

GABRIELLA SANTANGELO

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Current Positions:

Assistant Professor, Department of Economics, University of Cambridge, 2016-
Fellow, St John's College, University of Cambridge, 2016-

Education:

Ph.D., Economics, Yale University, 2016
Dissertation: "Firms in Rural Economies"
Advisors: Mark Rosenzweig, Christopher Udry, Nancy Qian
M.Phil., Economics, Yale University, 2013
M.A., Economics, Yale University, 2012
M.Sc. (*summa cum laude*), Economics, Bocconi University, 2010
B.Sc. (*summa cum laude*), Economics, Bocconi University, 2007

Fellowships, Honors and Awards:

John Hay Whitney Fellowship, 2015-2016
Sasakawa Young Leaders Fellowship Fund (SYLFF) Scholarship, 2014-2015
Ethel Boies Morgan Fellowship, 2014-2015
Charles V. Hickox Fellowship, 2013-2014
Sasakawa Young Leaders Fellowship Fund (SYLFF) Award, 2012-2013
Yale University Graduate Fellowship, 2010-2016
Yale University Economic Growth Center Fellowship, 2010-2014
Bocconi Scholarship for Outstanding Students, Bocconi University, 2007-2009

Working Papers:

"Does Schooling Cause Structural Transformation?", with Tommaso Porzio (February 2019)

“Firms and Farms: The Impact of Agricultural Productivity on the Local Indian Economy”
(January 2016)

Work In Progress:

“Buy from Your Kin: Microenterprise Customer Base, Productivity and Market Power”

“Does Agricultural Volatility Change the Selection into Entrepreneurship?”

“The Role of Trust in Healthcare: Evidence from Childbirth”, with Nancy Qian

Research Grants:

Private Enterprise Development in Low-Income Countries (PEDL) Exploratory Research Grant, “*Buy from Your Kin: Microenterprise Customer Base, Productivity and Market Power*”, 2015, \$32,000

Sasakawa Young Leaders Fellowship Fund (SYLFF) Research Grant, “*Firms and Farms: The Impact of Agricultural Productivity on the Local Indian Economy*”, 2015, \$8,659

Teaching Experience:

Lecturer, University of Cambridge

Graduate:

Development Economics (S500), Lent 2019

Undergraduate:

Trade and Development (Part IIA, Paper 4), Michaelmas 2016, 2017, 2018

Economics of Developing Countries (Part IIB, Paper 8), Michaelmas 2016, 2017, 2018

Teaching Fellow, Yale University

Intermediate Microeconomics (Econ 121), Instructor: Larry Samuelson, Fall 2014

Econometrics and Data Analysis (Econ 131), Instructor: Nancy Qian, Spring 2014

Economics of Poverty Alleviation (Econ 327), Instructor: Dean Karlan, Spring 2013

Econometrics and Data Analysis (Econ 131), Instructor: David Atkin, Fall 2012, 2013

Research and Work Experience:

Visiting Scholar, Einaudi Institute for Economics and Finance, Summer 2017 and 2018

Research Assistant to David Atkin and Daniel Keniston, Yale University, 2012-2014

Research Assistant to Paola Sapienza and Luigi Zingales, Kellogg School of Management and Booth School of Business, 2009-2010

Visiting Scholar, Kellogg School of Management, Finance Department, 2009-2010

Research Assistant to Tommaso Nannicini, Roberto Perotti and Guido Tabellini, Bocconi University, 2008-2009

Intern, Statistics Division, United Nations Economic and Social Commission for Asia and the Pacific, Bangkok, 2008

Referee Service: *Review of Economic Studies, Journal of the European Economic Association, Journal of Development Economics, Economic Journal, World Development*

Seminar and Conference Presentations:

2019 (scheduled): Oxford University, UPF, India-China Conference (University of Warwick), University of Kent

2018: Barcelona GSE (V Calvó-Armengol International Prize Workshop), University of Cambridge (Workshop on Firms in Development)

2017: CEPR/IGC Conference on Labor Markets in Developing Countries, Barcelona GSE Summer Forum, University of Edinburgh (Workshop on Agricultural Productivity, Rural-Urban Migration, and Structural Transformation), EEA-ESEM Lisbon, 18th International Economic Association World Congress (Mexico), Einaudi Institute for Economics and Finance, University of Warwick, NEUDC (Tufts University)

2016: University of Southern California, University of Zurich, Bocconi University, Toulouse School of Economics, Stockholm University, University of Oxford, University of California Davis (Economics and ARE), Einaudi Institute for Economics and Finance, Queen Mary, Collegio Carlo Alberto, University of Cambridge, KU Leuven, Bank of Italy

Before 2016: 11th Annual Conference on Economic Growth and Development (Indian Statistical Institute, 2015), NEUDC (Brown University, 2015), 17th International Economic Association World Congress (Jordan, 2014)

Policy Outreach Presentations:

Conference on “Leveraging Research for Entrepreneurship Development and Innovation in Tamil Nadu”, Chennai, September 2017

Department Service:

Committee of Management of the Centre of South Asian Studies, 2017-

Treasurer of the Cambridge University International Development Society, 2016-

Director of Studies for the MPhil in Economics, 2016-

Search Committee, 2018-

Chair of Library Committee, 2018-

Empirical Micro Seminar Coordinator, 2017-

PhD Students Workshop Organizer, 2018-

CPGS Examiner, 2017-

Undergraduate and MPhil dissertation advisor, 2016-

College Service:

Director of Studies for Economics students, 2017-

Supervisor for Economics students, 2016-

Admissions, 2017-

Finance Committee, 2018-

Finance Strategy Committee, 2018-

Estates Committee, 2017-

Co-curricular Committee, 2018-

Workshops and Conferences Organized:

“An Evening of Indian Development”, Cambridge-INET, November 13, 2018

4th Rome Junior Conference on Applied Microeconomics, EIEF, Rome, June 20-21, 2018

Workshop on “Firms in Development”, St John’s College, Cambridge, June 11-12, 2018

Languages:

Italian (native), English (fluent), Spanish (fluent)

References:

Prof. Mark Rosenzweig (Yale University, mark.rosenzweig@yale.edu)

Prof. Christopher Udry (Northwestern University, christopher.udry@northwestern.edu)

Prof. Nancy Qian (Northwestern University, nancy.qian@kellogg.northwestern.edu)

Prof. David Atkin (MIT, atkin@mit.edu)