GABRIELLA SANTANGELO

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Current Positions:

Associate Professor (with tenure), Faculty of Economics, University of Cambridge, 2023-Fellow, St John's College, University of Cambridge, 2016-

Past Positions:

Assistant Professor, Faculty of Economics, University of Cambridge, 2016-2022

Visiting Positions:

Boston University, Institute for Economic Development, Fall 2019 Einaudi Institute for Economics and Finance, Rome, Summer 2017, 2018 and 2019 Kellogg School of Management, Finance Department, 2009-2010

Education:

Ph.D., Economics, Yale University, 2016

Dissertation: "Firms in Rural Economies"

Advisors: Mark Rosenzweig, Christopher Udry, Nancy Qian

M.Phil., Economics, Yale University, 2013

M.A., Economics, Yale University, 2012

M.Sc. (summa cum laude), Economics, Bocconi University, 2010

B.Sc. (summa cum laude), Economics, Bocconi University, 2007

Fellowships, Honors and Awards:

John Hay Whitney Fellowship, 2015-2016

Sasakawa Young Leaders Fellowship Fund (SYLFF) Scholarship, 2014-2015

Ethel Boies Morgan Fellowship, 2014-2015

Charles V. Hickox Fellowship, 2013-2014

Sasakawa Young Leaders Fellowship Fund (SYLFF) Award, 2012-2013

Yale University Graduate Fellowship, 2010-2016

Yale University Economic Growth Center Fellowship, 2010-2014 Bocconi Scholarship for Outstanding Students, Bocconi University, 2007-2009

Publications:

"The Human Side of Structural Transformation", with Tommaso Porzio (Columbia Business School) and Federico Rossi (Warwick) – *American Economic Review, 2022*

Working Papers:

"Firms and Farms: The Local Effects of Farm Income on Firms' Demand" – CWPE, 2019

Work in Progress:

Firms in Developing Countries

"Buy from Your Kin: Microenterprise Customer Base, Productivity and Market Power" (Pilot completed, report and preliminary findings available upon request)

"Does Agricultural Volatility Change the Selection into Entrepreneurship?" (Draft available upon request)

Economics and Culture

"The Role of Trust in Healthcare: Evidence from Childbirth", with Nancy Qian (Northwestern University) and Jaya Wen (HBS)

"The Impact of Mandatory Military Service on Cultural Assimilation and Labor Mobility: Evidence from Italy"

Structural Transformation

"Piecemeal Structural Transformation"

"Female Labor Force Participation and Structural Transformation"

Research Grants:

CEPR-DFID Private Enterprise Development in Low-Income Countries (PEDL) Exploratory Research Grant, "Buy from Your Kin: Microenterprise Customer Base, Productivity and Market Power", 2015, \$32,000

Sasakawa Young Leaders Fellowship Fund (SYLFF) Research Grant, "Firms and Farms: The Impact of Agricultural Productivity on the Local Indian Economy", 2015, \$8,659

Teaching Experience:

Lecturer, University of Cambridge

Graduate:

Development Economics (S500), 2019

Undergraduate:

Trade and Development (Part IIA, Paper 4), 2016-

Economics of Developing Countries (Part IIB, Paper 8), 2016-

Public Economics (Part IIB, Paper 7), 2022-

Teaching Fellow, Yale University

Intermediate Microeconomics (Econ 121), Instructor: Larry Samuelson, Fall 2014 Econometrics and Data Analysis (Econ 131), Instructor: Nancy Qian, Spring 2014 Economics of Poverty Alleviation (Econ 327), Instructor: Dean Karlan, Spring 2013 Econometrics and Data Analysis (Econ 131), Instructor: David Atkin, Fall 2012, 2013

Research and Work Experience:

Research Assistant to David Atkin and Daniel Keniston, Yale University, 2012-2014 Research Assistant to Paola Sapienza and Luigi Zingales, Kellogg School of Management and Booth School of Business, 2009-2010

Research Assistant to Tommaso Nannicini, Roberto Perotti and Guido Tabellini, Bocconi University, 2008-2009

Intern, Statistics Division, United Nations Economic and Social Commission for Asia and the Pacific, Bangkok, 2008

Seminar and Conference Presentations:

2021-2022: (maternity leave)

2020 (postponed because of COVID lockdown): CEMFI, Carlos III, Autonoma de Barcelona, AEA Meetings "Causes and Consequences of Changes in Agricultural Productivity" (declined), Universitat de Barcelona, University of Oslo

2020: Royal Holloway University

2019: Boston University, University of Oxford, IFS, University of Kent, India-China Conference (University of Warwick)

2018: Barcelona GSE (V Calvó-Armengol International Prize Workshop), University of Cambridge (Workshop on Firms in Development)

2017: CEPR/IGC Conference on Labor Markets in Developing Countries, Barcelona GSE Summer Forum, University of Edinburgh (Workshop on Agricultural Productivity, Rural-Urban Migration, and Structural Transformation), EEA-ESEM Lisbon, 18th International Economic Association World Congress (Mexico), Einaudi Institute for Economics and Finance, University of Warwick, NEUDC (Tufts University)

2016: University of Southern California, University of Zurich, Bocconi University, Toulouse School of Economics, Stockholm University, University of Oxford, University of California Davis (Economics and ARE), Einaudi Institute for Economics and Finance, Queen Mary, Collegio Carlo Alberto, University of Cambridge, KU Leuven, Bank of Italy

Before 2016: 11th Annual Conference on Economic Growth and Development (Indian Statistical Institute, 2015), NEUDC (Brown University, 2015), 17th International Economic Association World Congress (Jordan, 2014)

Policy Outreach Presentations:

Conference on "Leveraging Research for Entrepreneurship Development and Innovation in Tamil Nadu", Chennai, 2017

Referee Service: Review of Economic Studies, Journal of the European Economic Association, Journal of Development Economics, Economic Journal, World Development, Journal of Law, Economics and Organization, Labour Economics, Journal of Public Economics, American Economic Journal: Macroeconomics

Department Service:

Committee of Management of the Centre of South Asian Studies, 2017-2020

Treasurer of the Cambridge University International Development Society, 2016-2019

Director of the Advanced Diploma in Economics, 2022-2023

Director of Studies for the MPhil in Economics, 2016-

Chair of Examiners (Part I), 2022-2023

Chair of Library Committee, 2018-2019

PhD Admissions, 2016-

Graduate Admissions, 2020-2021 & 2022-2023

Senior Faculty Recruiting Committee, 2018-2019

Junior Faculty Recruiting, 2016-2018

Dissertation Validation Committee, 2021-

Turn-it-in Officer (Part I), 2022-2023

CPGS Chair (micro & metrics), 2022-2023

CPGS Examiner, 2017-2019

PhD Viva Examiner, 2019-2021

Reviewer for the Keynes Fund, 2019-2020

Empirical Micro Seminar Coordinator, 2017-2021

PhD Students Workshop Organizer, 2018-2021

MPhil Dissertation Supervisor, 2016

Undergraduate Dissertation Supervisor, 2016-Member of Undergraduate/Graduate Open Days, 2020-

College Service:

Director of Studies for Economics students, 2017-Supervisor for Economics students, 2016-Undergraduate admissions, 2017-Chair of Co-curricular Committee, 2022-Finance Committee, 2018-2022
Finance Strategy Committee, 2018-2022
Estates Committee, 2017-2022

Service to the Profession:

Program Committee, European Meeting of the Econometric Society, 2019 Program Committee, Annual Congress of the European Economic Association, 2019 Program Committee, Royal Economic Society, 2019

Workshops and Conferences Organized:

"An Evening of Indian Development", Cambridge-INET, November 13, 2018 4th Rome Junior Conference on Applied Microeconomics, EIEF, Rome, June 20-21, 2018 Workshop on "Firms in Development", St John's College, Cambridge, June 11-12, 2018

Languages:

Italian (native), English (fluent), Spanish (fluent)