yes

Table S23: Estimates of  $\beta^{(h)}$  in equation (26) for different model specifications

horizon	FE	FE-TE	RE								
equity	One Month Ahead	-0.0991 (0.127)	-0.126 (0.128)	-0.0849 (0.116)	-0.107 (0.116)	-0.108 (0.116)	-0.131 (0.117)	-0.124 (0.116)	-0.146 (0.116)	-0.133 (0.116)	-0.156 (0.117)
	Three Months Ahead	-0.0905 (0.0760)	-0.0995 (0.0760)	-0.0719 (0.0703)	-0.0798 (0.0703)	-0.0908 (0.0705)	-0.0988 (0.0705)	-0.118* (0.0700)	-0.126* (0.0700)	-0.120* (0.0703)	-0.128* (0.0704)
	One Year Ahead	-0.115*** (0.0365)	-0.117*** (0.0364)	-0.111*** (0.0339)	-0.112*** (0.0339)	-0.121*** (0.0340)	-0.122*** (0.0340)	-0.138*** (0.0337)	-0.140*** (0.0337)	-0.139*** (0.0339)	-0.140*** (0.0339)
	One Month Ahead	0.602*** (0.197)	0.581*** (0.198)	0.409** (0.175)	0.389** (0.176)	0.455*** (0.176)	0.435** (0.177)	0.581*** (0.177)	0.562*** (0.177)	0.591*** (0.178)	0.572*** (0.178)
gold	Three Months Ahead	0.222** (0.108)	0.203* (0.109)	0.0850 (0.0986)	0.0678 (0.0987)	0.113 (0.0990)	0.0960 (0.0992)	0.208** (0.0993)	0.190* (0.0994)	0.213** (0.0997)	0.195* (0.0998)
	One Year Ahead	-0.0226 (0.0488)	-0.0316 (0.0489)	-0.114** (0.0453)	-0.122*** (0.0454)	-0.0996** (0.0455)	-0.108** (0.0456)	-0.0565 (0.0455)	-0.0646 (0.0456)	-0.0524 (0.0457)	-0.0606 (0.0458)
	One Month Ahead	-0.292*** (0.0643)	-0.303*** (0.0642)	-0.443*** (0.0602)	-0.456*** (0.0601)	-0.412*** (0.0545)	-0.419*** (0.0544)	-0.363*** (0.0604)	-0.374*** (0.0602)	-0.382*** (0.0547)	-0.389*** (0.0546)
	Three Months Ahead	-0.106*** (0.0273)	-0.109*** (0.0274)	-0.173*** (0.0252)	-0.178*** (0.0252)	-0.153*** (0.0239)	-0.156*** (0.0239)	-0.144*** (0.0254)	-0.147*** (0.0254)	-0.149*** (0.0242)	-0.151*** (0.0242)
housing	One Year Ahead	-0.0481*** (0.0102)	-0.0479*** (0.0102)	-0.0687*** (0.00941)	-0.0686*** (0.00943)	-0.0618*** (0.00937)	-0.0616*** (0.00939)	-0.0638*** (0.00945)	-0.0637*** (0.00947)	-0.0634*** (0.00940)	-0.0632*** (0.00942)
	Time Dummies			No	Yes	No	Yes	No	Yes	No	Yes
	MSA Dummies			No	No	Yes	Yes	No	No	Yes	Yes
	Demographics			No	No	No	No	Yes	Yes	Yes	Yes

The equation  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)}x_{it} + \mathbf{z}'_i\boldsymbol{\gamma}^{(h)} + \alpha_i + \delta_t + \varepsilon_{i,t+h}$  is estimated using an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 35,961$ ,  $T_{min} = 1$ ,  $T_{p25} = 4$ ,  $T_{p50} = 6$ ,  $\bar{T} = 7.23$ ,  $T_{p75} = 9$ ,  $T_{max} = 11$

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Standard errors are robust to heteroskedasticity and serial correlation.

† Female=1



## S19 Regression results controlling for home-ownership

In this section we present results obtained by matching the data from the DQ Survey with another survey carried out by the RAND ALP - the Effects of the Financial Crisis Survey. The Financial Crisis Survey was fielded during November 2008 - January 2016, and the survey data can be accessed at <https://alpdata.rand.org/index.php?page=data>. The survey is of interest to us since it contains information on home-ownership. To match the respondents from the two surveys, we used the fact that the respondent identifier variable, “prim\_key”, is uniquely assigned to a respondent across all surveys. For each month from March 2012 through January 2013, we kept those respondents of the Double Question Survey who had also participated in the Financial Crisis Survey in the same month. We also applied analogous filters to the one used for gender and race, which eliminates respondents who provides information that is not consistent over time with respect to the home-ownership variable. We ended up with a sample of 3,325 respondents who had participated in both surveys, and for whom we knew whether they were homeowners or not. The fraction of homeowners in this sample is 29%. This is significantly lower than the national rate of home-ownership, which was around 65% during the survey period.

We then estimate the model introduced in equation (9) in the paper separately for homeowners and non-homeowners. Specifically, we consider

$$\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \beta_1^{(h)} x_{it} + \delta_t^{(h)} + \varepsilon_{i,t+h} \text{ for } i \in \Theta_1,$$

and

$$\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \beta_2^{(h)} x_{it} + \delta_t^{(h)} + \varepsilon_{i,t+h} \text{ for } i \in \Theta_2,$$

where  $\Theta_1$  and  $\Theta_2$  is the set of homeowners and non-homeowners, respectively. The estimates of  $(\beta_1^{(h)}, \beta_2^{(h)})$  for the three different asset classes, and for all the three horizons,  $h = 1, 3$ , and

12, are summarized in Table S24.

Table S24: **Estimates of  $\beta^{(h)}$  in the panel regressions of individual expected price changes on their belief valuation indicators for different assets by homeownership**

Dependent variable: $\hat{\pi}_{i,t+h t}^e$						
Homeowners						
	Equity		Gold		Housing	
Horizons	FE	FE-TE	FE	FE-TE	FE	FE-TE
One Month	-0.259	-0.236	0.656	0.725	-0.170	-0.164
Ahead ( $h = 1$ )	(-0.71)	(-0.66)	(1.38)	(1.52)	(-1.43)	(-1.38)
Three Months	-0.133	-0.142	0.0932	0.128	-0.0364	-0.0301
Ahead ( $h = 1$ )	(-0.66)	(-0.72)	(0.33)	(0.46)	(-0.59)	(-0.49)
One Year	-0.0636	-0.0665	-0.0305	-0.0258	-0.0526	-0.0494
Ahead ( $h = 1$ )	(-0.62)	(-0.65)	(-0.22)	(-0.19)	(-1.93)	(-1.81)
Non-Homeowners						
	Equity		Gold		Housing	
Horizons	FE	FE-TE	FE	FE-TE	FE	FE-TE
One Month	-0.112	-0.141	0.0965	0.0604	-0.203	-0.223
Ahead ( $h = 1$ )	(-0.68)	(-0.86)	(0.44)	(0.27)	(-1.86)	(-2.06)
Three Months	-0.179	-0.198*	-0.0729	-0.0996	-0.0818*	-0.0897*
Ahead ( $h = 1$ )	(-1.83)	(-2.04)	(-0.59)	(-0.81)	(-2.05)	(-2.27)
One Year	-0.202***	-0.210***	-0.185**	-0.190**	-0.0493***	-0.0507***
Ahead ( $h = 1$ )	(-4.59)	(-4.76)	(-3.06)	(-3.14)	(-3.69)	(-3.80)

Fixed effect (FE) estimates of  $\beta^{(h)}$  in the panel regression  $\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \beta^{(h)}x_{it} + u_{it}^{(h)}$  are obtained with and without time effects (FE-TE) using an unbalanced panel of respondents over 11 months, March 2012 to January 2013.

The regressions for homeowners are estimated using 2,910 respondents and 20,602 responses.

The regressions for non-homeowners are estimated using 2,061 respondents and 15,359 responses.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively. Standard errors are robust to heteroskedasticity and residual serial correlation.

Then we estimate the panel data model

$$\hat{\pi}_{i,t+h|t}^e = \alpha^{(h)} + \tilde{\mathbf{z}}_i' \boldsymbol{\gamma}^{(h)} + \beta^{(h)} x_{it} + \varepsilon_{i,t+h} + \psi_i^{(h)},$$

where the variables are the same as previously defined, except for  $\tilde{\mathbf{z}}_i$ , which now includes a home-ownership dummy in addition to the previously considered time-invariant individual characteristics. FEF and RE estimates of the model are presented in tables [S28-S27](#). Looking at the RE estimates in Tables [S25-S27](#), we see that homeowners form slightly higher equity price expectations than non-homeowners for the three month and one year expectation horizons. There are no significant effects for gold expectations, and the effects for housing are positive after controlling for MSA fixed effects. Looking at the FEF estimates in Table [S28](#), we see that the equity price expectations for three month and one year horizons are higher for homeowners, there are no significant effects for gold, and the one month house price expectations for homeowners are lower.

Table S25: Random Effect Estimates of  $\beta^{(h)}$  and  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Equity for Samples with Home-ownership Indicators

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead			Three Months Ahead			One Year Ahead					
$x_{it}$	-0.197 (0.135)	-0.222* (0.134)	-0.180 (0.136)	-0.205** (0.0799)	-0.220*** (0.0795)	-0.192** (0.0805)	-0.207*** (0.0802)	-0.190*** (0.0388)	-0.196*** (0.0389)	-0.184*** (0.0392)	-0.189*** (0.0392)	
Female	0.121 (0.255)	0.118 (0.255)	0.147 (0.260)	0.448*** (0.159)	0.442*** (0.159)	0.488*** (0.163)	0.482*** (0.163)	0.431*** (0.0836)	0.427*** (0.0836)	0.447*** (0.0852)	0.444*** (0.0852)	
$\ln age$	-0.894* (0.505)	-0.877* (0.506)	-0.829* (0.503)	-1.157*** (0.295)	-1.167*** (0.296)	-1.113*** (0.294)	-1.118*** (0.295)	-0.842*** (0.152)	-0.854*** (0.152)	-0.792*** (0.153)	-0.800*** (0.153)	
Education	-0.331 (0.268)	-0.332 (0.269)	-0.575** (0.270)	-0.489*** (0.163)	-0.495*** (0.163)	-0.620*** (0.166)	-0.627*** (0.166)	-0.360*** (0.0833)	-0.363*** (0.0834)	-0.418*** (0.0859)	-0.422*** (0.0860)	
$\ln income$	-0.505** (0.211)	-0.505** (0.212)	-0.510** (0.216)	-0.453*** (0.141)	-0.458*** (0.142)	-0.469*** (0.144)	-0.474*** (0.144)	-0.284*** (0.0744)	-0.290*** (0.0744)	-0.294*** (0.0749)	-0.299*** (0.0749)	
Asian	-0.309 (0.976)	-0.320 (0.976)	-0.462 (1.008)	0.333 (0.601)	0.336 (0.601)	0.264 (0.636)	0.261 (0.634)	0.105 (0.286)	0.115 (0.285)	0.120 (0.303)	0.122 (0.302)	
Black	0.983 (0.639)	0.984 (0.640)	0.648 (0.624)	1.628*** (0.381)	1.647*** (0.382)	1.444*** (0.377)	1.461*** (0.378)	1.210*** (0.200)	1.228*** (0.200)	1.118*** (0.204)	1.132*** (0.204)	
Hispanic/Latino	0.886 (0.587)	0.879 (0.584)	0.408 (0.617)	1.137*** (0.335)	1.159*** (0.334)	0.877** (0.362)	0.880** (0.362)	0.703*** (0.159)	0.731*** (0.159)	0.574*** (0.174)	0.581*** (0.174)	
Homeowner	0.233 (0.376)	0.236 (0.376)	0.256 (0.393)	0.527** (0.220)	0.540** (0.220)	0.554** (0.227)	0.562** (0.227)	0.373*** (0.112)	0.384*** (0.113)	0.410*** (0.115)	0.415*** (0.115)	
Time Dummies	No	Yes	No	No	Yes	No	Yes	No	Yes	No	Yes	
MSA Dummies	No	No	Yes	No	No	Yes	Yes	No	No	Yes	Yes	

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)} x_{it} + \mathbf{z}_i' \gamma^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 3,325 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 20,663$ ,  $T_{min} = 1$ ,  $T_{p25} = 3$ ,  $T_{p50} = 5$ ,  $T_{p75} = 10$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\*, and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Table S26: Random Effect Estimates of  $\beta^{(h)}$  and  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Gold for Samples with Home-ownership Indicators

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead				Three Months Ahead				One Year Ahead			
$x_{it}$	0.410** (0.184)	0.391** (0.185)	0.425** (0.186)	0.406** (0.187)	0.0352 (0.109)	0.0178 (0.110)	0.0474 (0.110)	0.0301 (0.111)	-0.150*** (0.0552)	-0.155*** (0.0553)	-0.144*** (0.0554)	-0.149*** (0.0555)
Female	0.681** (0.330)	0.673** (0.330)	0.648* (0.336)	0.641* (0.336)	0.791*** (0.212)	0.787*** (0.212)	0.819*** (0.214)	0.816*** (0.214)	0.517*** (0.108)	0.515*** (0.108)	0.546*** (0.108)	0.545*** (0.109)
$\ln age$	-3.306*** (0.639)	-3.319*** (0.640)	-3.391*** (0.640)	-3.396*** (0.640)	-2.700*** (0.399)	-2.703*** (0.399)	-2.691*** (0.400)	-2.688*** (0.401)	-1.513*** (0.198)	-1.512*** (0.198)	-1.520*** (0.198)	-1.517*** (0.198)
Education	-1.400*** (0.332)	-1.399*** (0.332)	-1.384*** (0.336)	-1.386*** (0.335)	-1.306*** (0.210)	-1.307*** (0.210)	-1.275*** (0.212)	-1.277*** (0.212)	-0.774*** (0.106)	-0.774*** (0.106)	-0.770*** (0.108)	-0.771*** (0.108)
$\ln income$	-1.672*** (0.302)	-1.685*** (0.302)	-1.741*** (0.303)	-1.753*** (0.302)	-1.233*** (0.193)	-1.240*** (0.193)	-1.221*** (0.192)	-1.228*** (0.192)	-0.671*** (0.0944)	-0.673*** (0.0944)	-0.656*** (0.0923)	-0.657*** (0.0923)
Asian	0.750 (1.073)	0.786 (1.070)	0.839 (1.093)	0.857 (1.089)	0.582 (0.686)	0.598 (0.684)	0.724 (0.699)	0.732 (0.696)	0.414 (0.363)	0.419 (0.363)	0.516 (0.366)	0.519 (0.365)
Black	2.103** (0.845)	2.141** (0.846)	1.872** (0.831)	1.901** (0.831)	1.851*** (0.506)	1.870*** (0.507)	1.707*** (0.502)	1.722*** (0.502)	1.084*** (0.231)	1.091*** (0.231)	1.031*** (0.233)	1.037*** (0.234)
Hispanic/Latino	0.988 (0.670)	1.061 (0.671)	0.451 (0.753)	0.476 (0.752)	0.793* (0.407)	0.830** (0.407)	0.411 (0.462)	0.422 (0.461)	0.497** (0.194)	0.507*** (0.195)	0.321 (0.217)	0.323 (0.217)
Homeowner	-0.119 (0.475)	-0.0992 (0.474)	-0.195 (0.486)	-0.187 (0.486)	0.163 (0.288)	0.173 (0.288)	0.228 (0.294)	0.233 (0.294)	0.135 (0.142)	0.138 (0.142)	0.197 (0.145)	0.199 (0.145)
Time Dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies	No	No	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)}x_{it} + \mathbf{z}_i'\gamma^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 3,325 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 20,663$ ,  $T_{min} = 1$ ,  $T_{p25} = 3$ ,  $T_{p50} = 5$ ,  $T_{p75} = 10$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\*, and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Table S27: Random Effect Estimates of  $\beta^{(h)}$  and  $\gamma^{(h)}$  in the Panel Regressions of Individual Expected Price Changes on Belief Valuation Indicators for Housing for Samples with Home-ownership Indicators

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$											
	One Month Ahead				Three Months Ahead				One Year Ahead			
$x_{it}$	-0.256*** (0.0777)	-0.276*** (0.0773)	-0.321*** (0.0672)	-0.338*** (0.0671)	-0.106*** (0.0304)	-0.113*** (0.0305)	-0.128*** (0.0284)	-0.135*** (0.0286)	-0.0658*** (0.0112)	-0.0664*** (0.0113)	-0.0696*** (0.0111)	-0.0703*** (0.0112)
Female	0.0887 (0.200)	0.0864 (0.200)	-0.0358 (0.105)	-0.0334 (0.106)	0.0289 (0.0751)	0.0283 (0.0750)	-0.0178 (0.0497)	-0.0167 (0.0497)	0.0357 (0.0273)	0.0356 (0.0273)	0.0205 (0.0238)	0.0208 (0.0238)
$\ln age$	2.285*** (0.354)	2.286*** (0.353)	0.116 (0.163)	0.137 (0.163)	0.812*** (0.132)	0.812*** (0.131)	0.0949 (0.0811)	0.101 (0.0811)	0.259*** (0.0485)	0.261*** (0.0485)	0.0847*** (0.0416)	0.0875*** (0.0416)
Education	0.124 (0.202)	0.123 (0.201)	-0.00314 (0.108)	-0.000636 (0.108)	0.114 (0.0746)	0.114 (0.0745)	0.0497 (0.0499)	0.0509 (0.0499)	0.0353 (0.0269)	0.0353 (0.0269)	0.00878 (0.0241)	0.00915 (0.0241)
$\ln income$	0.712*** (0.169)	0.712*** (0.169)	0.433*** (0.0933)	0.441*** (0.0931)	0.252*** (0.0649)	0.253*** (0.0647)	0.170*** (0.0448)	0.173*** (0.0448)	0.0695*** (0.0249)	0.0703*** (0.0249)	0.0532*** (0.0223)	0.0544*** (0.0224)
Asian	-1.708** (0.836)	-1.727** (0.834)	-0.601 (0.407)	-0.617 (0.409)	-0.466 (0.290)	-0.473 (0.290)	-0.121 (0.171)	-0.127 (0.172)	-0.0167 (0.102)	-0.0187 (0.103)	0.0509 (0.0876)	0.0491 (0.0877)
Black	-0.946** (0.440)	-0.948** (0.440)	-0.275 (0.262)	-0.287 (0.262)	-0.260 (0.164)	-0.262 (0.164)	-0.0424 (0.120)	-0.0478 (0.120)	-0.0195 (0.0591)	-0.0201 (0.0591)	0.0382 (0.0553)	0.0370 (0.0553)
Hispanic/Latino	-2.671*** (0.393)	-2.685*** (0.393)	-0.608*** (0.197)	-0.627*** (0.197)	-0.826*** (0.149)	-0.832*** (0.149)	-0.157 (0.0968)	-0.165* (0.0969)	-0.1115** (0.0533)	-0.118** (0.0534)	0.0273 (0.0488)	0.0249 (0.0488)
Homeowner	-0.529* (0.277)	-0.524* (0.276)	0.283* (0.151)	0.283* (0.150)	-0.104 (0.104)	-0.103 (0.103)	0.179** (0.0710)	0.179** (0.0709)	0.0510 (0.0381)	0.0505 (0.0381)	0.127*** (0.0334)	0.127*** (0.0334)
Time Dummies	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
MSA Dummies	No	No	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)} x_{it} + \mathbf{z}_i' \gamma^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 3,325 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 20,663$ ,  $T_{min} = 1$ ,  $T_{p25} = 3$ ,  $T_{p50} = 5$ ,  $T_{p75} = 10$ ,  $T_{max} = 11$

Random effect estimates with standard errors clustered at individual level.

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Table S28: Fixed Effects Filtered Estimates of Price Expectation Equations for Samples with Home-ownership Indicators

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$							
	One Month Ahead			Three Months Ahead			One Year Ahead	
	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Housing
$\beta^{(h)}$	-0.153 (0.156)	0.271 (0.213)	-0.194** (0.085)	-0.166* (0.090)	-0.021 (0.121)	-0.069** (0.033)	-0.163*** (0.043)	-0.050*** (0.012)
Female ( $\gamma_3^{(h)}$ )	0.056 (0.297)	0.621* (0.359)	0.108 (0.207)	0.437** (0.177)	0.771*** (0.222)	0.038 (0.078)	0.427*** (0.090)	0.039 (0.029)
ln age ( $\gamma_1^{(h)}$ )	-1.171** (0.549)	-3.546*** (0.698)	2.315*** (0.364)	-1.308*** (0.316)	-2.774*** (0.416)	0.821*** (0.137)	-0.870*** (0.159)	0.260*** (0.051)
Education ( $\gamma_7^{(h)}$ )	-0.369 (0.316)	-1.410*** (0.368)	0.126 (0.211)	-0.534*** (0.183)	-1.320*** (0.223)	0.117 (0.078)	-0.389*** (0.089)	0.032 (0.028)
ln income ( $\gamma_2^{(h)}$ )	-0.568** (0.240)	-1.709*** (0.333)	0.733*** (0.175)	-0.483*** (0.153)	-1.236*** (0.202)	0.260*** (0.068)	-0.291*** (0.078)	0.069*** (0.026)
Asian ( $\gamma_4^{(h)}$ )	-0.639 (1.197)	0.331 (1.271)	-1.676* (0.863)	0.229 (0.661)	0.470 (0.736)	-0.443 (0.298)	0.070 (0.299)	-0.007 (0.104)
Black ( $\gamma_5^{(h)}$ )	0.811 (0.706)	1.930** (0.895)	-0.934** (0.448)	1.601*** (0.404)	1.822*** (0.527)	-0.255 (0.169)	1.190*** (0.208)	-0.020 (0.061)
Hispanic/Latino ( $\gamma_6^{(h)}$ )	0.812 (0.691)	0.894 (0.738)	-2.663*** (0.400)	1.105*** (0.369)	0.784* (0.427)	-0.829*** (0.153)	0.711*** (0.168)	-0.117** (0.055)
Homeowner ( $\gamma_8^{(h)}$ )	0.207 (0.418)	-0.143 (0.522)	-0.551* (0.287)	0.525** (0.238)	0.160 (0.305)	-0.118 (0.109)	0.389*** (0.119)	0.049 (0.040)

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)} x_{it} + \mathbf{z}_i' \boldsymbol{\gamma}^{(h)} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 3,325 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 20,663$ ,  $T_{min} = 1$ ,  $T_{p25} = 3$ ,  $T_{p50} = 5$ ,  $T_{p75} = 10$ ,  $T_{max} = 11$

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Estimates of  $\boldsymbol{\gamma}^{(h)}$  are obtained using the FE Filtered estimator or Pesaran and Zhou (2018).

Table S29: Fixed Effects Filtered Estimates of Price Expectation Equations for Samples with Home-Ownership Indicators and MSA Dummies

	Dependent variable: $\hat{\pi}_{i,t+h t}^e$								
	One Month Ahead			Three Months Ahead			One Year Ahead		
	Equity	Gold	Housing	Equity	Gold	Housing	Equity	Gold	Housing
$\beta^{(h)}$	-0.153 (0.156)	0.271 (0.213)	-0.194** (0.085)	-0.166* (0.090)	-0.021 (0.121)	-0.069** (0.033)	-0.163*** (0.043)	-0.137** (0.060)	-0.050*** (0.012)
Female ( $\gamma_3^{(h)}$ )	0.074 (0.299)	0.579 (0.364)	-0.017 (0.121)	0.478*** (0.180)	0.799*** (0.224)	-0.007 (0.055)	0.442*** (0.091)	0.540*** (0.111)	0.025 (0.025)
ln age ( $\gamma_1^{(h)}$ )	-1.119** (0.535)	-3.660*** (0.692)	0.111 (0.191)	-1.266*** (0.311)	-2.779*** (0.414)	0.085 (0.090)	-0.815*** (0.159)	-1.527*** (0.200)	0.082* (0.044)
Education ( $\gamma_7^{(h)}$ )	-0.600* (0.316)	-1.399*** (0.371)	-0.036 (0.125)	-0.662*** (0.185)	-1.295*** (0.224)	0.043 (0.055)	-0.444*** (0.092)	-0.784*** (0.111)	0.003 (0.025)
ln income ( $\gamma_2^{(h)}$ )	-0.594** (0.241)	-1.793*** (0.330)	0.501*** (0.111)	-0.509*** (0.154)	-1.232*** (0.199)	0.188*** (0.050)	-0.305*** (0.078)	-0.658*** (0.094)	0.054** (0.023)
Asian ( $\gamma_4^{(h)}$ )	-0.788 (1.208)	0.438 (1.265)	-0.728 (0.524)	0.158 (0.691)	0.617 (0.746)	-0.131 (0.194)	0.083 (0.315)	0.476 (0.381)	0.055 (0.090)
Black ( $\gamma_5^{(h)}$ )	0.542 (0.681)	1.763** (0.870)	-0.298 (0.293)	1.439*** (0.394)	1.697*** (0.518)	-0.045 (0.129)	1.107*** (0.209)	1.021*** (0.237)	0.038 (0.058)
Hispanic/Latino ( $\gamma_6^{(h)}$ )	0.358 (0.716)	0.345 (0.834)	-0.695*** (0.223)	0.855** (0.400)	0.382 (0.488)	-0.193* (0.106)	0.585*** (0.185)	0.315 (0.224)	0.017 (0.051)
Homeowner ( $\gamma_8^{(h)}$ )	0.219 (0.429)	-0.244 (0.529)	0.263 (0.178)	0.539** (0.244)	0.212 (0.309)	0.167** (0.080)	0.415*** (0.122)	0.210 (0.150)	0.128*** (0.036)
MSA Dummies	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

The estimates reported refer to the panel regressions  $\hat{\pi}_{i,t+h|t}^e = \beta^{(h)}x_{it} + \alpha_i^{(h)} + \varepsilon_{i,t+h}$  using an unbalanced panel of 3,325 respondents over 11 months, March 2012 to January 2013.

$\hat{\pi}_{i,t+h|t}^e$  is expressed in per cent per quarter for all  $h$ .

$N = 20,663$ ,  $T_{min} = 1$ ,  $T_{p25} = 3$ ,  $T_{p50} = 5$ ,  $T_{p75} = 10$ ,  $T_{max} = 11$

Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively.

Estimates of  $\gamma^{(h)}$  are obtained using the FE Filtered estimator of Pesaran and Zhou (2018).



## S20 Predictive value of bubble and crash indicators - FE estimates

In this section we present additional results on prediction with FE estimates. Note that since we do not need the data from April-May 2012 to initiate moment conditions in this case, we can add these months to the sample. Hence, for the FE prediction, we consider the sample periods  $\mathcal{T}_1$ - $\mathcal{T}_4$ , as well as the periods  $\mathcal{T}_1^0$ - $\mathcal{T}_4^0$  defined analogously as the former but also includes the months of April and May 2012.

Table S30: **FE estimates of dynamic panel regressions ( $M_1$ ,  $M_2$ , and  $M_3$ ) of realized house price changes (48 MSAs, over the period June 2012 to February 2013)**

	One Month ( $h = 1$ )			Three Months ( $h = 3$ )			One Year ( $h = 12$ )		
	$M_1$	$M_2$	$M_3$	$M_1$	$M_2$	$M_3$	$M_1$	$M_2$	$M_3$
$\pi_{st}$	0.689*** (0.0259)	0.715*** (0.0283)	0.716*** (0.0280)	0.686*** (0.0259)	0.695*** (0.0274)	0.696*** (0.0267)	0.684*** (0.0258)	0.726*** (0.0339)	0.722*** (0.0320)
$\hat{\pi}_{s,t+h t}^e$	0.0167** (0.00751)	0.0052 (0.0134)		0.0600*** (0.0207)	0.00956 (0.0368)		0.184** (0.0791)	-0.114 (0.123)	
$B_{s,t+h t}$		0.784 (1.463)	0.939 (1.263)		1.246 (1.468)	1.352 (1.352)		1.229 (1.423)	0.915 (1.394)
$C_{s,t+h t}$		-4.600*** (1.452)	-4.593*** (1.448)		-5.716*** (1.817)	-5.765*** (1.782)		-8.781*** (2.251)	-8.205*** (2.169)
$B_{s,t+h t}^*$		4.239** (1.584)	4.207** (1.569)		5.519** (2.093)	5.469** (2.041)		3.741* (2.077)	3.853* (2.047)
$C_{s,t+h t}^*$		-8.598*** (2.239)	-8.645*** (2.226)		-9.132*** (3.101)	-9.165*** (3.063)		-12.09*** (3.832)	-12.02*** (3.826)

Dependent variable:  $\pi_{s,t+1}$  (in per cent per quarter). The panel regression is estimated using a FE estimator with heteroskedasticity-robust standard errors. The estimates are based on a balanced panel with  $N = 48$  and  $T = 9$ . Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels.

Table S31: **Forecasts comparisons of models  $M_2$  and  $M_3$  with respect to model  $M_1$  using FE estimates**

	$MSFE_{2:1}$	$MSFE_{3:1}$
one month	.9116	.9111
three months	.8790	.8788
one year	.9245	.9240
<b>DM statistic</b>		
	$DM_{2:1}$	$DM_{3:1}$
one month	-6.01	-6.06
three months	-6.51	-6.53
one year	-5.72	-5.76

See Table S20 and Section 6.2 for further details.

## S21 Sensitivity of the results to the choice of truncation filter

In this section we analyze the sensitivity of our results with respect to the choice of truncation filter. We use a truncation filter which is analogous to the original one, but where the thresholds for truncation are far less restrictive. For all expectations horizons (one month, three months and one year) and for all asset prices (equity, gold, housing) we remove respondents from our analysis if they report a zero expected price level for any of the survey questions, or report any expected price rises for equity or gold which are in excess of 1,000 per cent, or report expected price falls for equity or gold for all horizons of more than 95 per cent for all expectations horizons, or report expected house price rises in excess of 400 per cent, or if they report expected house price falls of more than 90 per cent for any horizon. For these thresholds around 10-16 per cent of the responses were filtered in any given survey wave, leaving us with 38,006 responses and 4,971 respondents.

In Table S32 we present summary statistics of individual expected price changes for the non-filtered responses. In Table S33 we present FE estimates of  $\beta^{(h)}$  in regressions of individual expected price changes on valuation indicators. Clearly, the results shown in Table S33 are affected by extreme outliers.

In Tables S34 and S35 we present summary statistics of MSA level variables and dynamic panel estimates of expected price changes. Note that due to the less restrictive filtering, the number of MSAs with at least 20 responses on average is increased from 48 to 50<sup>S9</sup>. In contrast to individual level regressions, the MSA level results, being based on average responses per MSA, are robust to the choice of the truncation filter.

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<sup>S9</sup>The additional MSAs are Birmingham-Hoover, AL and Knoxville, TN

Table S32: **Summary statistics of individual expected price changes**

expected price change		Mean	St. Dev.	Min	25 <sup>th</sup> percentile	Median	75 <sup>th</sup> percentile	Max
<b>original filter</b>								
equity	one month ahead	1.346	11.418	−99.900	0.000	0.000	2.000	200.000
	three months ahead	2.108	6.590	−32.500	0.000	0.667	3.333	83.333
	one year ahead	1.630	3.273	−8.325	0.083	0.833	2.083	25.000
gold	one month ahead	4.662	13.854	−99.000	0.000	0.300	5.000	200.000
	three months ahead	4.055	8.105	−33.167	0.000	1.667	6.667	100.000
	one year ahead	2.339	3.955	−8.325	0.000	0.833	4.167	25.000
housing	one month ahead	−2.750	6.704	−48.755	−1.373	0.000	0.000	95.078
	three months ahead	−0.866	2.571	−16.393	−1.006	0.000	0.088	32.936
	one year ahead	−0.098	0.977	−4.167	−0.435	0.023	0.222	8.333
<b>less restrictive filter</b>								
equity	one month ahead	2.178	29.539	−99.900	0.000	0.000	2.000	900.000
	three months ahead	2.984	13.895	−33.300	0.000	0.700	3.333	300.000
	one year ahead	2.143	5.973	−8.325	0.083	0.833	2.500	75.000
gold	one month ahead	5.752	30.716	−99.800	0.000	0.500	7.500	900.000
	three months ahead	5.140	15.444	−33.300	0.000	1.667	6.667	300.000
	one year ahead	2.963	6.953	−8.325	0.000	0.833	4.167	75.000
housing	one month ahead	−3.251	9.979	−90.000	−1.603	0.000	0.000	251.489
	three months ahead	−1.104	4.227	−30.000	−1.257	0.000	0.090	83.830
	one year ahead	−0.183	1.595	−7.500	−0.535	0.020	0.222	24.398

All statistics for the original filter are based on the sample of 4,971 respondents over 11 months. The panel is unbalanced, for the original filter the average number of observations per respondent is 7.23 and the total number of observations is 35,961. For the less restrictive filter the average number of observations per respondent is 7.65 and the total number of observations is 38,006.

Table S33: **Estimates of  $\beta^{(h)}$  in the panel regressions of individual expected price changes on their belief valuation indicators for different assets (equation (9) (9))**

Horizons	Equity	Gold	Housing
one month ahead ( $h = 1$ )	0.272 (0.462)	1.103* (0.494)	-0.514*** (0.113)
three months ahead ( $h = 3$ )	0.0202 (0.163)	0.976*** (0.255)	-0.0494 (0.0521)
one year ahead ( $h = 12$ )	0.00122 (0.0655)	0.224* (0.0975)	-0.0257 (0.0186)

Dependent variable:  $\hat{\pi}_{i,t+h|t}^e$ . FE estimates are computed based on equation  $\hat{\pi}_{i,t+h|t}^e = \alpha_i^{(h)} + \beta^{(h)}x_{it} + u_{it}^{(h)}$  with an unbalanced panel of 4,971 respondents over 11 months, March 2012 to January 2013.  $N = 38,006$ ,  $T_{min} = 1$ ,  $\bar{T} = 7.65$ ,  $T_{max} = 11$ . Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels, respectively. Standard errors are robust to heteroskedasticity and residual serial correlation.

Table S34: **Summary statistics of variables used in the realized house price change regressions**

	Mean	St. Dev.	Min	Pctl(25)	Median	Pctl(75)	Max
<b>original filter</b>							
$\pi_{st}$	1.726	2.565	-3.408	-0.251	1.401	3.464	10.084
$\hat{\pi}_{s,t+1 t}^e$	-2.181	5.462	-55.552	-2.869	-1.264	-0.159	6.543
$\hat{\pi}_{s,t+3 t}^e$	-0.678	1.991	-18.744	-1.173	-0.391	0.166	5.391
$\hat{\pi}_{s,t+12 t}^e$	0.063	0.682	-5.041	-0.207	0.145	0.426	2.525
$B_{s,t+1 t}$	0.177	0.112	0.000	0.088	0.164	0.250	0.591
$C_{s,t+1 t}$	0.186	0.117	0.000	0.089	0.174	0.265	0.527
$B_{s,t+1 t}^*$	0.167	0.091	0.000	0.104	0.165	0.199	0.552
$C_{s,t+1 t}^*$	0.193	0.098	0.000	0.146	0.187	0.250	0.475
$B_{s,t+3 t}$	0.160	0.104	0.000	0.076	0.148	0.231	0.591
$C_{s,t+3 t}$	0.134	0.099	0.000	0.051	0.117	0.193	0.473
$B_{s,t+3 t}^*$	0.153	0.086	0.000	0.095	0.153	0.184	0.515
$C_{s,t+3 t}^*$	0.141	0.082	0.000	0.097	0.136	0.180	0.409
$B_{s,t+12 t}$	0.159	0.105	0.000	0.076	0.148	0.227	0.591
$C_{s,t+12 t}$	0.073	0.070	0.000	0.022	0.052	0.108	0.350
$B_{s,t+12 t}^*$	0.155	0.088	0.000	0.093	0.149	0.182	0.539
$C_{s,t+12 t}^*$	0.079	0.057	0.000	0.041	0.074	0.100	0.350
<b>less restrictive filter</b>							
$\pi_{st}$	1.683	2.541	-3.408	-0.285	1.341	3.385	10.084
$\hat{\pi}_{s,t+1 t}^e$	-5.848	10.561	-70.010	-6.248	-1.995	-0.344	10.291
$\hat{\pi}_{s,t+3 t}^e$	-2.714	4.237	-24.493	-4.383	-1.075	-0.050	5.122
$\hat{\pi}_{s,t+12 t}^e$	-0.867	1.460	-8.656	-1.601	-0.506	0.134	2.389
$B_{s,t+1 t}$	0.181	0.110	0.000	0.093	0.167	0.250	0.553
$C_{s,t+1 t}$	0.183	0.117	0.000	0.085	0.172	0.264	0.518
$B_{s,t+1 t}^*$	0.167	0.088	0.000	0.103	0.161	0.200	0.538
$C_{s,t+1 t}^*$	0.191	0.094	0.000	0.150	0.185	0.243	0.463
$B_{s,t+3 t}$	0.162	0.102	0.000	0.083	0.152	0.227	0.542
$C_{s,t+3 t}$	0.133	0.099	0.000	0.050	0.116	0.200	0.464
$B_{s,t+3 t}^*$	0.153	0.083	0.000	0.095	0.154	0.185	0.492
$C_{s,t+3 t}^*$	0.140	0.078	0.000	0.097	0.133	0.178	0.404
$B_{s,t+12 t}$	0.159	0.101	0.000	0.081	0.146	0.227	0.542
$C_{s,t+12 t}$	0.074	0.071	0.000	0.022	0.056	0.108	0.341
$B_{s,t+12 t}^*$	0.153	0.084	0.000	0.091	0.148	0.181	0.515
$C_{s,t+12 t}^*$	0.079	0.055	0.000	0.043	0.072	0.098	0.341

The statistics for the original filter are based on a sample of 48 MSAs and 11 months: April 2012 to February 2013.

The statistics for the less restrictive filter are based on a sample of 50 MSAs and 11 months: April 2012 to February 2013.

$\pi_{st}$  and  $\hat{\pi}_{s,t+h|t}^e$  for  $h = 1, 3, 12$  are expressed in per cent per quarter.

The indicators  $B_{s,t+h|t}$ ,  $C_{s,t+h|t}$ ,  $B_{s,t+h|t}^*$ ,  $C_{s,t+h|t}^*$  for  $h = 1, 3, 12$  are fractions between 0 and 1.

Table S35: **Dynamic panel regressions of realized house prices by MSAs (over the period June 2012 to February 2013)**

	One Month ( $h = 1$ )			Three Months ( $h = 3$ )			One Year ( $h = 12$ )		
	$M_1$	$M_2$	$M_3$	$M_1$	$M_2$	$M_3$	$M_1$	$M_2$	$M_3$
<b>original truncation filter</b>									
$\pi_{st}$	0.712*** (0.00872)	0.765*** (0.00555)	0.771*** (0.00564)	0.704*** (0.00772)	0.736*** (0.00732)	0.741*** (0.00346)	0.721*** (0.00528)	0.792*** (0.00521)	0.798*** (0.00675)
$\hat{\pi}_{s,t+h t}^e$	0.0159*** (0.00231)	-0.0118** (0.00521)		0.0513*** (0.00697)	-0.0115 (0.0123)		-0.0924*** (0.0217)	-0.247*** (0.0490)	
$B_{s,t+h t}$		2.018*** (0.637)	1.669*** (0.504)		2.921*** (1.020)	2.841*** (0.971)		1.825 (1.158)	2.174*** (0.663)
$C_{s,t+h t}$		-8.623*** (0.736)	-8.836*** (0.680)		-8.395*** (0.622)	-8.638*** (0.593)		-14.36*** (1.659)	-13.02*** (1.583)
$B_{s,t+h t}^*$		3.529*** (0.650)	3.742*** (0.874)		8.410*** (0.991)	8.401*** (0.927)		3.452*** (0.543)	3.564*** (0.696)
$C_{s,t+h t}^*$		-11.84*** (0.874)	-11.99*** (0.656)		-9.669*** (1.245)	-10.04*** (1.198)		-16.83*** (1.470)	-18.84*** (2.270)
<b>less restrictive truncation filter</b>									
$\pi_{st}$	0.720*** (0.00749)	0.767*** (0.00504)	0.773*** (0.00517)	0.733*** (0.00696)	0.725*** (0.00728)	0.731*** (0.00459)	0.712*** (0.00835)	0.775*** (0.00662)	0.780*** (0.00737)
$\hat{\pi}_{s,t+h t}^e$	0.0181*** (0.00175)	0.00442*** (0.00169)		0.0580*** (0.00522)	-0.00821 (0.00591)		0.174*** (0.0154)	-0.0135 (0.0102)	
$B_{s,t+h t}$		2.161*** (0.836)	2.282*** (0.629)		3.832*** (0.752)	3.712*** (0.986)		2.669** (1.080)	2.513*** (0.668)
$C_{s,t+h t}$		-7.645*** (0.753)	-8.043*** (0.739)		-7.431*** (0.891)	-7.309*** (0.619)		-11.59*** (1.006)	-11.55*** (0.764)
$B_{s,t+h t}^*$		6.767*** (0.869)	7.358*** (0.826)		10.93*** (0.601)	12.02*** (0.993)		5.146*** (0.964)	5.518*** (0.682)
$C_{s,t+h t}^*$		-10.20*** (1.186)	-10.54*** (0.510)		-8.876*** (1.044)	-9.276*** (0.789)		-15.65*** (1.574)	-16.03*** (1.395)

Dependent variable:  $\pi_{s,t+1}$  (in per cent per quarter). The panel regression is estimated using a two-step GMM estimator (Arellano and Bond (1991)) using the moment conditions specified in Section S5 with heteroskedasticity-robust standard errors. Observations from the first two survey waves April to May 2012 are used to initialize moment conditions. The estimates with the original truncation filter are based on a balanced panel with  $N = 48$  and  $T = 9$ . The estimates with the less restrictive truncation filter are based on a balanced panel with  $N = 50$  and  $T = 9$ . Standard errors are in parentheses, \*, \*\* and \*\*\* denote statistical significance at 10%, 5% and 1% levels.

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